

GRANTS DEVELOPMENT ANNUAL REPORT 2021-2022



INTRODUCTION

THE GRANTS DEVELOPMENT DEPARTMENT AT ST. PETERSBURG COLLEGE (SPC) SUPPORTS THE COLLEGE IN SECURING AND IMPLEMENTING GRANTS FROM GOVERNMENT AND PRIVATE SOURCES THAT ASSIST IN ACHIEVING SPC'S STRATEGIC OBJECTIVES. WITH EXTENSIVE AND HIGHLY TOUTED EXPERIENCE IN MANAGING A MULTITUDE OF GRANT-FUNDED PROGRAMS, INCLUDING STATE AND FEDERAL GRANTS, SPC'S GRANTS DEPARTMENT MANAGES AN AVERAGE OF \$20 MILLION IN GRANTS AND GIFTS ANNUALLY. THE GRANTS TEAM ACTS AS A LIAISON BETWEEN SPC LEADERSHIP, DEANS, PROVOSTS, FACULTY AND PROGRAM STAFF, AS WELL AS FUNDERS AND PARTNERS, TO HELP SUPPORT SPC'S STRATEGIC GOALS THROUGH GRANT FUNDED PROJECTS.



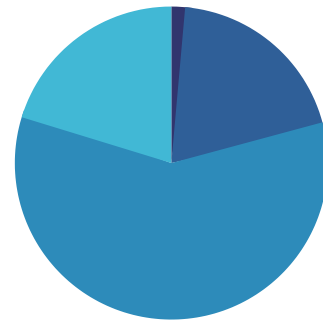
This year, the department welcomed a new Executive Director, Dr. Gretchen Mullin-Sawicki, to the team. In addition, Melanie Kielich joined the department to oversee the distribution of federal emergency relief funding.

This report provides an overview of the department's performance, and highlights of some of the year's grant funded programs.

NEW GRANT AWARDS

Fiscal Year 2021-2022

The Grants Development Department submits an average of 25 grant proposals each year. In fiscal year 2021/22, the Department vetted more than 40 grant opportunities. Each grant is carefully evaluated to determine competitiveness of the project and alignment with the College's strategic priorities before pursuing. In FY 2022, SPC was awarded 16 of the 21 proposals submitted, a **win rate of 76.2%**.

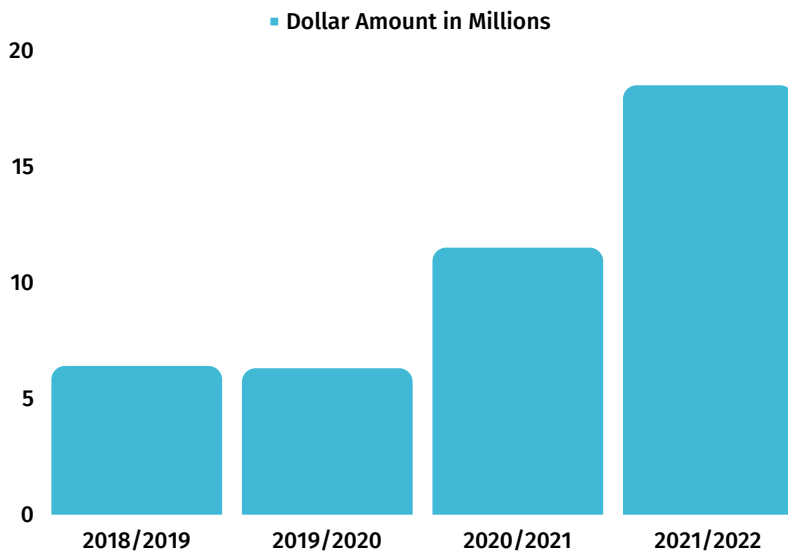


Local	\$120,000
Foundation	\$1,650,000
State	\$15,012,275
Federal	\$1,724,074
TOTAL	\$18,506,349

SPC receives grants from an array of sources, including local, state, and federal governments and private foundations.

The SPC grants team has been working to diversify its portfolio by seeking new funding opportunities and partnerships. New funders this past year included generous support from the Bank of America and the Helios Education Foundation.

YEAR OVER YEAR



GRANT MANAGEMENT

SPC's Grants Development team supports each grant's implementation to ensure both programmatic and fiscal compliance throughout the project period. A Grant Management Specialist is assigned to each grant to provide guidance for the program staff and coordinate efforts among leadership, faculty, program coordinators, legal, marketing, and accounting staff. This coordinated effort ensures exemplary management of grant resources.



In FY 201-22, the Grants team provided grant management oversight for a portfolio of 44 active awards, totaling \$29,145,395, including \$18,506,349 in new awards.

In addition, the department provided oversight and management of \$95,984,031 from federal Coronavirus relief funding under the Higher Education Emergency Relief Fund (HEERF).

TOTAL INDIRECT

Grants	\$433,809
CARES Act Grants	\$764,696
Total	\$1,198,505

*Amount generated from grants to cover SPC costs, such as overhead and administrative expenses.

Emergency Relief Funds

Since 2020, SPC has received a total of \$95,984,031 from the federal Higher Education Emergency Relief Fund (HEERF). The Grants Development Department has provided oversight and management of these funds, acting as a liaison between multiple College departments and SPC leadership to determine priorities and best use of funds to support the College community throughout the Coronavirus Pandemic.

FDOE's Elementary and Secondary School Emergency Relief (ESSER II) funds helps state and local education agencies address the impact of COVID on elementary and secondary schools, and, the Governor's Emergency Education Relief (GEER) Fund helps support workforce and postsecondary sectors. In FY 2021-22, SPC was awarded \$11,696,303 from FDOE through these programs.



Early Career and Technical Education College Training Grant \$2,000,000

This grant helped SPC establish a new collegiate high school at SPC's Downtown Center, opening in Fall 2022. Students in grades 9 – 12 at the new charter school will earn at least two industry certifications and an A.S. degree in STEM while working towards their high school diploma.

Open Door Grant \$696,303

FDOE's Open Door program was established to create and sustain a local supply of credentialed workers for high-demand occupations, fortify talent pipelines, and expand affordability of workforce training. The grant provides up to \$3,000 in scholarships for students to cover tuition, fees, and books for short-term training that leads to certifications and credentials in high-demand industries.

Future Florida Critical Workforce Needs Grant \$9,000,000

Under its ESSER II funds, FDOE awarded SPC \$9M to support new workforce academies with programs of study that focus on Florida's critical workforce areas. SPC will establish a secondary workforce academy in Pinellas County, and award sub-grants to two other state colleges, Daytona State College and South Florida State College, to support regional partnerships in Healthcare, Education, and Law Enforcement.



HELIOS

Helios Education Foundation awarded SPC \$1.6M to support SPC's Florida African American Male Experience (FAAME) to help increase their academic success. Working with community partners, the initiative will provide support for students throughout each stage of their academic journey and provide a clear pathway to degree completion.

CYBER FLORIDA

SPC received \$414,021 from Cyber Florida to support the College's Cloud Computing Initiative. In response to the global expansion and adoption of cloud services, SPC will expand its Information Technology (IT) programs to include a certificate in cloud computing and short-term training in Amazon Web Services. Working with the Florida Department of Education, the initiative will also support the development of a new statewide framework for a Cloud Computing A.S. degree.

*SPC's Grants Development Department works with leadership, faculty, and program staff to help support SPC's three strategic goals of **Academic Excellence**, **Economic Mobility**, and **Community Engagement** through grant funding.*

BANK OF AMERICA

SPC received \$1,000,000 from the Bank of America Foundation to launch an initiative focused on job placement of students near the end of their educational pathway and ready for employment. Designed to address the needs of employers and job seekers alike, this collaborative initiative will engage community organizations, business, and industry partners to connect students with employers and place them in the workforce.



EXPANDING APPRENTICESHIPS

Seminole State College awarded SPC \$338,000 to support the expansion of registered apprenticeship programs. Partnering with the Florida Solar Energy Center (FSEC) to expand its Florida Solar Energy Apprenticeship (FSEA) Program, SPC will expand its solar workforce training and become a training provider for the program. The program will prepare apprentices to become a Solar Energy Technician and help meet the demand for skilled technicians across the state.



GRANT HIGHLIGHTS

COMMUNITY PARTNERS

SPC Grants Development maintains relationships with multiple community organizations as grant collaborators, partners, and supporters, including:

Arc of Tampa Bay
CareerSource Pinellas
Daytona State College
Destiny Achievement Center
Division of Vocational Rehabilitation
Florida Council of Resource Development
Florida Solar Energy Center
Hillsborough Community College
Homeless Leadership Alliance of Pinellas, Inc.
Keep Pinellas Beautiful
Mycro School
Ocean Conservancy
Pinellas Career, Technical, & Adult Education

Pinellas County Schools
Pinellas County Urban League
Pinellas Technical College
South Florida State College
State College of Florida – Manatee
St. Pete Ocean Team
St. Pete Works
Tampa Bay Estuary Program
Tampa Bay Rays ECOT
Tampa Bay Regional Planning Council
Tampa Bay Watch
University of South Florida
Valencia College
WestEd



FUNDERS FY22



Federal

National Science Foundation
U.S. Department of Defense
U.S. Department of Education
U.S. Department of Education/ Higher
Education Emergency Relief Fund
U.S. Department of Health and Human
Services

Foundations

Association of American Colleges and
Universities
Duke Energy Foundation
Firehouse Subs Public Safety
Foundation
Kresge Foundation
National College Access Network
United Way Suncoast
Verizon Foundation

State

Career Source Florida
Florida Department of Children and Family
Services
Florida College System Foundation
Florida Department of Economic Opportunity
Florida Department of Education
Florida Education Fund, Inc.
Seminole State College
University of Central Florida Research
Foundation

Local, City, County

City of St. Petersburg
Tampa Bay Environmental Restoration Fund
YMCA of Greater St. Petersburg



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