

MINUTES OF THE SEPTEMBER 18, 2012 MEETING OF THE BOARD OF TRUSTEES OF ST. PETERSBURG COLLEGE

The Board of Trustees of St. Petersburg College met on Tuesday, September 18, 2012 at the St. Petersburg College Seminole Campus, Conference Center, 9200 113th Street N., Seminole, Florida. The following Board members were present: Chairman Deveron M. Gibbons, Bob Fine, Vice Chair, Terrence E. Brett and Tim North. Also present were William D. Law, Jr., President of St. Petersburg College and Secretary to the Board of Trustees, and Joseph H. Lang, Board Attorney. Proof of public notice of this meeting is included as part of these minutes. Notices were duly posted.

| NOTICE OF MEETING BOARD OF TRUSTEES, ST. PETERSBURG COLLEGE | |
|--|----------|
| The Board of Trustees of St. Petersburg College will hold a public meeting to which all persons are invited, commencing at 8:30 a.m. on Tuesday, September 18, 2012 at the Seminole Campus, Conference Center, 9200 113 th St N, Seminole, Florida. The meeting will be held for the purpose of considering routine business of the College; however, there are no rules being presented for adoption or amendment at this meeting. | |
| A copy of the agenda may be obtained within seven (7) days of the meeting on the SPC Board of Trustees website at www.spcollege.edu , or by calling the Board Clerk at (727) 343-3241. | |
| If any person wishes to appeal a decision made with respect to any matter considered by the Board, he or she will need a record of the proceedings. It is the obligation of such person to ensure that a verbatim record of the proceedings is made. Section 286.0105, Florida Statutes. | |
| Pursuant to the provisions of the Americans with Disabilities Act, any person requiring special accommodations to participate in this meeting is asked to advise the agency five business days before the meeting by contacting the Board Clerk at 727-343-3241. If you are planning to attend the meeting and are hearing impaired, please contact the agency five business days before the meeting by calling 727-791-2422 (V/TTY) or 727-474-1907 (VF). | |
| September 7, 2012 | 12-07943 |

**MINUTES OF THE SEPTEMBER 18, 2012 MEETING OF THE BOARD OF
TRUSTEES OF ST. PETERSBURG COLLEGE**

11-418. In accordance with the Administrative Procedure Act, the following Agenda was prepared:

AGENDA

**ST. PETERSBURG COLLEGE BOARD OF TRUSTEES
TUESDAY, SEPTEMBER 18, 2012**

**SEMINOLE CAMPUS CONFERENCE CENTER
9200 113TH STREET N.
SEMINOLE, FLORIDA**

SPECIAL MEETING: 8:30 A.M.

I. CALL TO ORDER

- A. Invocation
- B. Pledge of Allegiance

II. PRELIMINARY MATTERS

- A. Presentation of Retirement Resolutions and Motion for Adoption
 - 1. Gail McLoone
- B. Recognitions/Announcements
 - 1. President Obama's Visit

III. COMMENTS

- A. Board Chair
- B. Board Members
- C. President

IV. REVIEW AND APPROVAL OF MINUTES

Board of Trustees' Meeting of August 21, 2012

V. MONTHLY REPORTS

- A. Board Attorney – Joseph H. Lang

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- B. Acting General Counsel – Suzanne Gardner
- C. J.C. Brock, Campus Executive Officer, Allstate Center; Dr. Joseph Smiley, Dean, Social Science
- D. Faculty Senate – Dr. Richard Mercadante, FGO President

VI. OLD BUSINESS (items previously considered but not finalized)

- A. Midtown Update
 - 1. Enrollment & Student Flow (*Presentation*)
 - 2. Facilities Need (*Presentation*)
 - 3. Structure & Finance Option (*Decision*)

VII. NEW BUSINESS

- A. STUDENT SUCCESS AND ACHIEVEMENT (*Information*) - **None**
- B. BIDS, EXPENDITURES AND CONTRACTS (through Purchasing) - **None**
- C. OTHER EXPENDITURES AND CONTRACTS - **None**
- D. GRANTS/RESTRICTED FUNDS CONTRACTS
 - 1. Application/Acceptance
 - a. National Science Foundation—Scholarships in Science, Technology, Engineering, and Mathematics (S-STEM) Program (*Action*)
 - b. Gateway to College National Network – Gateway to College Program (*Action*)
 - c. U.S. Department of Labor Employment and Training Administration - WorkNet Pinellas–Veterans Workforce Investment Program (*Action*)
- E. CAPITAL OUTLAY, MAINTENANCE, RENOVATION, AND CONSTRUCTION
 - 1. Disposition of Surplus or Obsolete Property (Survey # 544) (*Action*)
- F. AGENCY BILLINGS – **None**

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G. ADMINISTRATIVE

1. Human Resources

- a. Personnel Report (*Action*)
- b. Health Insurance (*Information*)
- c. Information Regarding Advertising and Recruitment of Administrative Position (*Information*)

2. Finance

- a. FY12-13 July 1- August 31 Fund 1 Financial Report (*Information*)

H. PROPOSED CHANGES TO BOT RULES MANUAL – Public Hearing

None

I. STUDENT TUITION AND FEES REPORT (*Action*)

VIII. PRESIDENT’S REPORT

IX. FUTURE AGENDA ITEMS

X. NEXT MEETING DATE AND SITE

October 16, 2012, Epi Center

XI. ADJOURNMENT

If any person wishes to appeal a decision made with respect to any matter considered by the Board at its meeting September 18, 2012, he or she will need a record of the proceedings. It is the obligation of such person to ensure a verbatim record of the proceedings is made, §286.0105, Florida Statutes.

Items summarized on the Agenda may not contain full information regarding the matter being considered. Further information regarding these items may be obtained by calling the Board Clerk at (727) 341-3241.

***No packet enclosure**

Date Advertised: September 7, 2012

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Confirmation of Publication

[Notice of meeting](#)

11-419. Under Item I, Call to Order

The meeting was convened by Chairman Gibbons at 8:37 a.m. The invocation was given by Mr. Brett and was immediately followed by the Pledge of Allegiance.

11-420. Under Item II, Preliminary Matters

Dr. Law recommended adoption of a retirement resolution for Gail McLoone. Gail was in attendance and, joined by colleagues, received her resolution as presented by Chairman Gibbons and President Law. Mr. Brett moved to adopt the resolution. Mr. North seconded the motion. The motion passed unanimously.

11-421. Under Item II-B, Recognitions/Announcements

President Obama's visit

Dr. Law expressed his great pride in the recent visit of President Obama to the Seminole Campus of St. Petersburg College. More than 11,000 people attended the event on September 8. The College received notification the previous Tuesday and many of its staff were rallied to support the event on short notice. Dr. Law asked Manny Martinez, Student Government Association (SGA) President, Seminole, to comment on his meeting President Obama. Mr. Martinez expressed what an honor it was for him to have this experience. Mr. Brett also commented about the "flawless" event and extended his gratitude to Dr. Olliver and his team for making the College proud. Chairman Gibbons added that many staff members from all the campuses worked on this and was very proud of how well the entire event flowed and how the campus looked.

11-422. Under Item III, Comments

Opportunity was given for comments from the Board Chair, Board Members and the President.

Mr. North asked if there was a mandatory requirement for the Board to meet monthly. Mr. Lang explained that community colleges are mandated to have a meeting shortly after the beginning of the fiscal year and at that time should decide on the meeting schedule for the year, but there was no restriction on the number of meetings. Chairman Gibbons asked each Board Member to offer their opinion. Mr. Fine commented that his school did not have as many Board Meetings, but that there was a committee structure. He suggested that quarterly meetings for this Board would work provided there was some monthly reporting to the Board. He commented that maybe six or eight meetings per year would be sufficient. Mr. North asked about the board meeting practices of similar colleges. Dr. Law said he would research this matter and bring it back to the board.

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Mr. Brett commented that he would support fewer meetings if it were possible. During his tenure as Chair, he challenged Dr. Law to hold the meetings to one-and-a-half hours and that was difficult. He suggested not meeting as often in the summer and that perhaps the agenda could be shorter.

Mr. North commented that Dr. Law has many resources dedicated to each month's Board meeting and over the course of a year, those resources add up. He suggested that concise quarterly meetings would suffice.

Chairman Gibbons commented that he and Dr. Law had discussions about doing workshops. He suggested that Dr. Law and Mr. Lang work on this question and come back to the Board with recommendations. He added that he did not want to get into half-day agendas and that another concern was that he did not want Dr. Law to be in a position of being accused of not keeping the Board informed. He stated that the Board needed to agree on a way for Dr. Law to communicate with the Board.

11-423. Under Item IV, Review and Approval of Minutes

The minutes of the August 21, 2012 Meeting of the Board of Trustees of St. Petersburg College were presented by the chairman for approval. Mr. Fine moved approval of the minutes as submitted. Mr. North seconded the motion. The motion passed unanimously.

11-424. Under Item V, Monthly Reports

V.A and B: Under Monthly Reports, Chairman Gibbons requested a report of any new business from Mr. Joseph Lang, Board Attorney and Ms. Suzanne Gardner, Acting General Counsel. There were no reports from Mr. Lang or Ms. Gardner.

Chairman Gibbons called upon J.C. Brock, Campus Executive Officer, Allstate Center; Dr. Joseph Smiley, Dean, Social Science and Faculty Senate – Dr. Richard Mercadante, FGO President to share their monthly reports.

Item V.C.

Mr. Brock presented information regarding the Ready for Life program. During a Collaborative Lab in October 2010, a group of child advocate entities raised as their primary concern the issue of children aging out of the foster care system with no transitional support. Through a partnership with Ready for Life, the College has been able to provide educational support to this population. Mr. Brock stated that there was a young woman in the audience that is a success story from the program. Stories such as hers, only help to highlight the College Experience and tools such as early intervention, career counseling, Life Plans, Academic Plans along with other services can accomplish. He asked Andrea Cowley to share her story with the Board. As a 17-year-old single parent, Andrea did not have a well thought out plan for her future. She explained that through the Ready for Life program, she was able to re-engage in school and is currently working on her Associates in Arts Degree. She hopes to continue her studies in Social Sciences at the University of South Florida. She expressed her gratitude to St. Petersburg College for

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helping her overcome the many obstacles she has encountered along the way to achieving her degree.

Mr. Brock asked Kathy Mize, director of the Ready for Life program to address the Board. Mr. North asked if it was an independent program. Ms. Mize explained that Ready for Life is a not-for-profit organization that supports youth who are aging out of the foster care system. Initially, the program focused on 16- and 17-year-olds, but has adjusted the focus to those in the 20- to 24- year age group because they are more receptive to accepting help. She commented that they have about 300 young people in the program. They teach leadership skills and help them develop a support system.

Chairman Gibbons expressed his approval that St. Petersburg College was involved in this program.

V.D.

Dr. Smiley presented information on the Student Life Skills (SLS) Triangle of Success initiative. He explained that students who are enrolled in SLS1101 are supported by three entities: the faculty member teaching the course, a student mentor and an academic advisor. Together, these three support resources monitor the student's progress and step in if they detect problems with the student's performance. He commented that other colleges often offer two of these three resources; St. Petersburg College offers all three in direct response to Dr. Law's challenge to focus on student success.

Mr. North asked which students take SLS1101 and Dr. Smiley explained that any entering students whose test scores require them to take two or more developmental courses are required to take SLS1101. Mr. North asked why this course is not mandatory for all students. Dr. Law answered that this is a pilot program and that the College will monitor the students' success with it and will expand, if it appears to be successful.

When Mr. North asked about the content of the course, Dr. Law explained that students are taught time management, taking notes in class and other academic skills. Dr. Smiley added that students are taught test-taking strategies, reading comprehension for textbook study, career development steps and other skills that will help them be successful students. Mr. Fine asked how many students were enrolled in the course. Dr. Smiley stated there were 2,000 currently enrolled. Chairman Gibbons commented that Dr. Smiley makes sure that the instructors know as much as the advisors and mentors and supported the program.

V.E.

Dr. Mercadante, the Faculty Governance Organization (FGO) President, presented information on the Faculty Senate. He explained to the Board that the Senate meets at the campus level. There are 35 senators that meet once a month and five Chairs that meet with Dr. Law once a month. He also explained that the FGO was currently working on the General Education Core class issue. There was a survey of faculty who wished to apply to serve at the State level to bring

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thoughts about what courses should be offered for the Core classes. There are five names of faculty members that have been sent to the State level. The goals of the FGO are also focused on student success. One initiative involves faculty who donate their personal computers to students. Students can get them from the Library. The FGO also has a \$2,000 award for students as well as Creativity Awards that recognized five faculty members this year who were especially creative. Dr. Mercandante also mentioned the Faculty Emeriti Award and that there were currently 30 faculty emeriti. There were no follow-up questions from the Board.

11-425. Under Item VI, Old Business

Under Old Business, Midtown Update

- Enrollment & Student Flow
- Facilities Need
- Structure & Finance Option

Item VI.A.1, 2 & 3:

Dr. Law commented that there was work done on the three discussion topics listed above. The issues of facilities need and student flow need to be clear and there would be a separate presentation on the finance options. Chairman Gibbons clarified that the Structure & Finance Option required a decision from the Board. Mr. Gibbons recommended that Dr. Law work with a community expert on writing the Request for Qualifications (RFQ) for the construction side of the proposal: Mr. Louis Moore, the Director of Purchasing & Materials for the City of St. Petersburg.

Dr. Kevin Gordon addressed questions that the Board asked previously regarding the Mid-town facility project:

What do we expect to accomplish?

Dr. Gordon explained that the Midtown facility would provide academic programs and services that allow students to complete a degree onsite. It would become a central force for education in the under-served Midtown area. The facility would also provide workforce development programs in partnership with other community-based programs.

What is the expected Return On Investment in terms of capacity?

Dr. Gordon walked the Board through a series of slides examining the projected growth and estimated that the Midtown facility would be able to serve approximately 4,000 enrollments per semester with an average course load of six to nine hours. Mr. North inquired if the facility was at capacity and Dr. Law answered that it was. He furthered inquired about the capacity level at each site and Dr. Law said he would provide this information to the Board.

Mr. North asked for specific data around future costs of the new facility. While he expressed support for providing services to Midtown, he questioned whether future enrollments there would support the facility. Dr. Law expressed that historically, as were the cases at the Tarpon

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and Downtown campuses, the new facilities drove an increase in enrollments and higher throughput. Mr. North expressed a concern that the proposed facility would overlap with Downtown and St. Pete/Gibbs campuses. Dr. Law responded that the Midtown area was underserved and that a facility there would serve that community.

Mr. Brett expressed that there was much excitement about building a facility in Midtown and he hoped that it would become a hub for the community. Mr. North commented that he wanted to be sure that a financial decision of this magnitude would not adversely affect the rest of the students in terms of tuition increases. Mr. Fine added that the financial questions and answers will reflect on size and scope of project and how it will ultimately be financed. Dr. Law stated that it would be relatively easy to translate student flow into finances.

What should the building look like?

Dr. Gordon continued his presentation with a review of the floor plan for the new facility. In response to the Board's suggestions, the original atrium design has been adjusted to allow for more classroom space. There has been space allocated for classrooms, science labs, computer labs, advising and career services, disability resources, financial aid, library and learning support, open use space, testing, food services, a book store, community rooms, faculty offices, multipurpose space and student gathering areas.

Dr. Law then addressed the Structure and Finance Option for the new facility. He requested the Board's permission to put together a plan for third-party financing for Board review and approval. The College has the funds to pay outright for the facility, but he expressed that there may be options for saving money and moving the project forward. When Mr. North asked why the College would choose this option, Dr. Law responded that there was not enough funding for upcoming projects, especially the \$10M for the Clearwater campus library. He expressed the concern that the building is old and in need of repairs and he did not want to wait until it was an emergency to replace it.

Dr. Doug Duncan, Senior Vice President, Administrative/Business Services and Information technology, explained the seven-year lease/purchase approach to financing the new facility which would allow funding for the other capital improvement projects as well. The State has a cap on available capital improvement fees and the College is not currently at that cap, but would move toward it and reach it in the fourth year of the lease. Dr. Duncan commented that the estimate was conservative in that it is based on current enrollment as well as having an anticipation that the State does not move the cap. Dr. Duncan also discussed the various phases for the financing timeline which included: Phase 1 Request for Qualifications, Phase 2 Selection Process, Phase 3 Interviews & Board Approval and Phase 4 Project commencement.

Mr. Fine asked about plans for fund development and expressed surprise that this has not been part of the discussion around the facility so far. Dr. Law replied that they have been looking at other universities and that there may be funding for equipment and scholarships but the College did not have much history in the private sector for buildings. Chairman Gibbons suggested that

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the question be put to Frances Neu of the Foundation about how much money she thinks could be raised.

The Board continued to discuss the lease/purchase option for financing the building of the Midtown center. Mr. North asked for additional time to consider this proposal and it was agreed that Dr. Law would meet with each Board member separately. Chairman Gibbons asked for clear direction from the Board and stated that he would like to have a project by January 2013 at the latest. Mr. Brett asked for clarification on the agenda item. Dr. Law responded that it was permission to develop an RFQ and to begin the interview process with third-party financiers. Chairman Gibbons clarified that Mr. Louis Moore worked for the City of St. Petersburg and would be helpful in providing guidance for construction portion. Mr. Brett moved that Dr. Law put out an RFQ and begin to talk to third-party financiers. Mr. Fine seconded the motion. The motion passed unanimously.

11-426. Under Item VII-A, Student Success and Achievement
None

11-427. Under Item VII-B, Bids, Expenditures and Contracts
None

11-428. Under Item VII-C, Other Expenditures and Contracts
None

11-429. Under Item VII-D, Grants/Restricted Funds Contracts
The Board considered Items VII-D.1a-, Applications for and Acceptance of Grants/Restricted Funds (if awarded). Mr. Brett moved approval. Mr. North seconded the motion. The motion passed unanimously.

Information regarding these items is as follows:

- National Science Foundation—Scholarships in Science, Technology, Engineering, and Mathematics (S-STEM) Program
- Gateway to College National Network – Gateway to College Program
- U.S. Department of Labor Employment and Training Administration - WorkNet Pinellas Veterans Workforce Investment Program

11-430. Under Item VII-E, Capital Outlay, Maintenance, Renovation, and Construction

The Board considered Capital Outlay, Maintenance, Renovation, and Construction Items VII-E.1. Mr. Brett moved approval of Items VII-E.1. Mr. North seconded the motion. The motion passed unanimously.

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11-431. Under Item VII-F, Agency Billings

None

11-432. Under Item VII-G, Administrative

The Board considered Personnel Items VII-G.1.a. Mr. Brett moved approval. Mr. North seconded the motion. The motion passed unanimously.

Information regarding these items is as follows:

Human Resources

Item VII.G.1.a – Personnel Report

Dr. Law explained that the item submitted for approval was the staffing of adjuncts.

Item VII.G.1.b – Health Insurance

Ms. Patty Jones provided additional information regarding the changes to the Health Plan for St. Petersburg College staff. The Insurance Committee is recommending that there be no increase/changes to the employee monthly premium or to the high-deductible/low premium with a Health Savings Account (HSA) plan. The Committee recommends encouraging better plan consumerism by establishing deductibles on the traditional (non-HSA) plans. The Committee wants to strongly encourage the use of HSA's to help offset the impact of the deductible. The employee who establishes an HSA would have full access to the funds on day one (January 1, 2013) of the plan year. There is a maximum contribution of \$2,500 into an HSA for 2013. Participation in other wellness activities such as biometric screening and Health Risk Assessment would earn employees preferred cost for health insurance in 2014. Lastly, the Committee recommends providing workshops, online tools and phone/email support in order to better inform and equip employees in the use of their health plans.

Dr. Duncan commented that the health plan was using reserve funds towards claims prior to January 2012 and at this point in time almost all of that money has been recouped due to reduction in claims. There is approximately \$8M in reserve at this time. He reported that the Committee considered many options before reaching their recommendations.

Ms. Jones shared the timeline with the Board: Open enrollment begins in November with the new plan taking effect January 1, 2013. Dr. Law commented that if the employee becomes responsible for the first dollar of cost it could change the way employees think about health care.

Item VII.G.1.c - Information Regarding Advertising and Recruitment of Administrative Position

Dr. Law explained that this was an effort to keep the Board informed on how the College recruits for key positions.

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Finance

Item VII.G.2.a – Finance

Dr. Duncan briefly reviewed the financial report. He summarized that the drop in tuition is trending 2% lower and expenses are on track. There were no questions from the Board.

11-433. Under Item VII-H, Proposed Changes to BOT Rules Manual
None

11-434. Under Item VII-I,
The Board considered Item VII-I, Student Tuition and Fees Report. Mr. Fine moved approval. Mr. Brett seconded the motion. The motion passed unanimously. There was no additional discussion.

11-435. Under Item VIII, President’s Report
Under the President’s Report, Dr. Law asked Ms. Jackie Skryd, Director of Grant Development, to share information regarding a trade Adjustment Assistance Community College and Career Training (TAACCCT) \$15M grant for which the College submitted an application. Ms. Skryd anticipated a visit from Secretary Solis at noon September 19, 2012, at which time the College would learn if they received the grant. The grant funds support a program called TRADE – Transforming Resources for Accelerated Degrees and Employment. Ms. Skryd has been working in partnership with 38 manufacturing organizations to assess their skill needs. The grant would support education in the area of advanced manufacturing positions and allow students to stack or lattice credentials which could allow them to gain certification or a degree more quickly. There are opportunities for both internship and online training in this area. Ms. Skryd anticipates increased enrollment for this course of study and believes the model is replicable in other areas as well.

Dr. Law emphasized the importance of this grant and thanked Ms. Skryd and her team for the outstanding work on the grant.

11-436. Under Item IX, Future Agenda Items
None

11-437. Under Item X, Next Meeting Date and Site
The Board confirmed its next meeting date and site as October 16, 2012, 8:30 a.m., at the Epi Center.

11-438. Under Item XI, Adjournment
Having no further business to come before the Board, Chairman Gibbons adjourned the meeting at 11:04 a.m.

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William D. Law, Jr.

Secretary, Board of Trustees
St. Petersburg College
FLORIDA

Deveron Gibbons

Chairman, Board of Trustees
St. Petersburg College
FLORIDA



*The mission of **Ready for Life** is to engage foster care youth, private citizens and public resources to assist Pinellas County foster youth in a successful transition to adulthood*

- Provides a communications link between youth and the resources available to assist them
- Facilitates interaction between youth, service providers and community groups and individuals to improve the transition process
- Identifies areas in which their community can develop new services and strengthen existing services to provide a comprehensive support system
- Promotes collaboration among agencies and encourages youth involvement in program planning

SPC – Ready for Life Partnership

- Rally Your Future
- Truly Amazing Resource Race
 - Youth Council



FGO Faculty Governance Organization


- senate structure
- general education 36/30
- goals for the year

Agenda Item VI

September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President 

SUBJECT: Advertisement for Project Development and Financing, Midtown Center

Board support is sought to begin the process of procuring services related to the Midtown Education Center project development and financing.

The Board of Trustees, at its July 19, 2011, meeting approved the selection of an architectural firm to provide architectural, engineering and design services, including planning and study activities related to the construction of a new facility. On April 19, 2012, the Board of Trustees entered into a Lease and Development Agreement with the City of St. Petersburg for a 50 year lease on the property for purposes of developing the new Midtown Center. A Joint Use Agreement for the shared use of adjacent property leased from the City to the Johnnie Ruth Clarke Health Center was executed.

The College has the need for professional services related to project financing, and is seeking authorization to advertise for these services and to recommend firms to the Board, following a selection process conducted pursuant to the Florida Statutes, 287.055, the Consultant's Competitive Negotiations Act.

The competitive solicitation and selection process would include a Request for Qualifications (RFQ) through which professional services related to securing development and construction financing for the project.

All viable financial structures will be considered such as the use of developer planning and financing, lease purchase agreements, and other tax equity options for financing (selection criteria attached).

Doug Duncan, Senior Vice President, Administrative/Business Services & Information Technology, and James Pedicone, Acting Director, Design and Construction Services recommend approval.

slg

REQUEST FOR QUALIFICATIONS (RFQ)

Project Financing Midtown Project

The following is a summary of information regarding criteria for a competitive solicitation for qualifications for financing of the Midtown project.

- ❖ The qualified bidder will be able to verify ability to secure financing of the project in accordance with the project construction draw schedule, and structure financing to take advantage of access to state and federal tax credit programs. The financing structure will include the use of a lease agreement with the College for a term of not less than seven years to be structured in accordance with provisions of the Florida Statutes allowing for the use of pledged revenue from student capital improvement fees and other funding sources.
- ❖ Bidders will submit a response in two parts. The response as to the Technical Qualifications (experience, credit rating, references) and a Finance/Cost Proposal (Plan of Finance, interest rate amount and type, lease payment per square foot, lease terms) will be evaluated to determine the best proposal. The evaluation process will be designed to award the contract resulting from a Request for Qualifications based on cost as well as the offering of the best combination of attributes based on the evaluation criteria to include emphasis on local impact relative to the scope of minority and local community participation.
- ❖ **Technical Qualifications** would include proven credentials and experience with similarly financed projects, which may include tax finance enhancements from state and federal tax credit programs. Successful proposals will include evidence of a positive credit rating, as well as descriptive narratives detailing evidence of ability to deliver the financing structure, services sought, and project plan.
- ❖ The **Cost Proposal** will include the proposed pricing of negotiated financing terms for the design and construction costs of the project within an identified range. Plan of Finance elements for evaluation include the interest rate on financing within a variable or fixed rate structure, the term of financing, the amount of lease payment per square footage, and the proposed payment schedule.
- ❖ The selected bidder will provide a Plan of Finance that outlines a structure for the financing of the project and the lease, and will enter into a lease agreement and contract with the College to include the terms, conditions, certifications and assurances outlined on the Request for Qualifications.

V – Midtown Update



Midtown Update

BOT Meeting
September 2012



BOT September Meeting 2012

Questions asked...

Review of August meeting

1. What do we expect to accomplish at this campus?
2. What's the Cost and how many SSH's would it take to get a return on our costs?
3. Where is the information explaining what happened over the years at Midtown and what would it take to move forward?
4. What is the capacity of students served in our current building? Are we beyond capacity now?
5. What is the DT campus capacity?



What do we expect to accomplish?

- To provide academic programs and services that allow students to **complete** a degree, certificate or training that will put them to work
- To be a central force for education in the historically underserved Midtown and South St. Petersburg community
- To support the revitalization of the Midtown Corridor by providing **workforce development** programs and services in partnership with other community based organizations



ROI...Midtown Capacity

| Factors | Projected Capacity | Extended Capacity (+25%) |
|-------------------------------------|--------------------|--------------------------|
| Number of Seats | 538 | |
| Number Credit Hour Courses in a Day | 7 | |
| Total | 3,766 | 4708 |
| 85% Capacity | 3,201 | 4,001 |

| Actual Average Load: 4 credit hours | | | | | |
|-------------------------------------|-------|-------|-------|-------|--------------|
| | 2012 | 2015 | 2018 | 2021 | 2024 |
| Fall 2012 Credit Course Enrollments | 1,866 | 2,160 | 2,501 | 2,895 | 3,351 |

| Projected Average Load: 6 credit hours | | | | | |
|--|------|--------------|-------|-------|-------|
| | 2012 | 2015 | 2018 | 2021 | 2024 |
| Fall 2012 Credit Course Enrollments | | 3,214 | 3,720 | 4,306 | 4,985 |

Source: Research Data Extract/Quarterly on 8/15/12.
Note: Projections are calculated using 25% year-over-year growth. Years where 85% capacity is met are highlighted in black.





Midtown Enrollment Trends

| Enrollment | Fall 2009 | Fall 2012 | % Growth |
|------------------------------|-----------|-----------|----------|
| Headcount | 215 | 461 | 114% |
| Course Enrollments | 268 | 617 | 130% |
| Student Semester Hours (SSH) | 856 | 1,866 | 118% |
| Average Credit Load | 4 | 4 | --- |

Source: PeopleSoft Data Extract, 9/11/12



Campus Comparison

| Comparison | Proposed DT/MT | Clearwater | St. Pete/Gibbs | Tarpon Springs | Seminole |
|------------------|----------------|------------|----------------|----------------|----------|
| Square Footage | 217,904* | 334,192 | 507,540 | 319,675 | 241,745 |
| Classrooms | 27 | 28 | 60 | 25 | 24 |
| Computer Labs | 7 | 9 | 9 | 2 | 5 |
| Science Labs | 5 | 12 | 13 | 6 | 4 |
| Student Stations | 1,341 | 2,429 | 3,148 | 1,830 | 1,254 |

Source: SPC Facilities

*Excludes space allocated to the parking garage-approx. 123,000 is SPC & joint use.



Pinellas County Zip Codes



1. Tarpon Springs Campus
 2. Clearwater Campus
 3. Seminole Campus
 4. St. Petersburg-Gibbs Campus
 5. Downtown/Dalton Campus
- Note: All areas are a 1/2 mile radius*

Questions?

Facilities

What should the building look like?

- Classrooms
- Science labs/Computer labs
- Advising/Career Services
- Financial Aid
- Disability Resources
- Library/Learning Support Center
- Open use space
- Testing
- Food Service
- Bookstore
- Community Room
- Student gathering/activity space
- Faculty/Staff Offices
- Multipurpose Space



Questions?



Finance

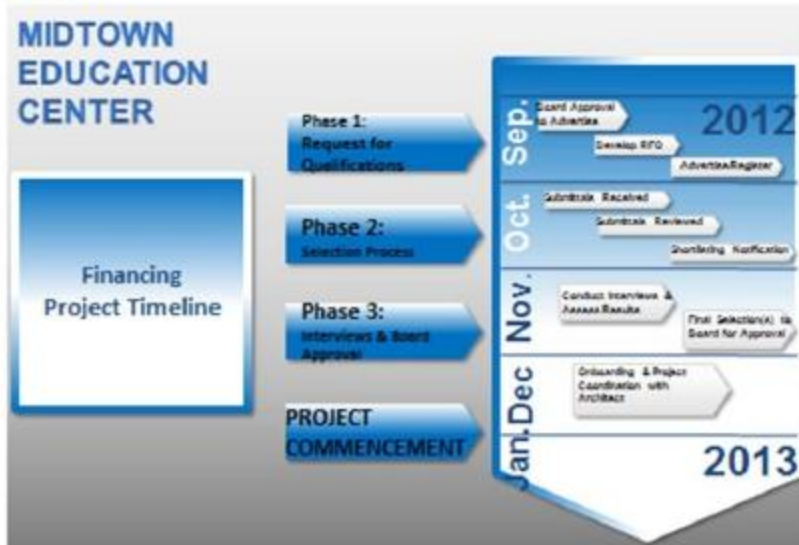


What's the cost?

| Third Party Financing Option | | | |
|------------------------------|-----------------|-------------------------------------|-----------------|
| Amount Financed | \$13,250,000.00 | Scheduled payment | \$187,274.30 |
| Annual interest rate | 5.00 % | Scheduled number of payments | 84 |
| Loan period in years | 7 | Actual number of payments | 84 |
| Number of payments per year | 12 | Total early payments | |
| Start date of loan | 12/1/2013 | Total interest | \$2,481,040.80 |
| | | Annual SCIF Lease Purchase Payments | \$2,247,291.54 |
| | | Lease payments to 3rd party | \$15,730,243.73 |

Midtown Education Center 3rd Party Financing Option






Questions?

September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President 

SUBJECT: National Science Foundation—Scholarships in Science, Technology, Engineering, and Mathematics (S-STEM) Program

Confirmation is sought for a proposal that was submitted, subject to Board of Trustees' approval, to the National Science Foundation by St. Petersburg College for the Scholarships in Science, Technology, Engineering, and Mathematics (S-STEM) Program grant. Known as 'Tampa Bay Supporting Education & Employment Development in STEM' (SEEDS) program, SPC proposes to provide \$4,500 scholarships to 100 academically talented and financially needy students pursuing an education in Science, Technology, Engineering, Math or related fields. **Permission is also sought to accept funding for this proposal, if awarded, and enter into any amendments, extensions or agreements as necessary, within the original intent and purpose of the grant.**

The goal of the Tampa Bay SEEDS Program is to strengthen the STEM skills of Tampa Bay's future workforce by supporting academically talented and financially disadvantaged students through to graduation and employment in STEM fields. Scholarship funds will support students enrolled full-time in select STEM related Associate in Science degree, General Education Associate in Arts degree, and Bachelor of Science in Biology degree programs. Tampa Bay SEEDS will focus recruitment through Pinellas County Schools' Academies of Pinellas and SPC's student body. Recruitment will target women, veterans, minorities and low-income students to STEM disciplines.

SEEDS will maximize SPC's existing College Experience initiatives and will also provide dedicated individualized academic support services, peer group activities and mentoring. Additionally, SEEDS scholars will receive hands-on career development and placement activities such as job shadowing, career coaching and internship opportunities.

The estimated period of performance will be from January 1, 2013 through December 31, 2018. The total project budget is projected to be \$524,555 over five years. The College anticipates an in-kind contribution (for academic and student support services) in the amount of approximately \$183,648 over the five-year period. See attached Information Summary for additional information.

Suzanne L. Gardner, Acting General Counsel; Anne Cooper, Senior Vice President, Academic & Student Affairs; John Chapin, Dean, Natural Science; and Bill Hemme, Math Department Chair, recommend approval.

Attachment js0905122

**BOT INFORMATION SUMMARY
GRANTS/RESTRICTED FUNDS CONTRACTS**

Date of BOT Meeting: September 18, 2012

Funding Agency or Organization: National Science Foundation

Name of Competition/Project: Scholarships in Science, Technology, Engineering, and Mathematics (S-STEM) Program

SPC Application or Sub-Contract: SPC Application

Grant/Contract Time Period: **Start:** 1/1/13 **End:** 12/31/18

Cabinet Member: John Chapin

Manager: Bill Hemme

Focus of Proposal:

SPC proposes the ‘Tampa Bay Supporting Education & Employment Development in STEM’ (SEEDS) program that will provide \$4,500 scholarships to 100 academically talented and financially needy students pursuing an education in STEM related fields. The goal of the Tampa Bay SEEDS Program is to strengthen the STEM skills of Tampa Bay’s future workforce by supporting academically talented and financially disadvantaged students through to graduation and employment in STEM fields. Recruitment will target women, veterans, minorities and low-income students to STEM disciplines.

Scholarship funds will support students enrolled full-time in the Associate in Science degree programs: Engineering Technology, Environmental Science Technology, Information Technology Security, Computer/Web Programming and Computer Networking. Additionally, it will serve students in the General Education Associates in Arts degree program with a declared sub plan in Biological Science, Physical Science, Math Science, Computer Science or Engineering. The scholarship will also serve students enrolled in the Biology Bachelor of Science degree program.

Budget for Proposal:

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

| | |
|----------------------|------------|
| Personnel | \$ 17,010 |
| Fringe | \$ 5,445 |
| Travel | \$ 34,600 |
| Supplies/Materials | \$ 7,500 |
| Other - Scholarships | \$ 450,000 |

| | |
|-----------------------------|------------|
| Other – Consulting Services | \$ 10,000 |
| Total Request | \$ 524,555 |

Funding:

| | |
|---|------------|
| Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below) | \$ 708,203 |
|---|------------|

| | |
|---------------------------|------------|
| Total amount from funder: | \$ 524,555 |
|---------------------------|------------|

| | |
|----------------------------------|---|
| Amount/value of match: | Cash: N/A |
| | In-kind: \$ 183,648 |
| Required match or cost sharing: | No <input checked="" type="checkbox"/> Yes |
| Voluntary match or cost sharing: | No Yes <input checked="" type="checkbox"/> |
| Source of match/cost sharing: | SPC Student Support Services; SPC Academic Support Services |
| Negotiated indirect cost: | N/A |
| (Fixed) administrative fee: | N/A |
| Software/materials: | N/A |
| Equipment: | N/A |
| Services: | \$ 183,648 |
| Staff Training: | N/A |
| FTE: | N/A |
| Other: | N/A |

College Goals and Institutional Initiatives Addressed:

| | |
|---------------|--|
| College Goal: | I. Expand student access to baccalaureate programs, bachelor's degrees, graduate degrees, and careers; as well as prepare lower division students for successful transfer into baccalaureate programs through the associate in arts and articulated associate in science degree programs |
|---------------|--|

| | |
|------------------------------|---|
| Institutional Initiative(s): | 1. Develop and implement new academic programs/program tracks in high-demand areas in response to workplace and student demands |
|------------------------------|---|


SPC 7/24 Initiative Addressed:

| | |
|--------|-----------------------------|
| Focus: | 1. Focus on Student Success |
|--------|-----------------------------|

| | |
|---------------------|----------------------------|
| Observable Project: | 1. Student Support Systems |
|---------------------|----------------------------|

September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College
FROM: William D. Law, Jr., President 
SUBJECT: Gateway to College National Network – Gateway to College Program

Confirmation is sought for a proposal that was submitted, subject to Board of Trustees' approval, to the Gateway to College National Network by St. Petersburg College for the Gateway to College grant opportunity. The Gateway to College program is a nationally-recognized dual credit program that serves youth who have dropped out of high school or are significantly behind in credit and unlikely to graduate. Current high school students would participate in a full-time program at St. Petersburg College which would include course work to assist them in obtaining their high school diploma and college credit. **Permission is also sought to accept funding for this proposal, if awarded, and enter into any amendments, extensions or agreements, as necessary, within the original intent and purpose of the grant.**

SPC will partner with Pinellas County Schools to serve 300 high school students over three years through the Gateway to College program. Through an application process, 50 students will be enrolled each semester, with the first cohort of students beginning Fall 2013. Classes will be taught at the Downtown Campus by SPC faculty with K-12 certifications. Students will participate in traditional high school classes, online course work and dual enrollment courses. Students will also receive wrap-around supports to meet their social and emotional needs in an environment that fosters the development of knowledge and skills necessary to succeed in school and life. It is anticipated that students will take an average of two years to complete the program and obtain their high school diploma and attain college credit simultaneously.

The estimated period of performance will be from January 1, 2013 through December 30, 2015. The total project budget is projected to be \$325,000 over three years, covering start-up costs, planning and early implementation activities. Gateway to College National Network funding will be supplemented by state K-12 funding, based on an estimated rate of 95% of Pinellas County Schools' average Full-Time Equivalent (FTE) amount of \$5,260, totaling an estimated \$4,997 per student, or \$1,559,064 over three years. An estimated \$1,244,063 will be contributed as in-kind resources by SPC representing administrative support, facilities, dual enrollment tuition, academic affairs and student support services. See attached Information Summary for additional information.

Suzanne L. Gardner, Acting General Counsel; Anne Cooper, Senior Vice President, Academic & Student Affairs; and Catherine Kennedy, Associate Vice President, University Partnership Center, International and Accelerated Programs, recommend approval.

Attachment

**BOT INFORMATION SUMMARY
GRANTS/RESTRICTED FUNDS CONTRACTS**

| | |
|---|---|
| Date of BOT Meeting: | September 18, 2012 |
| Funding Agency or Organization: | Gateway to College National Network |
| Name of Competition/Project: | Gateway to College |
| SPC Application or Sub-Contract: | SPC Application |
| Grant/Contract Time Period: | Start: 1/1/13 End: 12/31/15 |
| Cabinet Member: | Anne Cooper |
| Manager: | Catherine Kennedy |

Focus of Proposal:

The Gateway to College program will allow access to dual enrollment opportunities for an at-risk high school student population that traditionally is not eligible for college preparatory programs. Students identified as at risk of dropping out of high school or having already dropped out of high school will be given a unique opportunity to work toward their high school diploma and receive college credit through a program that targets their individual needs.

Staff will conduct recruitment efforts year round in addition to soliciting referrals from local high schools, alternative education programs and community organizations. Through an application process, 50 students will be enrolled each semester in the Gateway to College program at SPC. Students will participate in traditional high school classes, online course work and dual enrollment courses all at the SPC Downtown Campus. Students will also receive wrap-around supports to meet their social and emotional needs in an environment that fosters the development of knowledge and skills necessary to succeed in school and life. It is anticipated that students will take about 2 years to complete the program and obtain their high school diploma. Gateway to College staff will include a program director, two resource specialists, an administrative assistant and instructors who are able to teach both K-12 and college curriculum.

SPC will partner with Pinellas County Schools to align current programs and offerings, as well as develop additional curriculum to assist Gateway to College students in achieving their goals. Furthermore, Pinellas County Schools has agreed to support the Gateway to College program by providing a portion of the District's per student FTE for students enrolled in the program. It is estimated that 95% of the average student FTE of \$5,260 will be contributed to the program, totaling an estimated \$4,997 per student. The K-12 funding will allow the program to be self-sustaining after the Gateway to College National Network funding has been expended in 2015.

Budget for Proposal:

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

| | |
|-------------------------------|------------|
| Personnel | \$ 238,355 |
| Fringe | \$ 29,059 |
| Equipment | \$ 6,981 |
| Supplies | \$ 5,759 |
| Travel | \$ 28,602 |
| Training | \$ 6,100 |
| Other – Books, Tuition & Fees | \$ 10,144 |
| Total Budget | \$ 325,000 |

Funding:

Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below)

\$ 3,128,127

Total amount from funder:

\$ 325,000

Amount/value of match:

Cash: \$ 1,559,064 (State K-12 Funding)

In-kind: \$ 1,244,063 (SPC)

Required match or cost sharing:

No Yes X

Voluntary match or cost sharing:

No X Yes

Source of match/cost sharing:

Pinellas County Schools

Negotiated indirect cost:

N/A

(Fixed) administrative fee:

N/A

Software/materials:

N/A

Equipment:

N/A

Services:

N/A

Staff Training:

N/A

FTE:

\$ 1,559,064

Other: Personnel/Fringe

N/A

College Goals and Institutional Initiatives Addressed:

College Goal:

V. Provide challenging educational opportunities for area high school students through dual enrollment, charter school and similar programs.

Institutional Initiative(s):

1. Expand outreach to county high schools, private high schools, and home school students in an effort to increase the number of students making the transition from high school to college through Dual Credit and Early Admissions programs.

SPC 7/24 Initiative Addressed:

Focus:

1. Focus on Student Success


Observable Project:

1. Student Support Systems

September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President 

SUBJECT: U.S. Department of Labor Employment and Training Administration—WorkNet Pinellas—Veterans Workforce Investment Program

Confirmation is sought for a proposal that was submitted, subject to Board of Trustees' approval, to the U.S. Department of Labor Employment and Training Administration, by WorkNet Pinellas in partnership with St. Petersburg College for the Veterans Workforce Investment Program (VWIP) grant. VWIP programs assist eligible veterans by providing employment, training and support services with an emphasis on implementing innovative approaches that increase the number of veteran participants who complete industry-recognized training programs and who receive occupational credentials and certifications to improve their overall competitiveness in the civilian workforce. SPC's role will be to help train and place veterans in Project Management, targeting newly separated veterans. **Permission is also sought to accept funding for this proposal, if awarded, and enter into any amendments, extensions or agreements as necessary, within the original intent and purpose of the grant.**

VWIP grants are intended to address the following objectives: 1) To provide services to assist in reintegrating eligible Veterans into meaningful employment within the labor force; 2) To stimulate the development of effective service delivery systems that will address the complex employability problems facing eligible Veterans; and 3) To increase the skills and competency level of veteran participants through longer-term training that results, whenever feasible, in industry-recognized credentials for jobs, occupations, and industries that are in demand within a targeted service area. SPC will provide Project Management training to a cohort of 20 veteran students through the College of Business. It is anticipated that students will enter one of two tracks: 1) the post baccalaureate certificate in Project Management targeting those who already have a Bachelor's Degree and want to obtain the Project Management Institute (PMI) industry certificate, or 2) the Project Management track as part of the Management & Organizational Leadership degree for those who don't have a degree but might have credits or an AA/AS degree. The training will give students 1000 hours towards the PMI exam. Funding will help cover tuition, books and fees.

The estimated period of performance will be from October 1, 2012 through September 30, 2015. The total project budget is projected to be \$1,250,000 over three years. Of this amount, the College anticipates receiving approximately \$70,000 for its services over this same three-year period. See attached Information Summary for additional information.

Suzanne L. Gardner, Acting General Counsel; Anne Cooper, Senior Vice President, Academic & Student Affairs; and Greg Nenstiel, Dean, College of Business, recommend approval.

Attachment
js0906122

**BOT INFORMATION SUMMARY
GRANTS/RESTRICTED FUNDS CONTRACTS**

Date of BOT Meeting: September 18, 2012

Funding Agency or Organization: U.S. Department of Labor Employment and Training Administration—WorkNet Pinellas

Name of Competition/Project: Veterans Workforce Investment Program

SPC Application or Sub-Contract: Sub-Contract

Grant/Contract Time Period: **Start:** 10/1/12 **End:** 9/30/15

Cabinet Member: Anne Cooper

Manager: Greg Nenstiel

Focus of Proposal:

VWIP programs assist eligible veterans by providing employment, training, and support services with an emphasis on implementing innovative approaches that increase the number of veteran participants who complete industry-recognized training programs and who receive occupational credentials and certifications to improve their overall competitiveness in the civilian workforce.

As a subcontracted training provider, SPC will provide Project Management training to a cohort of 20 veteran students through the College of Business. It is anticipated that students will enter one of two tracks: 1) the post baccalaureate certificate in Project Management targeting those who already have a Bachelor’s Degree and want to obtain the PMI industry certificate, or 2) the Project Management track as part of the Management & Organizational Leadership degree for those who don’t have a degree but might have credits or an AA/AS degree. The training will give students 1000 hours towards the PMI exam. Funding will help cover tuition, books and fees.

Budget for Proposal:

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

| | |
|-------------------------------|----------|
| Other – Tuition, Books & Fees | \$70,000 |
| Total Budget | \$70,000 |

Funding:

| | |
|---|----------|
| Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below) | \$70,000 |
| Total amount from funder: | \$70,000 |

| | | |
|----------------------------------|----------|-------|
| Amount/value of match: | Cash: | N/A |
| | In-kind: | N/A |
| Required match or cost sharing: | No | X Yes |
| Voluntary match or cost sharing: | No | X Yes |
| Source of match/cost sharing: | N/A | |
| Negotiated indirect cost: | N/A | |
| (Fixed) administrative fee: | N/A | |
| Software/materials: | N/A | |
| Equipment: | N/A | |
| Services: | N/A | |
| Staff Training: | N/A | |
| FTE: | N/A | |
| Other: | N/A | |

College Goals and Institutional Initiatives Addressed:

| | | |
|---------------|----|--|
| College Goal: | I. | Expand student access to baccalaureate programs, bachelor’s degrees, graduate degrees, and careers; as well as prepare lower division students for successful transfer into baccalaureate programs through the associate in arts and articulated associate in science degree programs. |
|---------------|----|--|

| | | |
|------------------------------|----|---|
| Institutional Initiative(s): | 1. | Develop and implement new academic programs/program tracks in high-demand areas in response to workplace and student demands. |
|------------------------------|----|---|

SPC 7/24 Initiative Addressed:

| | | |
|---------------------|----|---------------------------------|
| Focus: | 5. | One College |
| Observable Project: | | Workforce and Community Mission |

September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President *WDL*

SUBJECT: Disposition of Surplus or Obsolete Property (Survey # 544)

The items of tangible personal property that follow have been declared as surplus or obsolete and are of no further economical use to the College. Regarding the retirement of desktop computers, the College's Technology Oversight Group (TOG) recommends that any desktop computer comparable to or older than the Dell GX620 model be moved to surplus. Any laptop computer comparable to or older than the Dell D830 model, or any C series (or comparable) should be moved to surplus. These older computers do not efficiently support the Windows 2007 operating systems and application suites.

Pursuant to Board of Trustees Rule 6Hx23-5.13 (IV), the Property Survey Committee requests authorization to sell or otherwise dispose of this property in the manner prescribed by Chapter 274, Florida Statutes.

| Tag Number | Description | Acquisition Date | Condition | Acquisition Amount |
|------------|-------------------------------|------------------|-----------|--------------------|
| 01345 | Time Meter Air W/Compres | 8/1/1979 | Obsolete | \$1,250.00 |
| 07887 | Rotational Dynamics Syst | 4/1/1992 | Obsolete | \$1,373.00 |
| 09302 | Evacu-Trac | 7/1/1995 | Obsolete | \$1,995.00 |
| 09304 | Dental Chair:A-Dec | 3/1/1995 | Obsolete | \$5,890.34 |
| 09432 | Amplifier:Rotel | 8/1/1995 | Obsolete | \$1,360.20 |
| 09433 | Amplifier:Rotel | 8/1/1995 | Obsolete | \$1,360.20 |
| 09500 | Vcr:Burle | 7/1/1995 | Obsolete | \$1,304.00 |
| 10833 | 2 St High/Low Pulley Mac | 2/20/1997 | Obsolete | \$2,300.75 |
| 10839 | Crane Dental Chair Lights | 12/16/1997 | Obsolete | \$1,018.00 |
| 11021 | Computer Server Rack/Mgt | 3/20/1997 | Obsolete | \$8,535.91 |
| 11046 | Printer:Lexmark | 5/20/1997 | Obsolete | \$2,089.24 |
| 11791 | Printer:Lexmark S1650 | 7/14/1997 | Obsolete | \$1,422.95 |
| 12509 | Printer:Lexmark 1855N | 3/23/1999 | Obsolete | \$1,308.91 |
| 12731 | Printer:Lexmark 1650N | 4/15/1998 | Obsolete | \$1,301.41 |
| 12775 | Laptop Computer:Dell Inspiron | 5/12/1998 | Obsolete | \$2,343.00 |
| 12830 | Printer:Lexmark Laser S1650N | 5/27/1998 | Poor | \$1,296.81 |
| 13031 | Printer: Lexmark 1855N | 8/7/1998 | Obsolete | \$1,308.91 |
| 15224 | Printer:Lexmark 1855N | 8/31/1999 | Obsolete | \$1,308.26 |
| 15884 | Computer: Dell P6400 | 10/8/1999 | Obsolete | \$1,387.00 |
| 17119 | Printer:Lexmark 1275N | 5/11/2000 | Obsolete | \$2,177.49 |

| | | | | |
|-------|--------------------------------|------------|----------|-------------|
| 17141 | Server:Dell PowerEdge 2400 | 6/14/2000 | Obsolete | \$5,023.41 |
| 17146 | Computer:Dell GX110T | 6/15/2000 | Obsolete | \$1,237.00 |
| 17308 | Laptop Computer:Dell Latitude | 6/19/2000 | Obsolete | \$2,590.20 |
| 17617 | Camcorder:Panasonic | 11/30/2000 | Poor | \$1,047.00 |
| 18479 | Printer:Epson | 4/27/2001 | Obsolete | \$2,349.95 |
| 18539 | Printer:Lexmark T610N | 12/4/2000 | Obsolete | \$1,124.98 |
| 18557 | Laptop Computer:Dell Latitude | 12/19/2000 | Obsolete | \$3,290.00 |
| 19514 | Sidex Intradral Imaging Unit | 6/29/2001 | Obsolete | \$4,966.49 |
| 19517 | Sidex Intradral Imaging Unit | 6/29/2001 | Poor | \$4,966.49 |
| 19767 | PowerMac G4:Apple | 12/18/2001 | Obsolete | \$1,772.00 |
| 20141 | Computer:Dell GX150 | 7/24/2001 | Obsolete | \$1,308.00 |
| 20438 | Poster Printer:Proimage | 10/3/2001 | Obsolete | \$3,995.00 |
| 20453 | Steam Vapor Machine:Robby | 12/7/2001 | Poor | \$1,395.00 |
| 20665 | Computer: Sunblade 100 | 8/2/2002 | Obsolete | \$1,382.05 |
| 20666 | Computer: Sun Blade 100 | 8/2/2002 | Obsolete | \$1,382.05 |
| 20668 | Sun Micro Computer System | 8/6/2002 | Obsolete | \$1,435.25 |
| 20852 | Computer: Dell GX240 | 11/13/2001 | Obsolete | \$1,302.95 |
| 20882 | Computer: Dell GX240 | 11/3/2001 | Obsolete | \$1,548.95 |
| 20900 | Computer:Dell 330 | 11/6/2001 | Obsolete | \$4,077.00 |
| 21037 | Computer:Dell 330 | 11/6/2001 | Obsolete | \$4,077.00 |
| 21429 | Server: Dell 1650 | 5/17/2002 | Obsolete | \$5,750.49 |
| 21506 | Computer:Apple G4 | 3/20/2002 | Obsolete | \$4,581.00 |
| 22161 | Computer:Dell 530 | 4/23/2002 | Obsolete | \$3,963.00 |
| 22811 | Computer: Dell GX260T | 6/12/2002 | Obsolete | \$1,513.00 |
| 23108 | Computer: Dell GX240 | 7/18/2002 | Obsolete | \$1,720.09 |
| 23229 | Instructor Station: Nova | 9/17/2002 | Poor | \$1,393.06 |
| 23998 | Laptop Computer: Dell Latitude | 1/15/2003 | Obsolete | \$3,159.71 |
| 24101 | Laminating System:3M | 5/15/2003 | Poor | \$1,212.95 |
| 24400 | Projector:Epson | 11/22/2002 | Obsolete | \$6,725.83 |
| 24484 | Server:Dell 6650 | 2/13/2003 | Obsolete | \$14,508.00 |
| 24522 | Laptop Computer: Dell M50 | 3/4/2003 | Obsolete | \$3,798.00 |
| 24640 | Computer:Dell 650 | 3/7/2003 | Obsolete | \$8,204.55 |
| 24642 | Computer:Dell 650 | 3/7/2003 | Obsolete | \$8,204.55 |
| 24655 | Computer:Dell 533 | 4/26/2003 | Obsolete | \$5,163.00 |
| 24794 | Computer: Dell GX260T | 4/16/2003 | Obsolete | \$2,163.00 |
| 24975 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 24983 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 24984 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 24985 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 24986 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 24987 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 24988 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 24989 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 24993 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |

| | | | | |
|-------|-------------------------------|------------|----------|------------|
| 24994 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 24995 | Computer: Dell GX260T | 4/22/2003 | Obsolete | \$1,554.00 |
| 25031 | Printer:HP | 4/22/2003 | Poor | \$1,251.00 |
| 25191 | Computer:Apple G4 | 5/30/2003 | Obsolete | \$3,917.99 |
| 25376 | Computer: Dell GX260T | 5/2/2003 | Obsolete | \$1,424.00 |
| 25458 | Computer: Dell 533 | 5/1/2003 | Obsolete | \$5,146.00 |
| 25468 | Computer: Dell 533 | 5/1/2003 | Obsolete | \$5,146.00 |
| 25474 | Computer: Dell 533 | 5/1/2003 | Obsolete | \$5,146.00 |
| 25573 | Computer: Dell GX260T | 4/30/2003 | Obsolete | \$1,272.00 |
| 25586 | Computer: Dell GX260T | 4/30/2003 | Obsolete | \$1,272.00 |
| 25634 | Computer: Dell GX260T | 4/29/2003 | Obsolete | \$1,234.00 |
| 25731 | Computer: Dell GX260T | 4/30/2003 | Obsolete | \$1,313.00 |
| 25787 | Computer: Dell GX260T | 4/30/2003 | Obsolete | \$1,234.00 |
| 25803 | Computer: Dell GX260T | 4/29/2003 | Obsolete | \$1,234.00 |
| 25843 | Computer: Dell GX260T | 4/29/2003 | Obsolete | \$1,234.00 |
| 25889 | Computer: Dell Precision 650 | 5/1/2003 | Obsolete | \$5,146.00 |
| 25890 | Computer: Dell Precision 650 | 5/5/2003 | Obsolete | \$5,146.00 |
| 25911 | Computer: Dell Precision 650 | 5/14/2003 | Obsolete | \$5,146.00 |
| 25927 | Access Wireless Point | 6/16/2003 | Obsolete | \$1,150.24 |
| 26047 | Computer:Dell 533 | 9/30/2003 | Obsolete | \$3,288.00 |
| 26048 | Computer:Dell 533 | 9/30/2003 | Obsolete | \$3,288.00 |
| 26049 | Computer:Dell 533 | 9/30/2003 | Obsolete | \$3,288.00 |
| 26050 | Computer:Dell 533 | 9/30/2003 | Obsolete | \$3,288.00 |
| 26614 | DVD/Video Recorder:Pioneer | 11/3/2003 | Obsolete | \$3,841.00 |
| 27049 | Laptop Computer:Dell M60 | 12/15/2003 | Obsolete | \$3,459.23 |
| 27054 | Laptop Computer:Apple | 11/16/2003 | Obsolete | \$1,088.00 |
| 27077 | Computer:Dell Pentium M | 5/14/2004 | Obsolete | \$4,767.79 |
| 27242 | Server:Dell 2650 | 5/11/2004 | Poor | \$3,853.18 |
| 27376 | Computer:Dell GX270T | 11/14/2003 | Obsolete | \$1,495.00 |
| 27379 | Computer:Dell GX270T | 11/14/2003 | Obsolete | \$1,495.00 |
| 27481 | Laptop Computer:Dell Latitude | 2/10/2004 | Obsolete | \$2,020.80 |
| 27489 | Computer:Dell 650 | 3/3/2004 | Obsolete | \$3,150.56 |
| 27699 | Computer:Dell GX270 | 4/23/2004 | Obsolete | \$1,789.60 |
| 27711 | Computer:Dell GX270 | 5/3/2004 | Obsolete | \$1,337.40 |
| 27712 | Computer:Dell GX270 | 5/3/2004 | Obsolete | \$1,337.40 |
| 27713 | Computer:Dell GX270 | 5/3/2004 | Obsolete | \$1,337.40 |
| 27749 | Computer:Dell GX270 | 3/29/2004 | Obsolete | \$1,621.00 |
| 27759 | Computer:Dell GX270 | 3/29/2004 | Obsolete | \$1,621.00 |
| 27761 | Computer:Dell GX270 | 3/29/2004 | Obsolete | \$1,621.00 |
| 27822 | Laptop Computer:Dell Latitude | 4/13/2004 | Obsolete | \$1,922.90 |
| 27824 | Laptop Computer:Dell Latitude | 4/13/2004 | Obsolete | \$1,922.90 |
| 27825 | Laptop Computer:Dell Latitude | 4/13/2004 | Obsolete | \$1,922.90 |
| 27830 | Laptop Computer:Dell Latitude | 4/13/2004 | Obsolete | \$1,922.90 |
| 27833 | Laptop Computer:Dell Latitude | 4/13/2004 | Obsolete | \$1,922.90 |
| 27836 | Laptop Computer:Dell Latitude | 4/13/2004 | Obsolete | \$1,922.90 |
| 28050 | Computer:Dell GX270 | 6/2/2004 | Obsolete | \$1,676.49 |

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|-------|-------------------------------|------------|----------|------------|
| 28051 | Computer:Dell GX270 | 6/2/2004 | Obsolete | \$1,676.49 |
| 28264 | Projector:Eiki | 8/31/2004 | Obsolete | \$6,131.18 |
| 28298 | LCD Projector:Eiki | 11/19/2004 | Obsolete | \$9,729.37 |
| 28300 | LCD Projector:Eiki | 11/19/2004 | Obsolete | \$9,729.37 |
| 28301 | LCD Projector:Eiki | 11/19/2004 | Obsolete | \$9,729.37 |
| 28628 | Server:Dell PowerEdge 2600 | 10/6/2004 | Obsolete | \$4,518.73 |
| 28708 | Server:Dell | 6/23/2005 | Obsolete | \$2,500.48 |
| 28763 | Laptop Computer:Dell Latitude | 3/24/2005 | Obsolete | \$1,420.04 |
| 28765 | Laptop Computer:Dell Latitude | 3/24/2005 | Obsolete | \$1,420.04 |
| 28777 | Laptop Computer:Dell Latitude | 3/24/2005 | Obsolete | \$1,420.04 |
| 28778 | Laptop Computer:Dell Latitude | 3/24/2005 | Obsolete | \$1,420.04 |
| 28782 | Laptop Computer:Dell Latitude | 3/24/2005 | Obsolete | \$1,420.04 |
| 28783 | Laptop Computer:Dell Latitude | 3/24/2005 | Obsolete | \$1,420.04 |
| 28805 | Server:Dell | 7/1/2005 | Poor | \$5,238.81 |
| 28807 | Laptop Computer:Dell M70 | 7/29/2005 | Obsolete | \$3,063.00 |
| 28810 | Laptop Computer:Dell M70 | 7/29/2005 | Obsolete | \$3,063.00 |
| 28811 | Laptop Computer:Dell M70 | 7/29/2005 | Obsolete | \$3,063.00 |
| 29017 | Laptop Computer:Toshiba | 12/3/2004 | Obsolete | \$3,924.21 |
| 29052 | Laptop Computer:Dell Latitude | 12/17/2004 | Obsolete | \$1,737.86 |
| 29090 | Laptop Computer:Dell Latitude | 1/3/2005 | Poor | \$1,494.88 |
| 29111 | Computer:Dell GX280 | 1/17/2005 | Obsolete | \$1,659.24 |
| 29118 | Computer:Dell 370 | 1/20/2005 | Obsolete | \$2,039.48 |
| 29119 | Computer:Dell 370 | 1/20/2005 | Obsolete | \$2,039.48 |
| 29182 | Laptop Computer:Dell M60 | 2/24/2005 | Obsolete | \$3,918.95 |
| 29236 | Computer:Dell GX280 | 1/26/2005 | Obsolete | \$1,566.84 |
| 29422 | Laptop Computer:Dell Latitude | 3/9/2005 | Obsolete | \$1,854.10 |
| 29436 | Dell Dimension 4700 | 3/18/2005 | Obsolete | \$1,638.51 |
| 29457 | Laptop Computer:Dell Latitude | 4/5/2005 | Obsolete | \$1,913.77 |
| 29459 | Laptop Computer:Fujitsu | 4/5/2005 | Obsolete | \$3,112.32 |
| 29460 | Laptop Computer:Fujitsu | 4/5/2005 | Obsolete | \$3,112.32 |
| 29461 | Laptop Computer:Fujitsu | 4/5/2005 | Obsolete | \$3,112.32 |
| 29462 | Laptop Computer:Fujitsu | 4/5/2005 | Obsolete | \$3,112.30 |
| 29679 | Computer:Dell GX280 | 3/23/2005 | Obsolete | \$1,214.92 |
| 29691 | Computer:Dell GX280 | 3/23/2005 | Obsolete | \$1,214.92 |
| 29692 | Computer:Dell GX280 | 3/23/2005 | Obsolete | \$1,214.92 |
| 29989 | Computer:Dell GX280 | 5/9/2005 | Obsolete | \$1,165.70 |
| 29993 | Computer:Dell GX280 | 5/9/2005 | Obsolete | \$1,165.70 |
| 30050 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30052 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30053 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30054 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30056 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30057 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30058 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |

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|-------|--------------------------------|-----------|----------|------------|
| 30059 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30061 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30062 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30064 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30065 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30067 | Laptop Computer:Fujitsu | 6/1/2005 | Obsolete | \$1,825.00 |
| 30563 | Laptop Computer:Fujitsu | 6/7/2005 | Obsolete | \$2,425.00 |
| 30564 | Laptop Computer:Fujitsu | 6/7/2005 | Obsolete | \$2,425.00 |
| 30566 | Computer:Dell GX280 | 6/7/2005 | Obsolete | \$1,154.89 |
| 30725 | Projector:Eiki | 6/16/2006 | Poor | \$6,651.22 |
| 30752 | Universal Presenter:Crestron | 4/6/2006 | Obsolete | \$6,333.29 |
| 30753 | Dual Touch Panel:Crestron | 4/6/2006 | Obsolete | \$6,755.52 |
| 30778 | Graphics Scaler: Comprehensive | 4/6/2006 | Obsolete | \$1,372.37 |
| 30788 | Laptop Computer:Dell M70 | 5/31/2005 | Obsolete | \$2,529.70 |
| 30789 | Laptop Computer:Dell M70 | 5/31/2005 | Obsolete | \$2,529.70 |
| 30791 | Laptop Computer:Dell M70 | 5/31/2005 | Obsolete | \$2,529.70 |
| 30792 | Laptop Computer:Dell M70 | 5/31/2005 | Obsolete | \$2,529.70 |
| 30793 | Laptop Computer:Dell M70 | 5/31/2005 | Obsolete | \$2,529.70 |
| 30796 | Laptop Computer:Dell M70 | 5/31/2005 | Obsolete | \$2,529.70 |
| 30888 | Laptop Computer:Fujitsu | 6/30/2005 | Obsolete | \$1,950.00 |
| 30889 | Laptop Computer:Fujitsu | 6/30/2005 | Obsolete | \$1,950.00 |
| 30890 | Laptop Computer:Fujitsu | 6/30/2005 | Obsolete | \$1,950.00 |
| 30892 | Laptop Computer:Fujitsu | 6/30/2005 | Obsolete | \$1,950.00 |
| 30932 | Laptop Computer:Dell M70 | 5/31/2005 | Obsolete | \$2,529.70 |
| 31076 | Computer:Dell GX280 | 6/17/2005 | Obsolete | \$1,102.75 |
| 31077 | Computer:Dell GX280 | 6/17/2005 | Obsolete | \$1,102.75 |
| 31102 | Computer:Dell GX280 | 6/17/2005 | Obsolete | \$1,102.75 |
| 31113 | Computer:Dell GX280 | 6/14/2005 | Obsolete | \$1,119.91 |
| 31378 | Computer:Dell 670 | 8/10/2005 | Obsolete | \$3,186.00 |
| 31380 | Computer:Dell 670 | 8/10/2005 | Obsolete | \$3,186.00 |
| 31477 | Laptop Computer:Dell Latitude | 8/8/2005 | Obsolete | \$1,566.00 |
| 31565 | Laptop Computer:Dell Latitude | 8/19/2005 | Obsolete | \$1,824.07 |
| 31573 | Laptop Computer:Dell Latitude | 8/17/2005 | Poor | \$2,096.69 |
| 31601 | Computer:Dell 670 | 9/7/2005 | Obsolete | \$3,866.11 |
| 31660 | Laptop Computer:Dell Latitude | 10/4/2005 | Obsolete | \$2,218.14 |
| 31924 | Laptop Computer:Dell Latitude | 3/8/2006 | Obsolete | \$2,154.40 |
| 31930 | Laptop Computer:Dell M70 | 3/14/2006 | Obsolete | \$3,885.21 |
| 31970 | Computer:Dell GX620 | 4/17/2006 | Obsolete | \$1,947.99 |
| 31974 | Computer:Dell GX620 | 4/17/2006 | Obsolete | \$1,947.99 |
| 32097 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32098 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32099 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32100 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32101 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32102 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32103 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |

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|-------|---------------------|-----------|----------|------------|
| 32104 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32105 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32106 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32108 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32109 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32110 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32111 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32112 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32113 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32114 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32116 | Computer:Dell GX520 | 8/19/2005 | Obsolete | \$1,131.00 |
| 32147 | Computer:Dell GX280 | 8/19/2005 | Obsolete | \$1,037.00 |
| 32192 | Computer:Dell 670 | 9/7/2005 | Obsolete | \$3,186.00 |
| 32193 | Computer:Dell 670 | 9/7/2005 | Obsolete | \$3,186.00 |
| 32200 | Computer:Dell 670 | 9/8/2005 | Obsolete | \$3,186.00 |
| 32207 | Computer:Dell 670 | 9/8/2005 | Obsolete | \$3,186.00 |
| 32208 | Computer:Dell 670 | 9/8/2005 | Obsolete | \$3,186.00 |
| 32214 | Computer:Dell 670 | 9/14/2005 | Obsolete | \$3,186.00 |
| 32215 | Computer:Dell 670 | 9/14/2005 | Obsolete | \$3,186.00 |
| 32217 | Computer:Dell 670 | 9/14/2005 | Obsolete | \$3,186.00 |
| 32226 | Computer:Dell 670 | 9/14/2005 | Obsolete | \$3,186.00 |
| 32248 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32249 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32250 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32252 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32254 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32255 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32257 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32258 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32259 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32260 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32264 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32266 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32267 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32269 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32271 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32272 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32273 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32275 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32276 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32277 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32278 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32279 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32282 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |

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|-------|--------------------------------|------------|----------|------------|
| 32286 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32287 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32288 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32289 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32290 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32291 | Computer:Dell GX620 | 8/25/2005 | Obsolete | \$1,003.00 |
| 32301 | Computer:Dell GX620 | 8/23/2005 | Obsolete | \$1,003.00 |
| 32306 | Computer:Dell GX620 | 8/23/2005 | Obsolete | \$1,003.00 |
| 32310 | Computer:Dell GX620 | 8/23/2005 | Obsolete | \$1,003.00 |
| 32311 | Computer:Dell GX620 | 8/23/2005 | Obsolete | \$1,003.00 |
| 32526 | Computer:Dell GX620 | 9/1/2005 | Obsolete | \$1,465.00 |
| 32944 | Laptop Computer:HP DV5140 | 6/27/2006 | Obsolete | \$1,463.72 |
| 33077 | Computer:Dell GX620 | 11/17/2005 | Obsolete | \$1,152.40 |
| 33085 | Computer:Dell GX620 | 11/17/2005 | Obsolete | \$1,152.40 |
| 33329 | Computer:Dell GX620 | 1/9/2006 | Obsolete | \$1,437.25 |
| 33337 | Computer:Dell GX620 | 1/9/2006 | Obsolete | \$1,437.25 |
| 33474 | Laptop Computer:Fujitsu T4020D | 4/28/2006 | Obsolete | \$3,222.00 |
| 33608 | Computer:Dell GX620 | 1/20/2006 | Obsolete | \$1,152.40 |
| 33617 | Computer:Dell GX620 | 1/20/2006 | Obsolete | \$1,152.40 |
| 34048 | Laptop Computer:Dell Latitude | 3/23/2006 | Obsolete | \$1,364.96 |
| 34049 | Laptop Computer:Dell Latitude | 3/23/2006 | Obsolete | \$1,364.96 |
| 34050 | Laptop Computer:Dell Latitude | 3/23/2006 | Obsolete | \$1,364.96 |
| 34051 | Laptop Computer:Dell Latitude | 3/23/2006 | Obsolete | \$1,364.96 |
| 34052 | Laptop Computer:Dell Latitude | 3/23/2006 | Obsolete | \$1,364.96 |
| 34053 | Computer:Dell GX620 | 3/22/2006 | Obsolete | \$1,095.19 |
| 34054 | Computer:Dell GX620 | 3/22/2006 | Obsolete | \$1,095.19 |
| 34056 | Computer:Dell GX620 | 3/22/2006 | Obsolete | \$1,095.19 |
| 34057 | Computer:Dell GX620 | 3/22/2006 | Obsolete | \$1,095.19 |
| 34058 | Computer:Dell GX620 | 3/22/2006 | Obsolete | \$1,095.19 |
| 34059 | Computer:Dell GX620 | 3/22/2006 | Obsolete | \$1,095.19 |
| 34060 | Computer:Dell GX620 | 3/22/2006 | Obsolete | \$1,095.19 |
| 34061 | Computer:Dell GX620 | 3/22/2006 | Obsolete | \$1,095.19 |
| 34062 | Computer:Dell GX620 | 3/22/2006 | Obsolete | \$1,095.19 |
| 34517 | Laptop Computer:Apple | 8/17/2006 | Obsolete | \$4,207.00 |
| 34518 | Laptop Computer:Apple | 8/17/2006 | Obsolete | \$4,207.00 |
| 35073 | Laptop Computer:Apple MBPRO | 10/19/2006 | Obsolete | \$2,869.00 |
| 35074 | Laptop Computer:Apple MBPRO | 10/19/2006 | Obsolete | \$2,869.00 |
| 35075 | Laptop Computer:Apple MBPRO | 10/19/2006 | Obsolete | \$2,869.00 |
| 35125 | Laptop Computer:Dell Latitude | 11/13/2006 | Obsolete | \$1,548.24 |
| 35419 | Pioneer Dual Drive | 1/30/2007 | Obsolete | \$5,228.12 |
| 35489 | Laptop Computer:Dell Latitude | 9/13/2006 | Obsolete | \$1,389.42 |
| 35592 | Laptop Computer:Dell Latitude | 11/27/2006 | Obsolete | \$1,493.28 |
| 35594 | Laptop Computer:Dell Latitude | 11/27/2006 | Obsolete | \$1,493.28 |
| 35602 | Laptop Computer:Dell Latitude | 11/27/2006 | Obsolete | \$1,493.28 |

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|-------|-------------------------------|------------|----------|------------|
| 35604 | Laptop Computer:Dell Latitude | 11/27/2006 | Obsolete | \$1,493.28 |
| 36192 | VISUAL PRESENTER: ELMO | 4/18/2007 | Obsolete | \$1,159.55 |
| 36249 | Apple Laptop | 8/30/2007 | Obsolete | \$3,792.00 |
| 36300 | Dell Opti Plex | 4/19/2007 | Obsolete | \$1,278.44 |
| 36571 | Computer: Laptop | 6/12/2007 | Poor | \$2,491.47 |
| 36665 | Computer: Laptop | 5/30/2007 | Poor | \$1,590.50 |
| 36667 | Computer: Laptop | 5/30/2007 | Poor | \$1,590.50 |
| 36774 | Dell Laptop | 3/16/2007 | Poor | \$1,390.21 |
| 36789 | Dell Laptop | 3/16/2007 | Poor | \$1,390.21 |
| 36798 | Dell Laptop | 3/16/2007 | Poor | \$1,390.21 |
| 36816 | Dell Laptop | 3/16/2007 | Poor | \$1,390.21 |
| 36823 | Dell Laptop | 3/16/2007 | Poor | \$1,390.21 |
| 36828 | Dell Laptop | 3/16/2007 | Poor | \$1,390.21 |
| 36837 | Dell Laptop | 3/16/2007 | Poor | \$1,390.21 |
| 36911 | Computer, Dell OptiPlex 745 | 11/16/2007 | Obsolete | \$1,845.93 |
| 37160 | Digital X-Ray Sensor (Dental) | 2/21/2008 | Obsolete | \$4,838.00 |
| 37836 | Steamscrubber Glassware | 12/17/2008 | Poor | \$4,898.80 |
| 38027 | Computer - Latitude D830 | 5/30/2008 | Obsolete | \$1,586.69 |

The following list consists of equipment/furniture or supplies valued at less than \$1,000 individually, which are not accounted for on the property inventory. These items have also been declared surplus.

Miscellaneous Chairs, Tables and Furniture

Miscellaneous Computer & Telephone Parts

Miscellaneous Custodial Equipment

Miscellaneous Scientific, Medical, Exercise, Classroom and Kitchen Equipment

Doug Duncan, Senior Vice President, Administrative/Business Services and Information Technology; Conferlete Carney, Provost, Tarpon Springs Campus; Paul Spinelli, Director of Procurement and Asset Management; and Daya Pendharkar, Associate Vice President of Information Systems, recommend approval.

djh0830121

September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

SUBJECT: Personnel Report *wdl*

Approval is sought for the following recommended personnel transactions:

| HIRE Budgeted | | | |
|----------------------|------------------------|------------------------------|--------------------------------|
| Effect. Date | Name | Department/Location | Title |
| 8/27/2012 | Boehme-Terrana,Linae M | District Library DO | Instructional Support Spec. |
| 8/27/2012 | Zien,Livia L | District Library DO | Instructional Support Spec. |
| 8/20/2012 | Gibbons,Linda K. | Nursing HC | Instructor |
| 8/16/2012 | Thomas,Kory B | Physical Therapist Asst HC | Instructor |
| 8/30/2012 | Bell,Kyle M | Institutional Advancement DO | Multimedia Services Specialist |
| 8/13/2012 | Beinart,Lori S | Nursing HC | Nursing Skills Facilitator |
| 8/18/2012 | Ford,Stephen L | Counseling & Advisement TS | Outreach Specialist |
| 8/20/2012 | Sheehy,Debra A | Provost SPG | Outreach Specialist |
| 9/4/2012 | Brown,Joshua V | District Library DO | Program Director I |
| 8/20/2012 | O'Neal,Lakesha | Enrollment Management DO | Recruiter |
| 9/4/2012 | Bynes,Silvia D | Fine & Applied Arts CL | Sr Administrative Svcs Assist |
| 8/7/2012 | Helbert,Jocelyn R | Provost CL | Sr Administrative Svcs Speclst |
| 8/6/2012 | Miller,Laurel A. | Counseling & Advisement TS | Student Support Advisor |
| 8/20/2012 | Shenofsky,Allison N | Academic & Student Affairs | Student Support Advisor |
| 8/20/2012 | Snead,Christina M. | Enrollment Management DO | Student Support Advisor |
| 7/30/2012 | Williams,Yvonne G | Human Resources | Train.&Dev. Design/Facilitator |

| HIRE Temporary/Supplemental | | | |
|------------------------------------|------------------------|----------------------------|--------------------|
| Effect. Date | Name | Department/Location | Title |
| 8/20/2012 | Battick,Kentlee P. | Nursing HC | Adjunct Bach Prog. |
| 8/20/2012 | Gruka,Stacey L | Nursing HC | Adjunct Bach Prog. |
| 8/20/2012 | Hawkins,Robert | BA Programs/UPC | Adjunct Bach Prog. |
| 8/20/2012 | Herrick,Gabriel I | BA Programs/UPC | Adjunct Bach Prog. |
| 8/20/2012 | Hughes,Michael D | BA Programs/UPC | Adjunct Bach Prog. |
| 8/20/2012 | Kohrs,Dean A. | Letters CL | Adjunct Bach Prog. |
| 8/20/2012 | Lamson,Sharon | BA Programs/UPC | Adjunct Bach Prog. |
| 8/20/2012 | Lenz,Kurt W. | BA Programs/UPC | Adjunct Bach Prog. |
| 8/20/2012 | Miller Steffen,Julie M | BA Programs/UPC | Adjunct Bach Prog. |
| 8/20/2012 | Muller,Catherine | BA Programs/UPC | Adjunct Bach Prog. |
| 8/16/2012 | Sleszynski,Peter A | BA Programs/UPC | Adjunct Bach Prog. |
| 8/20/2012 | Smith,Laura O | Nursing HC | Adjunct Bach Prog. |

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| 8/20/2012 | Switzer,Theodore S | BA Programs/UPC | Adjunct Bach Prog. |
| 8/20/2012 | Arndt,Heidi M. | Dual Credit - AC | Contributed Service |
| 8/20/2012 | Bennett,Ute | Dual Credit - AC | Contributed Service |
| 8/20/2012 | Butcher,Billy D | Dual Credit - AC | Contributed Service |
| 8/20/2012 | Herzhauser,Betty J. | Dual Credit - AC | Contributed Service |
| 8/20/2012 | Johnson,Hannah A | Dual Credit - AC | Contributed Service |
| 8/13/2012 | Kuropas,Cindy L | Dual Credit - AC | Contributed Service |
| 8/20/2012 | Williams,Sharon | Letters SPG | Contributed Service |
| 8/26/2012 | Ball,Amanda J | District Library DO | General Support |
| 9/4/2012 | Gonzalez Marrero,Yandy | Natural Science CL | General Support |
| 8/20/2012 | Dickinson,Danielle M | Dental Hygiene HC | Instr- Temporary % Load |
| 8/20/2012 | Johnson,Michele L | Nursing HC | Instr- Temporary % Load |
| 8/20/2012 | Lassiter,Vonet L | Nursing HC | Instr- Temporary % Load |
| 8/20/2012 | Marshall,Kim L | Business Technologies CL | Instr- Temporary % Load |
| 8/20/2012 | Martin,Marcia P. | Dental Hygiene HC | Instr- Temporary % Load |
| 8/20/2012 | Ruffing,Jerome P | Dual Credit - AC | Instr- Temporary % Load |
| 8/20/2012 | Todd,Christyne M | Nursing HC | Instr- Temporary % Load |
| 8/16/2012 | Warren,Chris A | Social Science SPG | Instr- Temporary % Load |
| 8/20/2012 | Alper,Aaron M | Letters SPG | Instructor - Temporary Credit |
| 8/20/2012 | Altuna,Margarita I | Distance Learning TV SE | Instructor - Temporary Credit |
| 8/20/2012 | Barclay,Helen L | Mathematics TS | Instructor - Temporary Credit |
| 8/20/2012 | Bellizzi,Lisette C | Letters CL | Instructor - Temporary Credit |
| 8/20/2012 | Bettelli,Timothy P. | Ethics CL | Instructor - Temporary Credit |
| 8/20/2012 | Blatter,Lydia S | Letters SPG | Instructor - Temporary Credit |
| 8/20/2012 | Branson,David A. | Letters SE | Instructor - Temporary Credit |
| 8/20/2012 | Brisette,Jason M | Natural Science CL | Instructor - Temporary Credit |
| 8/20/2012 | Burnette,Richard L | Letters SE | Instructor - Temporary Credit |
| 8/20/2012 | Buschman,Gregory Alan | Business Technologies SP | Instructor - Temporary Credit |
| 8/20/2012 | Carnahan,Susan L | Clearwater Campus Provost | Instructor - Temporary Credit |
| 8/20/2012 | Chapman,David H | Dual Credit - AC | Instructor - Temporary Credit |
| 8/20/2012 | Chemnitz,Brandy L | Letters CL | Instructor - Temporary Credit |
| 8/13/2012 | Chiaracane,Philip | Mathematics SE | Instructor - Temporary Credit |
| 8/20/2012 | Colton,Tracey R | Dual Credit - AC | Instructor - Temporary Credit |
| 8/20/2012 | Cornwell,Dean F | Natural Science CL | Instructor - Temporary Credit |
| 8/20/2012 | Crawford Jr,Nathaniel | Ethics SPG | Instructor - Temporary Credit |
| 8/20/2012 | Cross,Debra L | Social Science CL | Instructor - Temporary Credit |
| 8/20/2012 | Dahm,Louise D | Letters CL | Instructor - Temporary Credit |
| 8/20/2012 | Davis,Adam C | Natural Science SPG | Instructor - Temporary Credit |
| 8/20/2012 | Deister,Kelly A | Natural Science SPG | Instructor - Temporary Credit |
| 8/20/2012 | DeWitt-Wilson,Robin L | Fine & Applied Arts SPG | Instructor - Temporary Credit |
| 8/20/2012 | Fernandez,Jennifer S | Letters SPG | Instructor - Temporary Credit |
| 8/20/2012 | Fiske,Eric J | Social Science CL | Instructor - Temporary Credit |
| 8/10/2012 | Francois,Magda | Ethics SE | Instructor - Temporary Credit |
| 8/20/2012 | Free,Jason | Letters CL | Instructor - Temporary Credit |
| 8/20/2012 | Gallagher,Gail R | Social Science TS | Instructor - Temporary Credit |
| 8/20/2012 | Gwyn,Wanda P | Ethics SPG | Instructor - Temporary Credit |
| 8/20/2012 | Haynes,Jessica S | Social Science CL | Instructor - Temporary Credit |
| 8/20/2012 | Huang,Xuan | Natural Science SPG | Instructor - Temporary Credit |
| 8/20/2012 | Huber,Aubrey A | Letters CL | Instructor - Temporary Credit |
| 8/20/2012 | Ivey,James E | Natural Science SE | Instructor - Temporary Credit |
| 8/20/2012 | Jones,Pamela J | Fine & Applied Arts SE | Instructor - Temporary Credit |
| 8/20/2012 | King,Sonia A. | Social Science CL | Instructor - Temporary Credit |

| | | | |
|-----------|-------------------------|----------------------------|--------------------------------|
| 8/20/2012 | Krampert,Christopher G | Social Science SE | Instructor - Temporary Credit |
| 8/20/2012 | Lager,Evelynn G | Speech - Letters SE | Instructor - Temporary Credit |
| 8/20/2012 | Lanham,Valerie | Distance Learning TV SE | Instructor - Temporary Credit |
| 8/20/2012 | Levondosky,Shawna Lynn | Dual Credit - AC | Instructor - Temporary Credit |
| 8/20/2012 | Loureiro,Roberto V | Social Science SPG | Instructor - Temporary Credit |
| 8/10/2012 | Lovelady,Christopher M | Ethics SE | Instructor - Temporary Credit |
| 8/20/2012 | Majchrzak,Tina L | Business Technologies CL | Instructor - Temporary Credit |
| 8/20/2012 | Manty,Brian A | Natural Science SPG | Instructor - Temporary Credit |
| 8/20/2012 | Marcelli,Christian W | Fine & Applied Arts SPG | Instructor - Temporary Credit |
| 8/20/2012 | Martens,Thomas C | Letters SE | Instructor - Temporary Credit |
| 8/20/2012 | Mertzman,Robert A | Ethics SPG | Instructor - Temporary Credit |
| 8/20/2012 | Moaney,Ruby S | Letters TS | Instructor - Temporary Credit |
| 8/20/2012 | Mobley,Asimina T | Dual Credit - AC | Instructor - Temporary Credit |
| 8/20/2012 | Moore III,Eugene D | Letters SE | Instructor - Temporary Credit |
| 8/10/2012 | Mullins-Staker,Toni L | Letters SE | Instructor - Temporary Credit |
| 8/20/2012 | Naidu,Chitra | Natural Science TS | Instructor - Temporary Credit |
| 8/20/2012 | Olexa,Richard A | Natural Science TS | Instructor - Temporary Credit |
| 8/20/2012 | Orr,Lance Y. | Distance Learning TV SE | Instructor - Temporary Credit |
| 8/9/2012 | Pagano,Christy A | Social Science CL | Instructor - Temporary Credit |
| 8/20/2012 | Palija,Linda Gray | Letters CL | Instructor - Temporary Credit |
| 8/9/2012 | Preston,Tameka | Social Science CL | Instructor - Temporary Credit |
| 8/20/2012 | Quinlan,Connie J. | Letters CL | Instructor - Temporary Credit |
| 8/20/2012 | Rai,Arbin | Mathematics TS | Instructor - Temporary Credit |
| 8/20/2012 | Rallo,Benedetto J | Letters CL | Instructor - Temporary Credit |
| 8/20/2012 | Reithmaier,Nick C | Social Science SE | Instructor - Temporary Credit |
| 8/20/2012 | Rich,Kelly G. | Social Science CL | Instructor - Temporary Credit |
| 8/20/2012 | Riggs,Carolyn N | Veterinary Technology HC | Instructor - Temporary Credit |
| 8/20/2012 | Rodriguez,Sarah D | Clearwater Campus Provost | Instructor - Temporary Credit |
| 8/20/2012 | Romero,Christina | Letters CL | Instructor - Temporary Credit |
| 8/20/2012 | Rubin,Alan K | Engineering Technology CL | Instructor - Temporary Credit |
| 8/11/2012 | Scholz,Timothy J | Business Technologies CL | Instructor - Temporary Credit |
| 8/20/2012 | Sicilian,Donna M | Human Services HC | Instructor - Temporary Credit |
| 8/20/2012 | Silverstein,Michael S | Fine & Applied Arts SE | Instructor - Temporary Credit |
| 8/20/2012 | St. Clair,Barbara A | Letters CL | Instructor - Temporary Credit |
| 8/20/2012 | Staden,Charlene M | Speech - Letters TS | Instructor - Temporary Credit |
| 8/20/2012 | Stanley,Kevin | Fine & Applied Arts SE | Instructor - Temporary Credit |
| 8/20/2012 | Stephenson,Jeffrey T | Fine & Applied Arts SPG | Instructor - Temporary Credit |
| 8/9/2012 | Swan-Carpenter,Lauren C | Social Science CL | Instructor - Temporary Credit |
| 8/20/2012 | Szigeti,Cynthia B | Speech - Letters TS | Instructor - Temporary Credit |
| 8/20/2012 | Taylor,Jeffrey P | Mathematics CL | Instructor - Temporary Credit |
| 8/20/2012 | Thompson,Sean M | Mathematics SPG | Instructor - Temporary Credit |
| 8/20/2012 | Thorjusen,Sarah | Letters SPG | Instructor - Temporary Credit |
| 8/20/2012 | Toronski,John A | Dual Credit - AC | Instructor - Temporary Credit |
| 8/20/2012 | Valliere,John R | Letters SPG | Instructor - Temporary Credit |
| 8/9/2012 | Villines,Chondell C | Letters SPG | Instructor - Temporary Credit |
| 8/20/2012 | Waterkeyn,Carter J | Dual Credit - AC | Instructor - Temporary Credit |
| 8/20/2012 | Werner,Richard B | Social Science CL | Instructor - Temporary Credit |
| 8/20/2012 | Williams,Sue Ellen | Letters TS | Instructor - Temporary Credit |
| 8/16/2012 | Wood,Carrie M | Business Technologies SE | Instructor - Temporary Credit |
| 8/20/2012 | Wright,Regina P | Human Services HC | Instructor - Temporary Credit |
| 8/20/2012 | Zephyrhawke,Kate | Letters TS | Instructor - Temporary Credit |
| 8/15/2012 | Zien,Livia L | Mathematics CL | Instructor - Temporary Credit |
| 8/18/2012 | Aguas,Jose S | Corporate Training E&SS DO | Instructor- Temporary Non-Cred |
| 8/13/2012 | Baruh,Asaf | Corporate Training E&SS DO | Instructor- Temporary Non-Cred |
| 9/1/2012 | Burkhart,Doris C | Corporate Training E&SS DO | Instructor- Temporary Non-Cred |
| 8/13/2012 | Drugan,William Sayers | Corporate Training E&SS DO | Instructor- Temporary Non-Cred |

| | | | |
|-----------|-------------------------|------------------------------|--------------------------------|
| 9/1/2012 | Franjesevic,Jason P | Criminal Justice AC | Instructor- Temporary Non-Cred |
| 9/1/2012 | Smith,ERICA C | Corporate Training E&SS DO | Instructor- Temporary Non-Cred |
| 8/20/2012 | Nash,Michael Alexander | District Library DO | OPS Career Level 1 |
| 8/13/2012 | Sessions,Robert | Landscape Services CL | OPS Career Level 1 |
| 8/13/2012 | Ehrlich,Arlene T | Leepa/Rattner Museum - DO | OPS Career Level 2 |
| 9/1/2012 | Van Scoyoc,Elizabeth | Business Technologies TS | OPS Career Level 2 |
| 8/12/2012 | Dudley,Reginald L | District Library DO | OPS Career Level 4 |
| 8/12/2012 | Smith,Jeanne | District Library DO | OPS Career Level 4 |
| 8/20/2012 | Ibarra,Jenica A | District Library DO | OPS Career Level 5 |
| 8/27/2012 | Janjus,Mirjana | BA Programs/UPC | OPS Career Level 5 |
| 8/20/2012 | Koch,Thomas j | Interpreter Training CL | OPS Career Level 5 |
| 8/20/2012 | Ogilvie,Eric Stancil | Health Education Ctr Provost | OPS Career Level 5 |
| 8/23/2012 | Hofley,Alison C. | Letters CL | OPS Career Level 7 |
| 8/27/2012 | Ales,Christine V | Srvcs Spc Students/OSSD CL | OPS Teaching Asst/Interpreter |
| 8/23/2012 | Griffen,Elijah J | Srvcs Spc Students/OSSD CL | OPS Teaching Asst/Interpreter |
| 9/4/2012 | Lathrop,Katherine A | Srvcs Spc Students/OSSD CL | OPS Teaching Asst/Interpreter |
| 8/20/2012 | Martin Delorey,Cheryl A | Srvcs Spc Students/OSSD CL | OPS Teaching Asst/Interpreter |
| 9/4/2012 | Quinn,Heather N | Srvcs Spc Students/OSSD CL | OPS Teaching Asst/Interpreter |
| 8/19/2012 | Battista,Suzanne W. | District Library DO | Other Professional- Temporary |
| 8/19/2012 | Cheskidova,Svetlana I | District Library DO | Other Professional- Temporary |
| 8/26/2012 | Dieringer,Suzanne M | District Library DO | Other Professional- Temporary |
| 8/19/2012 | Frahn,Mark S | District Library DO | Other Professional- Temporary |
| 8/20/2012 | Fusaro, Josephine A | BA Programs/UPC | Other Professional- Temporary |
| 8/26/2012 | Greene,Lora B. | District Library DO | Other Professional- Temporary |
| 8/26/2012 | Higgins,Eron E | District Library DO | Other Professional- Temporary |
| 8/20/2012 | Hofmann,Sara A | District Library DO | Other Professional- Temporary |
| 8/19/2012 | Homan,Edwin R | District Library DO | Other Professional- Temporary |
| 8/19/2012 | Kling,Melanie | District Library DO | Other Professional- Temporary |
| 8/19/2012 | Laverty,Michael J | District Library DO | Other Professional- Temporary |
| 8/19/2012 | Macdonald,Judith M | District Library DO | Other Professional- Temporary |
| 8/19/2012 | Meneil,ERICA Marvia | District Library DO | Other Professional- Temporary |
| 8/27/2012 | Mensch,Heidi F | District Library DO | Other Professional- Temporary |
| 8/12/2012 | Nusspickel,Mark J | District Library DO | Other Professional- Temporary |
| 8/12/2012 | Poole,Mary C | District Library DO | Other Professional- Temporary |
| 8/16/2012 | Popovich,Gregory L | District Library DO | Other Professional- Temporary |
| 8/19/2012 | Smith,Joyce A. | District Library DO | Other Professional- Temporary |
| 9/2/2012 | Tomassini,Nilka I | District Library DO | Other Professional- Temporary |
| 8/19/2012 | Wysocka,Jowita Luiza | District Library DO | Other Professional- Temporary |
| 8/20/2012 | Oakley,Shirley | Letters CL | Supplemental Bach Prog. |
| 8/20/2012 | Watts,Dorraine D. | BA Programs/UPC | Supplemental Bach Prog. |
| 8/20/2012 | Adams,Michael P | Natural Science SE | Supplemental Instr - Credit |
| 8/20/2012 | Carney,Conferlete | Business Technologies TS | Supplemental Instr - Credit |
| 8/20/2012 | Gilleland,Amanda H | Natural Science SE | Supplemental Instr - Credit |
| 8/10/2012 | Grano,Barbara S. | Ethics SE | Supplemental Instr - Credit |
| 8/20/2012 | Jahosky,Michael T. | Fine & Applied Arts SPG | Supplemental Instr - Credit |
| 8/9/2012 | Kuhn,Damon M. | Social Science CL | Supplemental Instr - Credit |
| 8/20/2012 | Lancaster,Gail | Academic & Student Affairs | Supplemental Instr - Credit |
| 8/20/2012 | Laporte,Anthony Michael | Fine & Applied Arts SE | Supplemental Instr - Credit |
| 8/9/2012 | Marion,Amie N | Social Science CL | Supplemental Instr - Credit |
| 8/20/2012 | Muehl,Nathan | Fine & Applied Arts SPG | Supplemental Instr - Credit |
| 8/9/2012 | Panuthos,Nicolle E | Social Science CL | Supplemental Instr - Credit |
| 8/20/2012 | Schroeder,Daniel C | Natural Science SPG | Supplemental Instr - Credit |
| 8/20/2012 | Seay,Latasha Baynes | Mathematics SPG | Supplemental Instr - Credit |
| 8/20/2012 | Smith,Patricia M. | Provost SE | Supplemental Instr - Credit |
| 8/16/2012 | Tillman,Adrian D | Business Technologies SE | Supplemental Instr - Credit |
| 8/10/2012 | Walch,Daniel J | Mathematics SPG | Supplemental Instr - Credit |
| 8/20/2012 | Walker,Karen Reynolds | Letters TS | Supplemental Instr - Credit |

| | | | |
|-----------|----------------|---------------------|-----------------------------|
| 8/20/2012 | Worden,James G | Natural Science SPG | Supplemental Instr - Credit |
| 8/20/2012 | Wu,Xin | Natural Science SPG | Supplemental Instr - Credit |

| TRANSFER/PROMOTION Budgeted | | | |
|------------------------------------|----------------------|----------------------------|--------------------------------|
| Effect. Date | Name | Department/Location | Title |
| 9/3/2012 | Newell,Rebecca K | Letters TS | Administrative Svcs Specialist |
| 8/11/2012 | Henningsen,Stephanie | Student Activities CL | Coord,Student Life Leadership |
| 9/3/2012 | Przyborowski,Marta F | SPC-Downtown | Outreach Specialist |
| 8/20/2012 | Malizia,Kelly E | District Library DO | Program Director II |

| FOREIGN TRAVEL | | | |
|-----------------------|-------------|----------------------------|--------------|
| Effect. Date | Name | Department/Location | Title |

| | | | |
|-------------------|----------------|-----------------------------------|----------------------------------|
| 10/14/12-10/20/12 | Kirsch, Ramona | Center for International Programs | Director, International Programs |
|-------------------|----------------|-----------------------------------|----------------------------------|

To attend and present at the NAFSA Bi-Regional Conference 2012 in San Juan, Puerto Rico.


Doug Duncan, Senior Vice President, Administrative/Business Services & Information Technology; Patty Curtin Jones, Vice President, Human Resources & Public Affairs; and the Strategic Issues Council Members bringing the actions forward, recommend approval.

Ssw0904121

September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President 

SUBJECT: Self-funded Health Plan Preliminary Recommendations

The College administrative staff in conjunction with the College-wide Insurance Committee regularly reviews claims trends and annually recommends updates to the health plans for employees. The accompanying PowerPoint includes recommendations for the 2013 plan year and resulted from a collaborative lab engagement and several other meetings, many of which also included consultants from Brown & Brown.

A summary of the recommendations being considered are as follows:

- No increase/change to monthly premiums or co-pays
- No changes to plan benefits
- No change to high-deductible/low-premium with HSA plan
- Establish annual deductibles for those on traditional (non-HSA) plans:

| <u>Coverage</u> | <u>Amount</u> |
|-----------------------|---------------|
| Employee only | \$250 |
| Employee + child(ren) | \$275 |
| Employee + spouse | \$350 |
| Employee + family | \$500 |

These recommendations would result in plan savings of approximately \$445,000 annually.

The addition of these deductibles would be accompanied by comprehensive employee communication and training sessions relative to the advantages of Internal Revenue Service, authorized flexible spending accounts for plan deductibles and other out of pocket health care costs.

The recommendations are preliminary and will be internally reviewed and updated in advance of the October Board of Trustees meeting, at which a plan will be presented for approval.

Doug Duncan, Senior Vice President, Administrative/Business Services & Information Technology, and Patty Jones, Vice President, Human Resources and Public Affairs recommend approval.

dsd

VII – G.1b Health Plan

St. Petersburg College Health Plan

Update and Recommendations for the College's Self-funded Health Plan

Presented to

SPC Board of Trustees – Sept. 18, 2012

1

Starting point: 2012

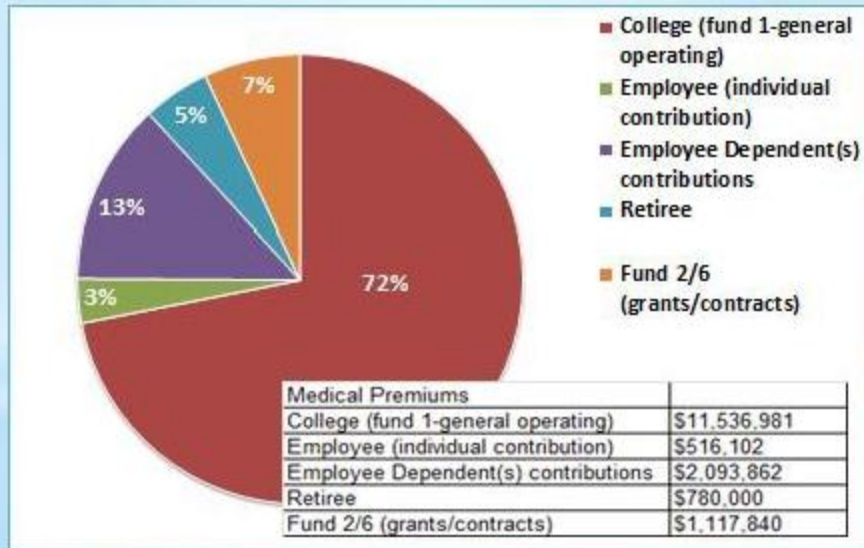
- ✓ Employee premiums were increased by 8%
- ✓ Certain co-pays were increased:
 - ER from \$100 to \$150
 - Outpatient facility from \$50 to \$100
 - Walk-in/Urgent Care increased from \$30 to \$50
- ✓ Piloted high-deductible/low-premium option
(Open Access with Health Savings Account)
- ✓ Seeded HSA accounts in first year of selection

Current employee breakdown

Open Access: 1,136 / Point of Service II: 76 / OA with HSA: 145

2

Paying for medical in 2012



3

Actual & projected claims expense



4

Insurance Committee considerations

- ✓ Believe educated employees make better-informed decisions about their health-care
- ✓ Need to control claims expense
- ✓ Want to minimize increases to employee premiums and co-pays
- ✓ Need to reduce large percentage of college plan contributions

5

Insurance Committee recommendations

- 1) No increase/change to:
 - monthly premiums
 - co-pays
- 2) No change to high-deductible/low-premium with HSA plan
- 3) Encourage better health-care consumerism: Establish deductibles for those on traditional (non-HSA) plans

| Plan | Deductible |
|-----------------------|------------|
| Employee only | \$250 |
| Employee + child(ren) | \$275 |
| Employee + spouse* | \$350 |
| Family* | \$500 |

* As defined in insurance plan documents

6

Insurance Committee recommendations

4) Strongly encourage use of Flexible Spending Accounts (FSAs) to offset impact of deductible

- employee could cover 100% of deductible with FSA money
- total amount employee agrees to pay over the course of a year via payroll deduction is credited (and accessible) up front
- \$2,500 max contribution (2013)



7

Insurance Committee recommendations

5) Via wellness activities in 2013, employees earn “preferred” cost for health insurance in 2014

- biometric screening
- Health Risk Assessment (HRA)

6) Inform and equip employees

- Workshops
(required for employees with college coverage)
- Online tools
- Phone/e-mail help line



8

Draft timeline

| Action | Timing |
|--|----------------|
| Board of Trustees approves 2013 employee health plan | Oct. 16 |
| Employee workshops (including All College Day) | Oct. 22-Nov. 9 |
| Employee Open Enrollment | Nov. 12-18 |
| Changes take effect | January 2013 |

9

St. Petersburg College Health Plan

Questions?


Presented to
SPC Board of Trustees – Sept. 18, 2012

10

September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President 

SUBJECT: Information Regarding Advertising and Recruitment of Administrative Position

I would like to propose a change in the manner in which we advertise and hire key administrative positions for the college. The nature of the change is 1) to be sure that the board is apprised that key positions are about to be advertised, 2) to allow the board to see the scope of duties and responsibilities for the position to be advertised, and 3) to get the board's guidance on key factors to include or emphasize in the selection process. Using this prior review process will allow us to strengthen the policy role of the board, while protecting the board from getting into the operational responsibilities that accrue to the president and his senior staff.

The following position is being advertised and recruitment expanded according to the following job specifications and recruitment strategies.

Details of the job specifications:

Title

Associate Vice President, Facilities and Construction Services

Job Summary

Plans, directs and supervises the physical plant, facilities and construction services of the college.

Educational Requirements

Bachelor's Degree from an accredited institution in Architecture, Construction Management or related field required.

Experience Requirements

Minimum ten years professional experience in higher education administration or related field, including a minimum of five years in post-secondary or higher education in the area of facilities management or design and construction services.

Preferred experience includes:

- Planning and leading construction projects, maintenance operations, fiscal operations and related-activities and experience with various construction delivery methods, i.e. construction management at risk, design build, term, unit pricing, hard bid, etc.

- Knowledge of applicable building codes and regulations, including but not limited to: State Requirements for Educational Facilities (SREF), Florida Building Code, Florida Statute, Americans with Disabilities Act, life safety standards
- Preparation and analysis of requests for proposals (RFP), requests for qualifications (RFQ), invitations to negotiate (ITN), contracts, plans, and specifications relating to public procurement requirements for professional services, including ability to negotiate and manage contractual arrangements
- Budgeting and construction/maintenance-related fiscal controls
- Principles and practices of supervision and training of employees
- Operation of a computer and software programs for word processing, spreadsheets, job costing, CAD, online collaboration, scheduling, estimating, and other applicable systems


The position is being advertised online at the following web sites:

- Florida Educational Facilities Planners' Association, Inc
- Society for College and University Planning
- Council of Educational Facility Planners International (CEFPI)
- HigherEdJobs
- The Chronicle of Higher Education
- Diverse Jobs
- Craigslist

Doug Duncan, Senior Vice President, Administrative/Business Services & Information Technology; and Patty Curtin Jones, Vice President, Human Resources & Public Affairs, are bringing this forward.

September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College
FROM: William D. Law, Jr., President 
SUBJECT: FY12-13 July 1- August 31 Fund 1 Financial Report

Attached for information is the Fund 1 financial report for FY12-13 July 1- August 31 time period.

Doug Duncan, Senior Vice President, Administrative/Business Services & Information Technology, Jamelle Conner, Associate Vice President, Planning, Budget and Compliance, recommend approval.

Attachments

Jjc090412

St. Petersburg College
Fund Analysis
As of August 31, 2012

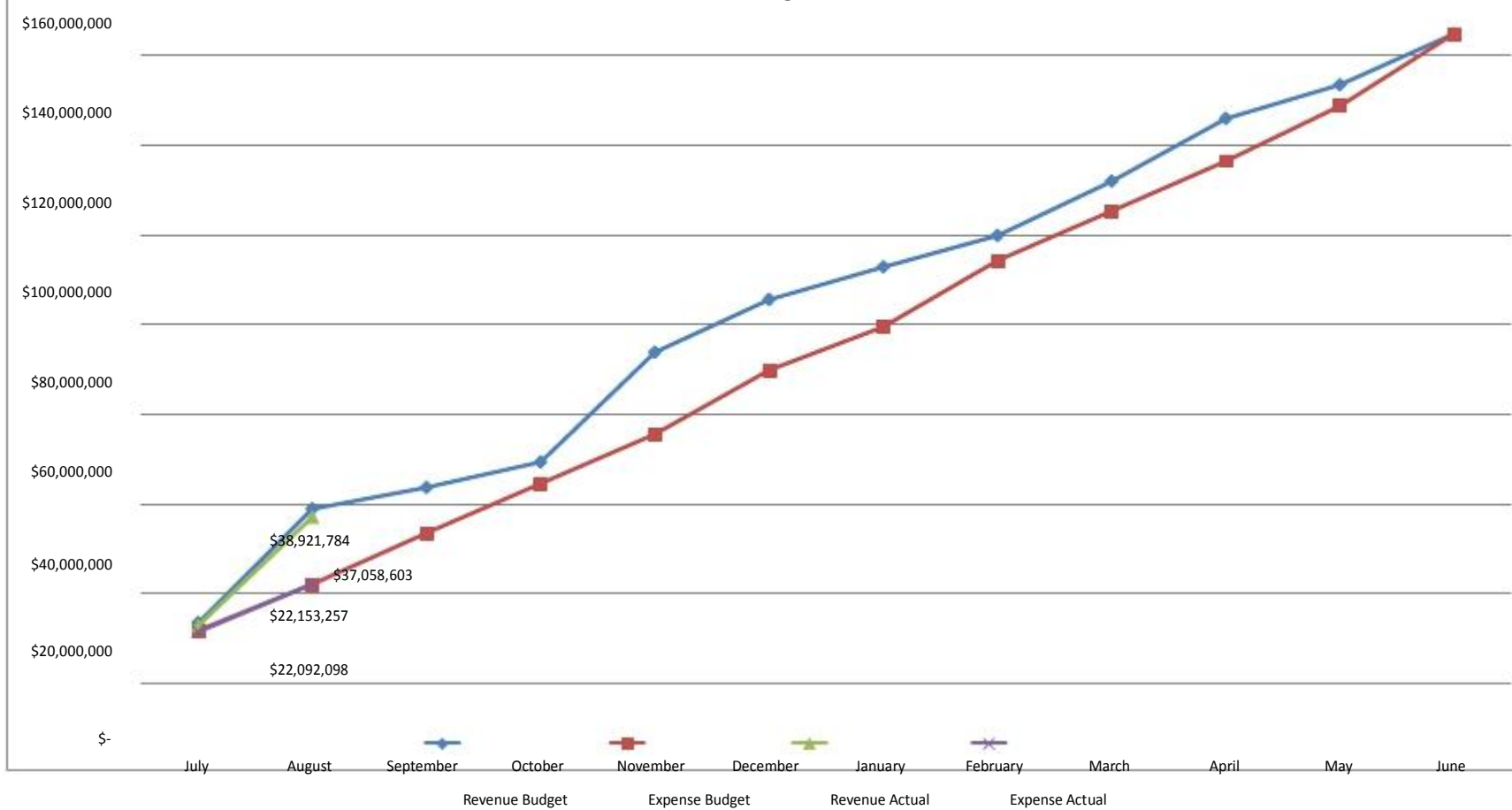
| Projected | | | | | | | | | |
|-------------------------------|----------------------|---------------------|---------------------|----------------------|---------------------|-------------|------------|------------|----------------------------|
| Revenues | FY 2012-13 | Revenue for | Actual August | | Revenue Received | YTD as % of | YTD % | | |
| | Budgeted | month of August | Revenue | Difference | Year to Date | Budget | Expected | Difference | |
| Student Fees | \$71,775,706 | \$20,838,365 | \$19,696,916 | (\$1,141,450) | \$28,026,992 | 39% | 42% | -3% | |
| State Government | \$63,234,353 | \$4,363,671 | \$4,363,671 | \$0 | \$8,727,342 | 14% | 14% | 0% | |
| Other Revenues | \$3,962,196 | \$191,812 | \$126,800 | (\$65,012) | \$304,269 | 8% | 7% | 0% | |
| Non Revenue Sources | \$5,895,029 | \$0 | \$0 | \$0 | \$0 | 0% | 0% | 0% | |
| Total Revenues | \$144,867,283 | \$25,393,848 | \$24,187,387 | (\$1,206,462) | \$37,058,603 | 26% | 28% | -2% | |
| | | | | | | | | | Projected September |
| | | | | | | | | | YTD Projected September |
| | | | | | | | | | \$302,515 |
| | | | | | | | | | \$28,329,508 |
| | | | | | | | | | \$4,363,671 |
| | | | | | | | | | \$13,091,013 |
| | | | | | | | | | \$123,051 |
| | | | | | | | | | \$427,320 |
| | | | | | | | | | \$31 |
| | | | | | | | | | \$31 |
| | | | | | | | | | \$4,789,269 |
| | | | | | | | | | \$41,847,872 |
| Expenses | FY 2012-13 | Projected | Actual August | | Expense Year to | YTD as % of | YTD % | | |
| | Budgeted | month of August | Expense | Difference | Date | Budget | Expected | Difference | |
| Personnel | | | | | | | | | |
| Administrative | \$20,405,375 | \$1,614,459 | \$1,572,634 | (\$41,825) | \$3,853,027 | 19% | 19% | 0% | |
| Instructional | \$43,486,496 | \$2,375,724 | \$2,357,544 | (\$18,180) | \$5,344,988 | 12% | 12% | 0% | |
| Non-Instructional | \$23,900,492 | \$1,834,043 | \$1,776,761 | (\$57,282) | \$3,197,734 | 13% | 15% | -1% | |
| OPS | \$3,450,707 | \$257,830 | \$256,869 | (\$960) | \$484,830 | 14% | 15% | -1% | |
| Personnel Benefits | \$21,755,250 | \$1,673,245 | \$1,911,522 | \$238,276 | \$4,019,225 | 18% | 16% | 3% | |
| Total Personnel Costs | \$112,998,321 | \$7,755,300 | \$7,875,329 | \$120,029 | \$16,899,804 | 15% | 15% | 0% | |
| Current Expenses | | | | | | | | | |
| Services | \$14,624,637 | \$1,196,865 | \$1,318,278 | \$121,413 | \$3,025,281 | 21% | 24% | -3% | |
| Materials and Supplies | \$11,202,074 | \$1,130,680 | \$1,243,475 | \$112,795 | \$1,460,141 | 13% | 15% | -2% | |
| Other Current Charges | \$5,061,910 | \$81,243 | \$123,575 | \$42,333 | \$124,272 | 2% | 2% | 1% | |
| Total Current Expenses | \$30,888,621 | \$2,408,788 | \$2,685,328 | \$276,541 | \$4,609,693 | 15% | 17% | -2% | |
| Capital Purchases | \$980,341 | \$90,297 | \$78,629 | (\$11,667) | \$148,302 | 15% | 10% | 5% | |
| Total Expenses | \$144,867,283 | \$10,254,385 | \$10,639,287 | \$384,902 | \$21,657,799 | 15% | 15% | 0% | |
| | | | | | | | | | Projected September |
| | | | | | | | | | YTD Projected September |
| | | | | | | | | | \$1,612,717 |
| | | | | | | | | | \$5,465,744 |
| | | | | | | | | | \$3,480,094 |
| | | | | | | | | | \$8,825,082 |
| | | | | | | | | | \$1,839,259 |
| | | | | | | | | | \$5,036,994 |
| | | | | | | | | | \$251,121 |
| | | | | | | | | | \$735,951 |
| | | | | | | | | | \$1,600,767 |
| | | | | | | | | | \$5,619,992 |
| | | | | | | | | | \$8,783,958 |
| | | | | | | | | | \$25,683,762 |
| | | | | | | | | | \$1,170,812 |
| | | | | | | | | | \$4,196,093 |
| | | | | | | | | | \$1,323,870 |
| | | | | | | | | | \$2,784,010 |
| | | | | | | | | | \$52,825 |
| | | | | | | | | | \$177,096 |
| | | | | | | | | | \$2,547,506 |
| | | | | | | | | | \$7,157,199 |
| | | | | | | | | | \$111,999 |
| | | | | | | | | | \$260,301 |
| | | | | | | | | | \$11,443,463 |
| | | | | | | | | | \$33,101,263 |

ST. PETERSBURG COLLEGE

FY2012-2013 FUND 1x BUDGET TO ACTUAL REPORTING: July 1 - August 31

| Revenue | FY11-12 Budget | FY11-12 YTD Actual | % To Budget | FY12-13 Budget | FY12-13 YTD Actual | % of YTD Budgets | Year to Date % | \$ YOY Variance | % YOY Variance | Variance Explanation |
|--|----------------------|----------------------|-------------|----------------------|----------------------|------------------|----------------|-----------------------|----------------|---|
| Revenue | | | | | | | | | | |
| Student Tuition & Out-of-State Fees | \$ 61,777.46 | \$ 24,992.77 | 40% | \$ 61,326.75 | \$ 24,534.49 | 40% | | \$ (458,283) | -2% | |
| State Appropriation - CCPF | \$ 54,013.65 | \$ 9,104.91 | 17% | \$ 51,927.09 | \$ 8,727.34 | 17% | | \$ (377,572) | -4% | |
| State Appropriation - Lottery | \$ 8,056.42 | \$ | 0% | \$ 10,870.30 | \$ | 0% | | \$ - | 0% | |
| Operating Cost for New Facilities | \$ 391.3 | \$ | 0% | \$ 436.9 | \$ | 0% | | \$ - | 0% | |
| Distance Learning Fee | \$ 3,147.18 | \$ 1,300.86 | 41% | \$ 3,319.16 | \$ 1,292.00 | 39% | | \$ (8.85) | -1% | |
| Technology Fee | \$ 3,059.79 | \$ 1,232.28 | 40% | \$ 3,074.10 | \$ 1,214.34 | 40% | | \$ (17.93) | -1% | |
| Lab Revenue Fees | \$ 2,620.54 | \$ 865.97 | 33% | \$ 2,062.91 | \$ 669.0 | 32% | | \$ (196,917) | -23% | Primarily due to a decrease in lab fees charged |
| Other Revenues | \$ 3,900.47 | \$ 477.86 | 12% | \$ 3,962.19 | \$ 304.2 | 8% | | \$ (173,598) | -36% | Primarily due to gain on investments that did not occur in prior year |
| Other Student Fees | \$ 1,716.79 | \$ 462.82 | 27% | \$ 1,992.76 | \$ 317.0 | 16% | | \$ (145,734) | -31% | Primarily due to the timing of testing fees recognized |
| Fund Transfers In | \$ 2,465.05 | \$ | 0% | \$ 2,175.20 | \$ | 0% | | \$ - | 0% | |
| Revenue Stabilization Reserve | \$ 2,150.50 | \$ | 0% | \$ 2,150.50 | \$ | 0% | | \$ - | 0% | |
| One-Time Non-Recurring Funds | \$ 1,569.32 | \$ | 0% | \$ 1,569.32 | \$ | 0% | | \$ - | 0% | |
| Total Revenues - Fund 1x | \$ 144,868.59 | \$ 38,437.49 | 27% | \$ 144,867.28 | \$ 37,058.60 | 26% | 28% | \$ (1,378,896) | -4% | |
| Operating Costs | | | | | | | | | | |
| Personnel & Benefits | | | | | | | | | | |
| Instructional/Faculty-Full Time | \$ 25,231.60 | \$ 3,809.61 | 15% | \$ 27,970.43 | \$ 4,181.37 | 15% | | \$ 371.76 | 10% | Primarily due to new full-time faculty |
| Administrative | \$ 21,807.44 | \$ 3,858.42 | 18% | \$ 20,405.37 | \$ 3,853.02 | 19% | | \$ (5,40) | 0% | |
| Career (Non-Instructional) | \$ 23,893.27 | \$ 3,284.11 | 14% | \$ 23,900.49 | \$ 3,197.73 | 13% | | \$ (86,38) | -3% | |
| Adjunct/Supplemental/Instr OPS | \$ 15,053.61 | \$ 1,353.84 | 9% | \$ 15,516.06 | \$ 1,163.61 | 7% | | \$ (190,224) | -14% | Due to additional full-time faculty and lower enrollment |
| Non-Instructional OPS and Overtime | \$ 2,657.66 | \$ 421.73 | 16% | \$ 2,950.70 | \$ 384.7 | 13% | | \$ (36,99) | -9% | |
| Student Assistants | \$ 500.0 | \$ 41.6 | 8% | \$ 500.0 | \$ 100.0 | 20% | | \$ 58.46 | 140% | Primarily due to federal workstudy charges not yet moved |
| Personnel Benefits | \$ 21,537.70 | \$ 3,670.15 | 17% | \$ 21,755.25 | \$ 4,019.22 | 18% | | \$ 349.07 | 10% | Due to increased college expense to health |
| Total Personnel & Benefits | \$ 110,681.32 | \$ 16,439.50 | 15% | \$ 112,998.32 | \$ 16,899.80 | 15% | 15% | \$ 460.30 | 3% | |
| Current Expense | | | | | | | | | | |
| Travel | \$ 578.6 | \$ 56.1 | 10% | \$ 602.9 | \$ 52.8 | 9% | | \$ (3,27) | -6% | |
| Repairs & Maintenance | \$ 1,200.03 | \$ 149.43 | 12% | \$ 1,217.86 | \$ 216.8 | 18% | | \$ 67.46 | 45% | |
| Rentals/Leases | \$ 430.0 | \$ 80.3 | 19% | \$ 474.2 | \$ 87.2 | 18% | | \$ 6.89 | 9% | |
| Insurance (Non-Health) | \$ 2,025.36 | \$ 1,062.98 | 52% | \$ 1,725.36 | \$ 964.5 | 56% | | \$ (98.44) | -9% | |
| Utilities | \$ 6,255.05 | \$ 1,038.90 | 17% | \$ 6,235.05 | \$ 1,076.35 | 17% | | \$ 37.44 | 4% | |
| Services and Fees | \$ 4,430.63 | \$ 659.75 | 15% | \$ 4,972.07 | \$ 632.6 | 13% | | \$ (27,05) | -4% | |
| Scholarships/Fee Waivers | \$ 1,110.89 | \$ 186.26 | 17% | \$ 610.8 | \$ | 0% | | \$ (186,384) | -100% | |
| Materials and Supplies | \$ 6,614.47 | \$ 627.34 | 9% | \$ 5,442.80 | \$ 823.9 | 15% | | \$ 196.63 | 31% | |
| Tech Expense/Licensing | \$ 2,126.93 | \$ 567.15 | 27% | \$ 2,504.45 | \$ 683.7 | 27% | | \$ 116,587 | 21% | |
| Bad Debt/Unemployment Comp/Misc | \$ 1,170.25 | \$ (27.83) | -2% | \$ 1,147.78 | \$ 101.9 | 9% | | \$ 129.80 | -466% | |
| Other Current Expense | \$ 3,157.45 | \$ 180.77 | 6% | \$ 2,700.26 | \$ (30.4) | -1% | | \$ (211,210) | -117% | |
| Total Current Expense | \$ 29,099.75 | \$ 4,581.23 | 16% | \$ 27,633.80 | \$ 4,609.6 | 17% | 17% | \$ 28.45 | 1% | |
| Capital Spending | | | | | | | | | | |
| Computer Refresh Leases | \$ 2,839.73 | \$ 340.78 | 12% | \$ 3,254.81 | \$ 495.4 | 15% | | \$ 154.67 | 45% | |
| Capital Purchases- Non-Recurring | \$ 2,247.78 | \$ 270.64 | 12% | \$ 980.3 | \$ 148.3 | 15% | | \$ (122,348) | -45% | |
| Total Capital Spending | \$ 5,087.5 | \$ 611.4 | 12% | \$ 4,235.1 | \$ 643.7 | 15% | | \$ 32.32 | 5% | |
| Total Operating Costs - Fund 1x | \$ 144,868.59 | \$ 21,632.17 | 15% | \$ 144,867.28 | \$ 22,153.25 | 15% | 15% | \$ 521.08 | 2% | |
| Total Remaining Funds | \$ (0) | \$ 16,805,327 | | \$ 0 | \$ 14,905,346 | | | | | |

St. Petersburg College FY12-13 Fund 1 Budget to Actuals



September 18, 2012

MEMORANDUM

TO: Board of Trustees, St. Petersburg College
FROM: William D. Law, Jr., President
SUBJECT: Student Tuition and Fees Report *wdl*

Approval is sought for the following changes to the Student Tuition and Fee Schedule.

Florida Statute 1001.64(10) states that each Board of Trustees shall establish fees. In addition to standard tuition and fees, this authorization extends to user fees, as specified in Florida Statute 1009.23(12(a)). User fees can only be charged to the persons receiving the service and shall not exceed the cost of the services provided. Laboratory fees are considered a user fee. They are intended to cover costs associated with a lab course, such as consumables, additional support personnel to offer class, specialized equipment and software, etc.

Additions:

| Type | Description | Amount | Reason | Effective |
|----------------|--|---------|------------|--------------|
| Course/Lab Fee | CJE 1678 Introduction to Network Security for Computer Related Crime Investigation | \$93.00 | New Course | Spring 12/13 |
| Course/Lab Fee | CJE 1666 Operating Systems for Forensic Investigators | \$93.00 | New Course | Spring 12/13 |
| Course/Lab Fee | CJE 1665 Investigating Network Intrusions | \$93.00 | New Course | Spring 12/13 |
| Course/Lab Fee | CJE 1661 Computer Hardware for Forensic Investigators | \$93.00 | New Course | Spring 12/13 |
| Course/Lab Fee | CJE 1660 File System Forensic Analysis | \$93.00 | New Course | Spring 12/13 |

Deletions:

| Type | Description | Amount | Effective |
|---------|---|---------|--------------|
| Lab Fee | ACG 2450 Accounting Software Applications | \$60.00 | Spring 12/13 |
| Lab Fee | MAN 2582 Introduction to Project Management | \$40.00 | Spring 12/13 |
| Lab Fee | ACG 3103 Intermediate Accounting I | \$45.00 | Spring 12/13 |
| Lab Fee | ACG 3113 Intermediate Accounting II | \$45.00 | Spring 12/13 |

| | | | |
|----------------|--|---------|--------------|
| Lab Fee | BRC 3203 Banking Regulation and Compliance | \$45.00 | Spring 12/13 |
| Lab Fee | ECP 3703 Managerial Economics | \$45.00 | Spring 12/13 |
| Lab Fee | ETI 3116 Quality Management | \$45.00 | Spring 12/13 |
| Lab Fee | ETI 3413 Manufacturing System | \$45.00 | Spring 12/13 |
| Lab Fee | ETI 3647 Supply Chain Management | \$45.00 | Spring 12/13 |
| Course/Lab Fee | ETI 4621 Lean Essentials | \$71.28 | Spring 12/13 |
| Lab Fee | ETI 4448 Applied Project Management | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 3403 Financial Management | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 3461 Financial Analysis | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 4930 Special Topics in Finance | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 4324 Principles of Commercial Bank Mgmt. | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 4345 Credit Analysis and Loan Structures | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 4140 Financial Planning | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 4244 Money, Banking and Financial Market | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 4504 Investments | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 4634 International Banking and Finance | \$45.00 | Spring 12/13 |
| Lab Fee | FIN 4323 Bank Operations and Management | \$45.00 | Spring 12/13 |
| Course/Lab Fee | ISM 3930 Seminars in Technology Management | \$50.00 | Spring 12/13 |
| Course/Lab Fee | MAN 4915 Senior Capstone/ Technical Management | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3240 Applied Organizational Behavior | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3303 Leadership and Management Practices | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3503 Managerial Risk and Decision Making | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3504 Operations Management | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3593 Logistics Management | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3600 International Business | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3780 Sustainability in Built Environment | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3781 Sustainable Business Strategies | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3784 Sustainability in the Natural Environment | \$45.00 | Spring 12/13 |

| | | | |
|----------------|--|---------|--------------|
| Lab Fee | MAN 3786 Sustainable Enterprise Planning | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3860 Philanthropy and Management of NPO | \$45.00 | Spring 12/13 |
| Course/Lab Fee | MAN 3861 Management of Fund Develop Process | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3930 Seminars in Business and Management | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4061 Cooperate Social Responsibility | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4102 Managing Cultural Diversity | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4520 Quality Management (Six Sigma) | \$71.28 | Spring 12/13 |
| Lab Fee | MAN 4534 Business Architecture | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4570 International Procurement | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4584 Process Improvement Methodology | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4625 Managing Global Human Resources | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4720 Strategic Management | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4741 Change and Innovation Management | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4783 Sustainable Budget Management | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4787 Energy and Environmental Tech | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4788 Sustainability and Environmental Tech | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4801 Business Plan Strategies | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4836 Concept and Product Develop Strategies | \$45.00 | Spring 12/13 |
| Course/Lab Fee | MAN 4862 Advanced Strategies for NFP Success | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4900 Senior Capstone Organizational Management | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4902 Senior Capstone in Sustainability | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4910 Senior Capstone Project for Banking | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4934 Senior Capstone Project (IB) | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 4935 Special Topics in Management Concepts | \$45.00 | Spring 12/13 |
| Lab Fee | MAN 3949 Co-operative Work Experience | \$45.00 | Spring 12/13 |
| Lab Fee | MAR 3802 Marketing for Managers | \$45.00 | Spring 12/13 |

| | | | |
|----------------|---|---------|--------------|
| Lab Fee | MAR 4424 International Sales and Marketing | \$45.00 | Spring 12/13 |
| Lab Fee | MAR 4413 Sales, Negotiating and CRM | \$45.00 | Spring 12/13 |
| Lab Fee | MAR 4613 Marketing Research | \$45.00 | Spring 12/13 |
| Lab Fee | QMB 3200 Quantitative Methods for Business | \$45.00 | Spring 12/13 |
| Lab Fee | REE 3433 Real Estate Law | \$45.00 | Spring 12/13 |
| Course/Lab Fee | REE 3043 Real Estate Business Fundamentals | \$45.00 | Spring 12/13 |
| Course/Lab Fee | REE 4103 Real Estate Appraisal | \$45.00 | Spring 12/13 |
| Course/Lab Fee | RMI 3117 Personal Insurance | \$45.00 | Spring 12/13 |
| Course/Lab Fee | RMI 3200 Principles of Property and Liability | \$45.00 | Spring 12/13 |
| Course/Lab Fee | RMI 4211 Commercial Insurance | \$45.00 | Spring 12/13 |

Doug Duncan, Senior Vice President, Administrative/Business Services and Information Technology; Anne M. Cooper, Senior Vice President, Academic & Students Affairs; and Jamelle Conner, Associate Vice President, Planning, Budget & Compliance, recommend approval.