

AGENDA

ST. PETERSBURG COLLEGE BOARD OF TRUSTEES OCTOBER 15, 2019

EPICENTER MEETING ROOM (1-453)
13805 -58th STREET N.
CLEARWATER, FL
REGULAR MEETING: 9:00 A.M.

I. CALL TO ORDER

- A. Invocation
- B. Pledge of Allegiance

II. RECOGNITIONS

- A. Presentation of Retirement Resolutions and Motion for Adoption – None
- B. SPC Spotlights

III. COMMENTS

- A. Board Chair
- B. Board Members
- C. President
- D. Public Comment pursuant to §286.0105 FS

IV. REVIEW AND APPROVAL OF MINUTES

Board of Trustees' Meeting of August 20, 2019 (*Action*)

V. MONTHLY REPORTS

- A. General Counsel
- B. SPC Foundation - Mr. Jesse Turtle, Vice President, Institutional Advancement and Executive Director Foundation (*Presentation*)

VI. STRATEGIC FOCUS

A. STUDENT SUCCESS AND ACADEMIC ACHIEVEMENT

1. Strategic Plan Dash Board – Dr. Sabrina Crawford, Associate Vice President, Institutional Effectiveness and Academic Affairs (*Presentation*)
2. Phi Theta Kappa International Honor Society – Ms. Bonnie Kesler – Associate Professor of Psychology and Advisor to the Eta Nu Chapter of Phi Theta Kappa (*Presentation*)

VII. CONSENT AGENDA

- A. OLD BUSINESS (**items previously considered but not finalized**) - None

B. NEW BUSINESS

1. ADMINISTRATIVE MATTERS

a. Human Resources

i. Personnel Report (*Action*)

2. GRANTS/RESTRICTED FUNDS CONTRACTS

a. Florida Department of Military Affairs, Florida National Guard Counterdrug Program – Multijurisdictional Counterdrug Task Force Training (MCTFT) Program FY 20 (*Action*)

b. Aurora Foundation – Aurora Foundation Grant (*Action*)

c. U.S. Department of Justice, Victims of Crime Act (VOCA) Formula Grant Program via Office of the Florida Attorney General, Division of Victim Services-Victim of Crime Assistance Program (*Action*)

VIII. DIRECT SUPPORT ORGANIZATIONS

A. AUDITS AND OTHER STATUTORY REQUIREMENTS OF DIRECT SUPPORT ORGANIZATIONS, APRIL 1, 2018, THROUGH MARCH 31, 2019 (St. Petersburg Foundation, Leepa-Rattner Museum and Institute for Strategic Policy Institute) (*Action*)

B. Monthly Update

1. Leepa-Rattner Museum (LRMA) (*Information*)

2. Institute for Strategic Policy and Solutions (*Information*)

3. Palladium (*Information*)

IX. INFORMATIONAL REPORTS

A. Quarterly Informational Report of Contract Items (*Information*)

B. Quarterly Informational Report of Exempt and Non Exempt Purchases (*Information*)

C. Quarterly Report for Dell Financial Agreements (*Information*)

D. Removal of Certain Assets from Property Inventory (*Information*)

E. Operating Budget Report (*Information*)

X. PROPOSED CHANGES TO BOT RULES MANUAL – Public Hearing – None

XI. PRESIDENT’S REPORT

XII. NEXT MEETING DATE AND SITE

November 19, 2019, St. Petersburg Gibbs Campus, SS 202

XII. ADJOURNMENT

ST. PETERSBURG COLLEGIATE HIGH SCHOOL GOVERNING BOARD MEETING TO IMMEDIATELY FOLLOW – Presenter: Dr. Raquel Giles, Principal, St. Petersburg Gibbs Campus and Dr. Ian Call, Principal, Tarpon Springs Campus (see separate agenda)

If any person wishes to appeal a decision made with respect to any matter considered by the Board at its meeting October 15, 2019, he or she will need a record of the proceedings. It is the obligation of such person to ensure a verbatim record of the proceedings is made, §286.0105, Florida Statutes.

Items summarized on the Agenda may not contain full information regarding the matter being considered. Further information regarding these items may be obtained by calling the Board Clerk at (727) 341-3241.

***No packet enclosure**

Date Advertised: October 4, 2019

St. Petersburg College Foundation



Jesse A. Turtle
VP, Institutional Advancement &
Foundation Executive Director



Create a Culture of Philanthropy

Everyone is a fundraiser – Telling the SPC story

- We're all involved in the process of inviting donors to invest in our mission to make a difference in the communi





Fundraising Goals

Fiscal Year 2019-2020 As of September 30, 2019

Gifts Year to Date

Goal	Actual FY 18-19	Actual FY 19-20	Goal FY 19-20	Amount to Reach Goal	% of
Scholarships	\$1,166,121	\$1,482,913	\$1,600,000	\$120,587	92%
Programs/Grants	\$348,944	\$330,606	\$600,000	\$265,894	56%
Forums and Events 33%	\$ 17,035		\$ 13,178	\$ 40,000	\$26,822
SPC Titan Fund	\$ 0	\$ 41,531	\$200,000	\$158,469	21%
Total Gifts	\$1,532,100	\$1,868,228	\$2,440,000	\$571,772	77%



College Support

- Provided \$2,500 in Foundation funding to assist with recruiting for application waivers.
- Provided two 3-credit class scholarships as incentives for participation in Titan Live Webinars, assisting students with class registration and financial aid.
- Provided \$5,000 support for student trip to Tallahassee.
- Titan Achievement Grant and Silverberg Grants
- Awarded an estimated 1,561 scholarships totaling \$1,250,242 (Does not include First Generation Matching Grant (FGMG) awarded by Financial Aid.)



Program Support

• Leepa-Rattner Museum	\$ 82,535
• Palladium Theater	\$337,714
• Institute for Strategic Policy and Solutions	\$320,000
• Other Programs	\$107,037
(Includes WOW Conference, Keys to Manhood, Int'l Day of the Girl, etc.)	
Total Program Support	\$ 847,286
Total Program & Scholarship Support	\$2,097,528



Titan Fund Matching Challenge

SPC Foundation Board of Directors
\$30,000 Challenge 1:1 Match

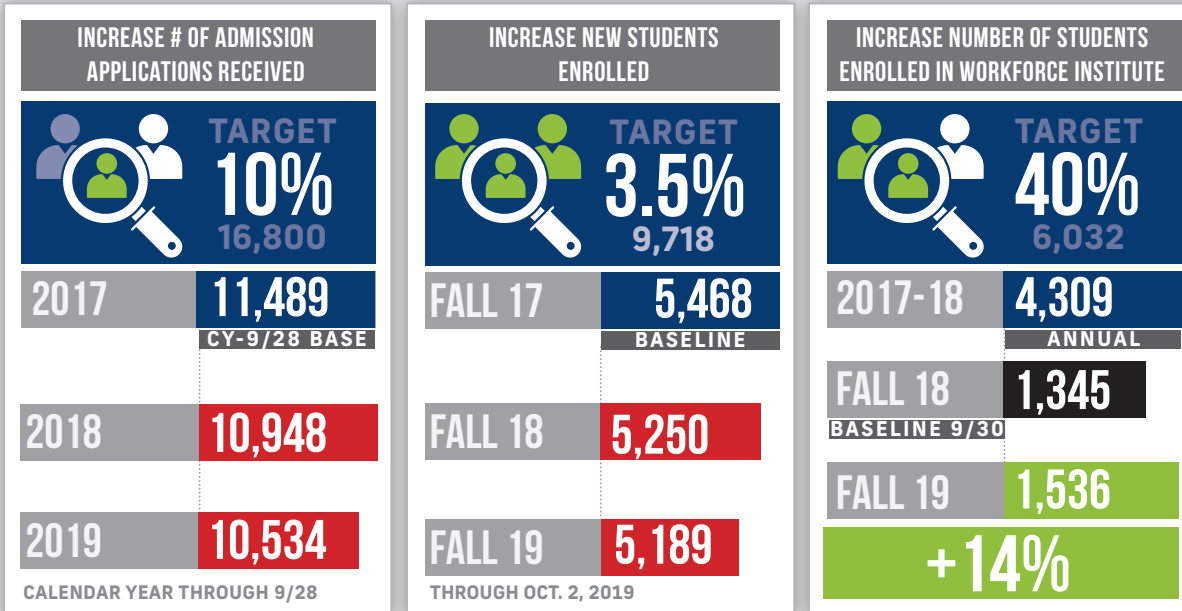
- **What is the Titan Fund?**
- The SPC Titan Fund - the college's Annual Fund - supports St. Petersburg College students, faculty and staff in their pursuit of excellence in education. Your gift to the SPC Titan Fund helps to sustain academic programs, scholarships, innovative programming, student support services and every other aspect of the College. More importantly, your gift has the power to transform the lives of our students, helping them to realize and achieve academic success and economic mobility.
- SPC Titan Fund gifts are unrestricted, which gives the College the flexibility to quickly allocate support where the need is greatest. Become an integral part of the Community of Care and make a gift to the

Questions?



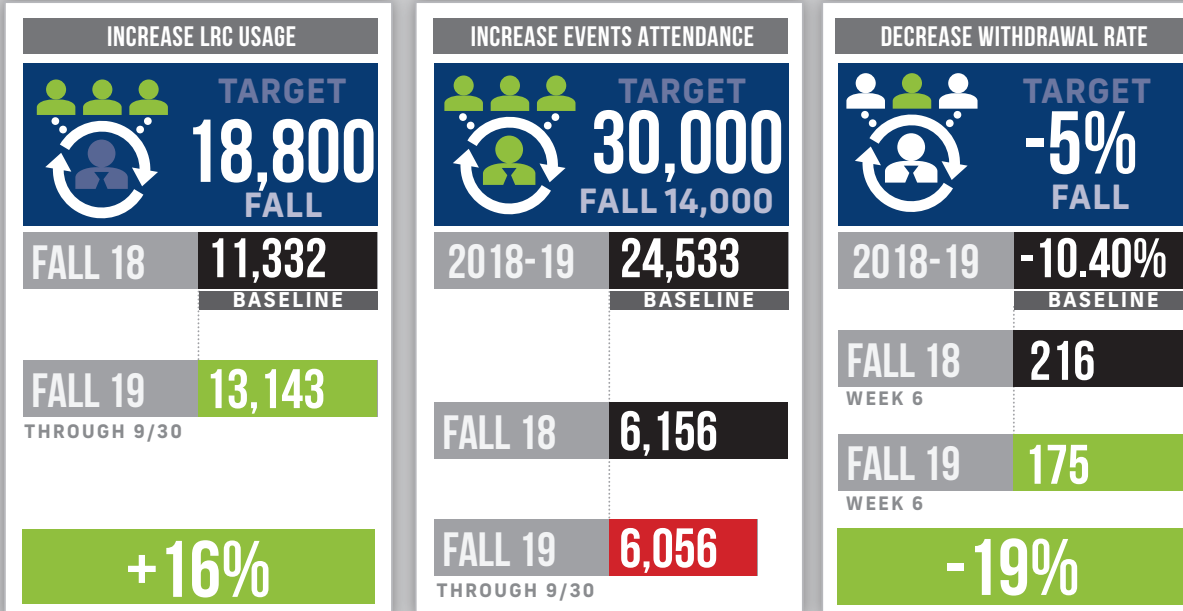
RECRUITMENT

Number of New Students / Overall Enrollment for Workforce Institute



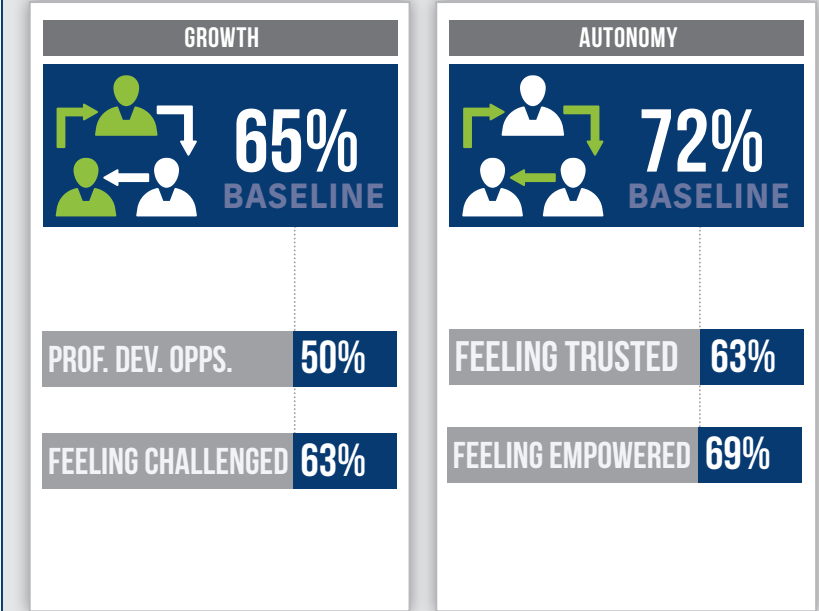
RETENTION

Initiatives focused on keeping the students we have



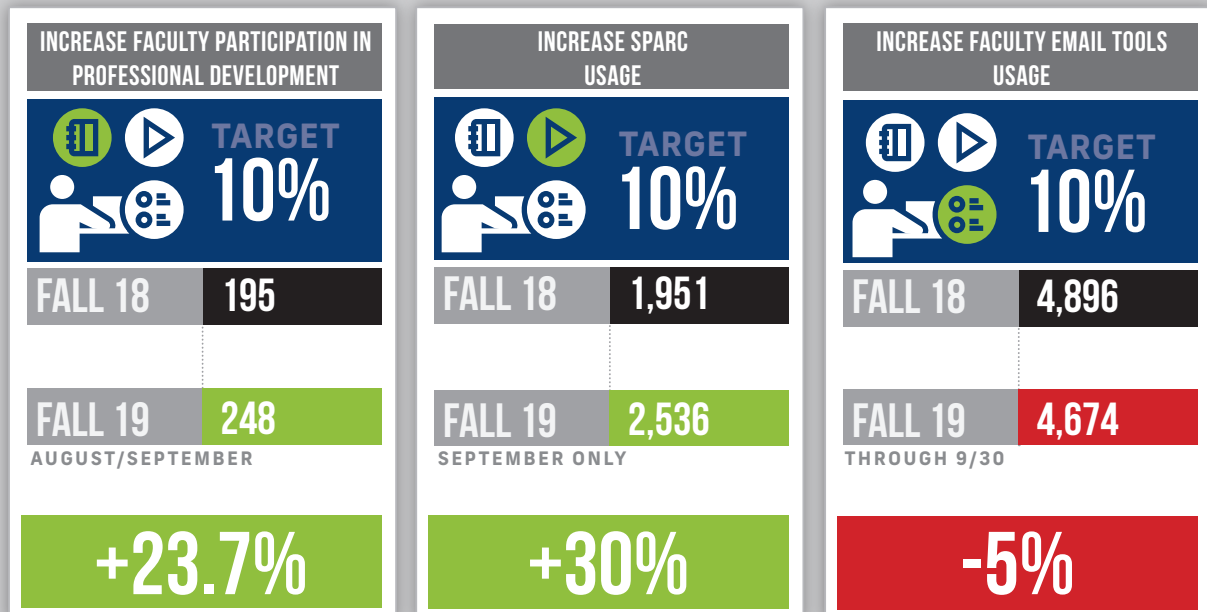
EMPLOYEE ENGAGEMENT

Unlocking the MAGIC of a committed staff
(Meaning, Autonomy, Growth, Impact, Connection)



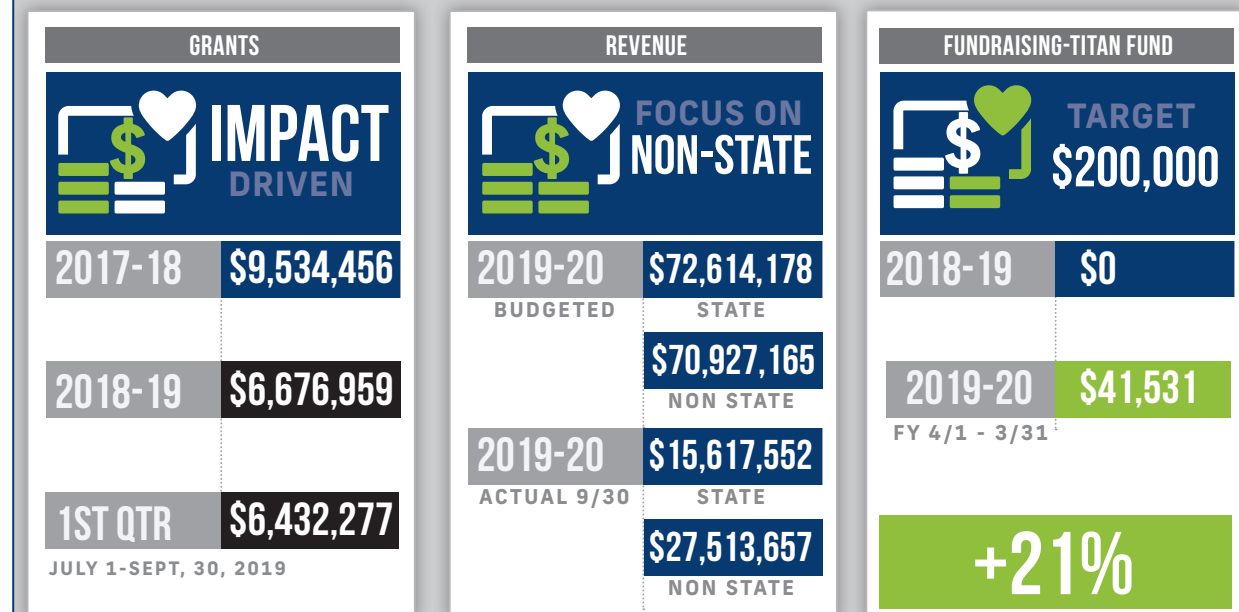
LEARNING EXPERIENCE

Faculty led initiatives to improve student success



RESOURCE ALIGNMENT

Tracking funding to support student success



Phi Theta Kappa International Honor Society



BOT Presentation
October 15, 2019
Bonnie Kesler

Background

- Phi Theta Kappa is the International Honor Society for two-year colleges. The group has chapters on each main campus.
- Phi Theta Kappa celebrated its 100th birthday in 2018
- Eta Nu is the third oldest chapter in Florida, chartered in 1950

Chapter	Number of Members
Eta Nu (Gibbs/DTMT)	245
Allstate/HEC/VT	58 new members!
Seminole	218
Clearwater	6
Tarpon Springs	524

Benefits and Opportunities

- Develop your leadership skills
- Enjoy fellowship opportunities with fellow students
- Attend local, state and international conferences
- Increase scholarship opportunities
- Gain rewards from service projects

Membership Criteria

- GPA-3.25
- Minimum of 12 semester hours completed

Beta Theta Omega (Seminole)



Honors in Action Project

Working with the Pinellas Beekeepers Association, and the Seminole Campus bee hives



College Project

Revamped and expanded the Food Pantry on campus



Serving Students in the Community

Beach cleanups, RCS Pinellas volunteering
Movie on the lawn and a campus-wide kickball tournament

Amber Estlund
was awarded a Paragon Award
for excellence as a new advisor



Alpha Zeta Tau (Tarpon Springs)

Service Project

STEM with CAP Center 4th and 5th graders

- Fifteen SPC students provided six sessions and meetings with 18 students at the Citizens Alliance for Progress.
- Workshops included programming, robotics, 3D printing, circuitry and engineering.
- This was the most ambitious of our chapter service projects
- Recognized as most engaged club on the Tarpon Campus.



Alpha Omega Beta (Allstate Center, Health Education Center, and Veterinary Technology Center)

Year of Growth

- Encouraging chapter growth and comradery
- Establishing chapter student leadership roles and overall chapter awareness
- Bringing awareness to benefits of PTK
- Honors in Action Project
- Striving to be a 5 star of higher chapter this year
- Focusing on communication with our members- In Person & Skype chapter meetings and connecting through Workplace

Tau Zeta (Clearwater)



*Tau Zeta – Clearwater PTK
2020-Rebuilding Tradition!*

Eta Nu Chapter (St. Petersburg/Gibbs/DTMT)

Eta Nu @ Catalyst

- World class speakers
- Networking and scholarship information
- Meet members from different regions in PTK
- Recognition for work on Honors in Action and College Projects
- Leadership Development



Honors in Action

Advocacy for Jordan's Law, sponsored by Representative Chris Latvala

College Project

- Meet with Provost Dr. Leslie Hafer
- Tour the Lealman ecosystem with Father Bill Losasso from the Dream Center
- Build and Install little lending libraries in Lealman



Awards

Conference	Award
San Antonio	Top 100 chapters
Nashville	College Project (Mural on SPG SS Building)
	Paragon Award for excellence as a new advisor
Kansas City	Honors in Action (Solar Energy Research)
Orlando	Honors in Action (Peer Mentoring with JDC)
	Special Award for HIA Theme: Vision of Justice
	Top 40 chapters worldwide






Questions?

October 15, 2019

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: Dr. Tonjua Williams, President 

SUBJECT: Personnel Report

Approval is sought for the following recommended personnel transactions:

HIRE Budgeted Administrative & Professional			
Name	Title	Department/Location	Effective Date
Fritts,Charleston	Career & Academic Advisor	Counseling & Advisement HC	10/7/2019-6/30/2020

TRANSFER/PROMOTION Budgeted Administrative & Professional			
Name	Title	Department/Location	Effective Date
Bloom, Joshua A	A V Services Coordinator	Administrative Information Sys EPI	9/23/2019 - 6/30/2020
Mundorff, Sheryl	Stud Success &Transfer Coord	Enrollment Management DO	9/23/2019 - 6/30/2020
Hourigan, Maureen A	Career & Academic Advisor	Provost Office SE	10/7/2019 - 6/30/2020

HIRE Budgeted Career Service			
Name	Title	Department/Location	Effective Date
Javier, Veronica S	Administrative Svcs Specialist	Baccalaureate Programs SE	9/23/2019
Hartigan, Tiphenee R	Administrative Svcs Specialist	Dental Hygiene HEC	9/9/2019
Spear, Samuel J	Materials Mgmt Assistant	Facilities Services AC	10/7/2019
Kuracheva, Ekaterina L	Human Resources Specialist	Human Resources Ben Support EPI	9/23/2019
Essex, Kaylee L	Information Tech Specialist	Information Systems - Network EPI	10/7/2019
Covert, Pamela B	Sr InstructionalSupportSpeclst	Learning Resources CL	9/23/2019
Hall, Linnea	Sr InstructionalSupportSpeclst	Learning Resources HEC	9/23/2019
Simone, Christina J	Administrative Svcs Specialist	Leepa/Rattner Museum TS	9/9/2019

SUPPLEMENTAL Temporary			
Name	Title	Department/Location	Effective Date
Abercrombie, Eric N	Faculty - supplemental	Ethics CL	9/23/2019
Flocken, Megan A	Faculty - supplemental	Ethics CL	9/23/2019

HIRE Temporary			
Name	Title	Department/Location	Effective Date
Sonnenberg, Michelle L	Adjunct Faculty	Communications SPG	9/16/2019
Hochman, Christopher B	Adjunct Faculty	Natural Science CL	9/16/2019
Mannari, Christopher J	Adjunct Faculty	Natural Science CL	9/16/2019
Maqueda, Cesar R	General Support	Student Activities CL	9/16/2019
Devine, Patrick W	OPS Career Level 1	Academic & Student Affairs DO	9/9/2019
Cook, Erika H	OPS Career Level 1	Communications TS	9/11/2019
Tidwell, Catherine H	OPS Career Level 1	Natural Science SPG	9/23/2019
Ingham, Madison A	OPS Career Level 2	Associate Provost Office CL	9/9/2019
Amann, Amy E	OPS Career Level 2	Engineering Technology CL	9/23/2019
Mohead, Milton L	OPS Career Level 2	Mail & Distribution DO	9/9/2019
Sarcone, Danice M	OPS Career Level 4	Academic & Student Affairs SE	9/9/2019

Tanaka, Elise E	OPS Career Level 4	Leepa/Rattner Museum TS	9/9/2019
Alexander, Shane T	OPS Career Level 5	Academic & Student Affairs CL	9/1/2019
Hallett, Matthew J	OPS Career Level 5	Academic & Student Affairs HEC	9/9/2019
Sweeten, Olivia P	OPS Career Level 5	Academic & Student Affairs HEC	9/9/2019
Archer, Brenda J	OPS Career Level 5	Learning Resources TS	9/23/2019
Beebe, Jameson A	OPS Career Level 5	Learning Resources TS	9/23/2019
Beasey, Kimberly A	OPS Career Level 7	Career Connections EPI	9/23/2019
Frank, Gary L	Professional Trainer	Fire Sciences AC	9/23/2019


Brian Miles, Vice President, Administration, Finance & Technology, and Carol Sumter, Associate Vice President of Human Resources, bringing the actions forward, recommend approval.

ND09262019

October 15, 2019

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: Tonjua Williams, Ph.D., President 

SUBJECT: Florida Department of Military Affairs, Florida National Guard Counterdrug Program – Multijurisdictional Counterdrug Task Force Training (MCTFT) Program

Confirmation is sought for a contract that was submitted, subject to Board of Trustees' approval, to the Florida Department of Military Affairs by St. Petersburg College's Center for Public Safety Innovation (CPSI). Permission is also sought to accept funding for this contract, if awarded, and enter into any amendments, extensions or agreements as necessary, within the original intent and purpose of the contract.

The goal of the contract between SPC and the State of Florida's Department of Military Affairs, in conjunction with the Florida National Guard, is to continue the 27-year old federally-funded counterdrug training program that provides all aspects of military and law enforcement counterdrug training support throughout the nation. The contract will be supplemented by yearly individual Statements of Work that will detail specific training products/services to be delivered and the budget that has been allocated and approved for that particular project.

The estimated period of performance will be from October 1, 2019 through September 30, 2024. Anticipated revenue to the College will be approximately \$1,200,000 during Year One but may change based on federal funding allocated throughout fiscal FY20. The Board will be advised annually of the revenue anticipated for Years 2-5 as the contract amount is subject to the availability of federal funding each year. See attached Information Summary for additional information.

Jesse Turtle, Vice President of Institutional Advancement and Foundation Executive Director; Suzanne L. Gardner, General Counsel; Brian Frank, Dean, College of Public Safety; and Eileen LaHaie, Executive Director, Center for Public Safety Innovation, recommend approval.

Attachment

e10927192

**BOT INFORMATION SUMMARY
GRANTS/RESTRICTED FUNDS CONTRACTS**

Date of BOT Meeting: October 15, 2019

Funding Agency or Organization: Florida Department of Military Affairs,
Florida National Guard Counterdrug Program

Name of Competition/Project: Multijurisdictional Counterdrug Task Force Training (MCTFT) program

SPC Application or Sub-Contract: SPC Sub-Contract

Grant/Contract Time Period: **Start:** 10/1/19 **End:** 9/30/24

Administrator: Brian Frank

Manager: Eileen LaHaie

Focus of Proposal:

SPC and the State of Florida’s Department of Military Affairs, in conjunction with the Florida National Guard, will continue the 27-year old federally-funded counterdrug training program that provides all aspects of military and law enforcement counterdrug training support throughout the nation. The contract will be supplemented by individual Statements of Work that will detail specific training products/services to be delivered and the budget that has been allocated and approved for that particular project.

Budget for Proposal:

(Only Major categories -This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Salaries	\$ 375,189
Fringe Benefits	\$ 123,749
Travel	\$ 66,480
Equipment	\$ 5,000
Consultants/Contractors	\$ 512,400
Supplies	\$ 60,038
College Administrative Support	\$ <u>57,144</u>
Total Budget	\$1,200,000 (Year One—FY20)

Funding:

Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below) \$1,200,000

Total amount from funder: \$1,200,000

Amount/value of match:	Cash: N/A
	In-kind: N/A
Required match or cost sharing:	No <input checked="" type="checkbox"/> Yes
Voluntary match or cost sharing:	No <input checked="" type="checkbox"/> Yes
Source of match/cost sharing:	N/A
Negotiated indirect cost:	N/A
(Fixed) administrative fee:	\$57,144 (5% of total contract)
Software/materials:	N/A
Equipment:	N/A
Services:	N/A
Staff Training:	N/A
FTE:	N/A
Other:	N/A

College Values, Strategic Initiatives and Activities Addressed:

Value(s):	<ol style="list-style-type: none"> 1. Community Focus 2. Partnerships
Strategic Initiative(s):	<ol style="list-style-type: none"> 1. Increase Strategic Connections 2. Be Catalyst for Positive Change

October 15, 2019

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: Dr. Tonjua Williams, President



SUBJECT: Aurora Foundation – Aurora Foundation Grant

Confirmation is sought for a proposal that was submitted, subject to Board of Trustees' approval, to The Aurora Foundation in support of the Aurora Foundation Grant. Permission is sought to accept an estimated \$5,000 in funding over a one-year period for this proposal, if awarded, and enter into any amendments, extensions or agreements as necessary, within the original intent and purpose of the grant.

The Aurora Foundation offers grants to colleges, universities and community colleges to create programs in support of student veterans. Their mission is to help our nation's heroes complete their education and join the workforce. SPC has applied for support of SPC's Veteran Services Workshop Series. The series will take place in Spring, 2020 and the goal of the series will be to raise awareness and engagement among veteran students in support of academic retention and success. Through the workshops, Veterans Services will educate veteran students about support services available, provide networking opportunities to build camaraderie among the veteran student community and increase awareness and visibility of Veterans Services on campuses. The workshop series will include a family-friendly back to school event in January, a financial education workshop mid-semester with a focus on tax preparation, and an end-of-semester team building event. The series will enhance the overall veteran experience, providing grassroots support, with the ultimate goal of helping veteran students realize success. Funds will support event costs including guest speakers, refreshments, team building activities and event materials and supplies.

The estimated period of performance will be from November 1, 2019 through October 31, 2020. The total project budget is projected to be \$5,000, of which the College anticipates receiving the full amount. See attached Information Summary for additional information.

Jamelle Conner, Vice President of Student Affairs; Suzanne L. Gardner, General Counsel; and Misty Kemp, Executive Director of Retention Services, recommend approval.

Attached

ks0924192

**BOT INFORMATION SUMMARY
GRANTS/RESTRICTED FUNDS CONTRACTS**

Date of BOT Meeting: October 15, 2019

Funding Agency or Organization: The Aurora Foundation

Name of Competition/Project: Aurora Foundation Grant

SPC Application or Sub-Contract: SPC Application

Grant/Contract Time Period: **Start:** 11/1/19 **End:** 10/31/20

Administrator: Misty Kemp

Manager: Allison Shenofsky

Focus of Proposal:

In an effort to raise awareness among veteran students of the services available to them and educate them on how to maximize longevity of their benefits, SPC’s Veterans Services will present a Veterans Workshop Series in Spring, 2020. The series will combine educational and social elements to help veteran students be more engaged and armed with resources to turn to for answers and support. The purpose of the series will be to: 1) Educate veteran students about support services available to them, including counseling students on their GI benefits; 2) Provide networking opportunities to build camaraderie among the veteran student community and help connect them with one another for support; and 3) Increase awareness and visibility of Veterans Services on campus to improve the overall veteran experience and success and retention rates. The workshop series will include three events, each with a targeted focus, based on the goals of SPC’s Veterans Services, and each will build off of one another to re-engage students and provide support throughout the semester. The Veteran Workshop Series will not only be educational, but also excite students and ignite their commitment to their education and long-term economic opportunities, and, in turn, increase success and completion rates.

Budget for Proposal:

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Materials and Supplies	\$ 3,375
Other (Incentives, Guest Speakers, etc.)	<u>\$ 1,625</u>
Total Budget	\$ 5,000

Funding:

Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below)	\$ 5,000
Total amount from funder:	\$ 5,000

Amount/value of match: Cash: N/A
In-kind: N/A

Required match or cost sharing: No X Yes
Voluntary match or cost sharing: No X Yes
Source of match/cost sharing: N/A
Negotiated indirect cost: N/A
(Fixed) administrative fee: N/A
Software/materials: N/A
Equipment: N/A
Services: N/A
Staff Training: N/A
FTE: N/A
Other: N/A


College Values, Strategic Initiatives and Activities Addressed:

Value(s):
1. Student Success
2. Growth and Empowerment

Strategic Initiative(s):
1. Recruitment and Retention Plan
2. Community Focus

October 15, 2019

MEMORANDUM

TO: Board of Trustees, St. Petersburg College
FROM: Tonjua Williams, Ph.D., President 
SUBJECT: U.S. Department of Justice, Victims of Crime Act (VOCA) Formula Grant Program via Office of the Florida Attorney General, Division of Victim Services-Victim of Crime Assistance Program

Confirmation is sought for a proposal that was submitted, subject to Board of Trustees' approval, to the Office of the Florida Attorney General, the pass-through agency for the U.S. Department of Justice Victims of Crime Act (VOCA) funding program by St. Petersburg College for the Victim of Crime Assistance program. Permission is sought to accept \$903,579 in funding for this proposal, and enter into any amendments, extensions or agreements as necessary, within the original intent and purpose of the grant.

The purpose of the Victims of Crime Assistance (VOCA) program is to support the provision of services to victims of crime, including responding to their emotional and physical needs, stabilizing their lives after victimization, assisting them with understanding and participating in the criminal justice system, and providing victims of crime with a measure of safety and security. The goal of the project is to deliver training throughout Florida directed toward people coming into contact with victims as part of their work. SPC will oversee and coordinate the delivery of various face-to-face trainings, creating a more comprehensive and cohesive system of care through training and education.

The estimated period of performance will be from October 1, 2019 through September 30, 2020. The total award amount is \$903,579 over a one-year period. See attached Information Summary for additional information.

Jesse Turtle, Vice President of Institutional Advancement and Foundation Executive Director; Suzanne L. Gardner, General Counsel; Brian Frank, Dean, College of Public Safety; and Eileen LaHaie, Executive Director, Center for Public Safety Innovation, recommend approval.

Attachment

e10927192

**BOT INFORMATION SUMMARY
GRANTS/RESTRICTED FUNDS CONTRACTS**

Date of BOT Meeting: October 15, 2019

Funding Agency or Organization: U.S. Department of Justice, Victims of Crime Act (VOCA) Formula Grant Program via Office of the Florida Attorney General, Division of Victim Services

Name of Competition/Project: Victim of Crime Assistance Program

SPC Application or Sub-Contract: SPC Application

Grant/Contract Time Period: Start: 10//01/19 **End:** 09/30/20

Administrator: Brian Frank

Manager: Eileen LaHaie

Focus of Proposal:

St. Petersburg College proposed a training program that focuses on delivering education to victim-service providers, nonprofits, school personnel and the community to improve interaction and service delivery to victims of crimes. The goal of this program is to deliver training throughout Florida directed toward people coming into contact with victims as part of their work.

The College will use a multi-faceted approach to training that will involve a variety of audiences and training platforms, including both face-to-face and online. Training offered will be geared towards victims' services on a variety of topics including, but not limited to: situational awareness for the social worker; surviving secondary trauma; compassion fatigue; understanding substance use, abuse, and overdose; strategies for communicating with people who are deaf or hard of hearing and others with access and functional needs; Sexual Assault Nurse Examiner; understanding intimate partner violence and the impact on children; human trafficking and trauma-informed care. It is estimated that the program will deliver up to 42 training sessions on varying topics, in addition to seven Florida Crisis Response Team Trainings (40-hour courses).

Budget for Proposal:

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Personnel	\$ 241,081.00
Fringe	\$ 91,611.00
Travel	\$ 12,520.00
Supplies	\$ 1,500.00
Consultants/Contractors	\$ 357,102.00
Other Costs	\$ 24,865.00

Indirect Costs	\$ 174,900.00
Total Budget	\$ 903,579.00

Funding:

Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below) \$ 903,579.00

Total amount from funder: \$ 903,579.00

Amount/value of match: Cash: N/A
In-kind: N/A

Required match or cost sharing:	No	X	Yes
Voluntary match or cost sharing:	No	X	Yes
Source of match/cost sharing:	N/A		
Negotiated indirect cost:	\$174,900		
(Fixed) administrative fee:	N/A		
Software/materials:	N/A		
Equipment:	N/A		
Services:	N/A		
Staff Training:	N/A		
FTE:	N/A		
Other:	N/A		

College Values, Strategic Initiatives and Activities Addressed:

Value(s): 1. Community Focus

Strategic Initiative(s): 1. Community Initiatives

SPC St. Petersburg College Foundation, Inc.

Tonjua Williams
President
St. Petersburg College

Jesse A. Turtle
VP Institutional Advancement,
SPC Foundation
Executive Director

Board of Directors
R. Michael Carroll
Chairman

October 1, 2019

Joseph G. Blanton
Joshua M. Bomstein
Johnny V. Boykins
Stephen O. Cole
Robert J. Fine, Jr.
Robert L. Hilton
Beth A. Horner
William H. McCloud
Angie McCourt
Brian Miles
Steven R. Shepard
Shan Shikarpuri
Nathan Stonecipher
Richard B. Winning

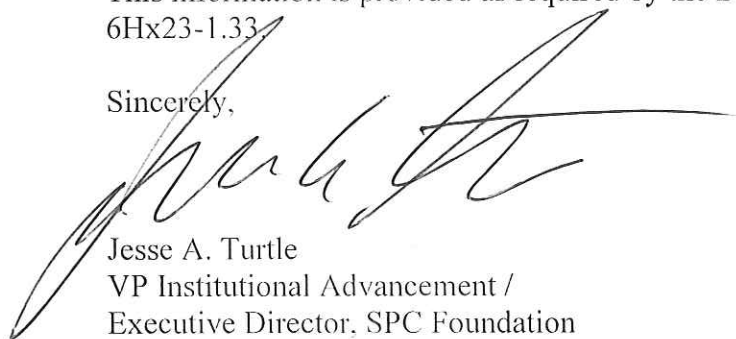
Dr. Tonjua Williams, Ph.D.
President
St. Petersburg College
PO Box 13489
St. Petersburg, FL 33733

Dear President Williams:

This letter will confirm to you and the SPC Board of Trustees that St. Petersburg College Foundation, Inc., is certified as a community college direct-support organization and is in full compliance with S1004.70 of the Florida Statutes.

This information is provided as required by the Board of Trustees Rule, 6Hx23-1.33.

Sincerely,



Jesse A. Turtle
VP Institutional Advancement /
Executive Director, SPC Foundation

Directors Emeriti
Kenneth P. Cherven
Helen K. Leslie
Alfred T. May
Henry B. Saylor

Honorary Director
Wendell R. Ware
P.O. Box 13489
St. Petersburg, Florida
33733-3489

Office 727-341-3302
Fax 727-341-3123

spcollegefoundation.org

SPC St. Petersburg College

INSTITUTE FOR STRATEGIC
POLICY SOLUTIONS

727-394-6942

PolicySolutionsInstitute@spcollege.edu

www.spcollege.edu/solutions

September 26, 2019

Dr. Tonjua Williams, President
St. Petersburg College
P.O. Box 13489
St. Petersburg, FL 33733

Dear President Williams,

This letter will certify to you and the Board of Trustees that the Institute for Strategic Policy Solutions, certified as a community college direct-support organization, is in full compliance with S1004.70, Florida Statutes.

This information is provided as required by the Board of Trustees Rule 6Hx23-1.33.

Sincerely,



Mark Strickland, Jr. Ed.D.
Provost, Seminole Campus
Institute for Strategic Policy Solutions
St. Petersburg College

MAILING ADDRESS: Post Office Box 13489, St. Petersburg, FL 33733-3489





September 26, 2019

Dr. Tonjua Williams, President
St. Petersburg College
P.O. Box 13489
St. Petersburg, FL 33733

Dear President Williams,

This letter certifies to you and the Board of Trustees of St. Petersburg College that The Leepa-Rattner Museum of Art, Inc., a certified direct-support organization of St. Petersburg College, is in full compliance with S1004.70, Florida Statutes.

This information is provided as required by the Board of Trustees Rule 6Hx23-1.33.

Sincerely,

A handwritten signature in blue ink, appearing to read "Teresa Wilkins". The signature is fluid and cursive, with a large initial "T" and "W".

Teresa Wilkins, Ph.D.
Museum Director

cc Rebecca Turner

LEEPA-RATTNER MUSEUM OF ART (LRMA)

BOARD REPORT 10-15-19

What is LRMA: Leepa-Rattner Museum of Art at St. Petersburg College, is accredited (2013) by the American Alliance of Museums, a distinction held by fewer than 6 percent of all U.S. museums. LRMA is a direct support organization of St. Petersburg College.

LRMA's Mission: The mission of the Leepa-Rattner Museum of Art is to collect, conserve, exhibit, and protect the works of art entrusted to its care and stewardship. Through its exhibitions, programs, and expanding collection of 20th and 21st century art, the museum strives to engage and inspire our diverse community by providing opportunities for education, enlightenment, interpretation, and research to students, scholars, and visitors.

History: First opened to the public on January 22, 2002, the Leepa-Rattner Museum of Art was established through the generosity of Dr. Allen Leepa (*artist, educator, and author*), and his wife, Isabelle. Additional support was provided by the St. Petersburg College Foundation, Inc., through St. Petersburg College and the State of Florida.

Board Members: Thomas Kidwell (SPC/BOT), Anna Billiris (Chair), Gary Zino, Vonda Woods, Mary Mitchell Avery, Clifford Brock, Eric W. Clark, Jason Dunkel, Housh Ghovae, Patricia Haddad; Bill Heyser, Edward C. Hoffman, Jr., Barbara Hubbard, Joan Jennings, Linda Johnson, Carrie Root, Tonjua Williams, Jesse Turtle, and Rod Davis.

Current Highlights:

- 17% growth in membership over the last two quarters
- 14% growth in social media followers in the last quarter alone
- New community collaborations and partnerships with the Tarpon Springs and Safety Harbor Historical Societies, Peace 4 Tarpon, the United Nations Tampa Bay, Dunedin Fine Arts Center, TBBCA (Tampa Bay Businesses for Culture and the Arts), and many more

Exhibits & Events:

- ***Board Retreat scheduled for October 24th, 2019*** – to work on LRMA's Strategic Plan in compliance with our reaccreditation procedures.
- ***Deborah Masters: Spirits and ALTARed States opens October 6th, 2019*** – Artist talk on October 6th at 2pm.
- ***A Night of Surrealist Games – October 24, 2019, 6-9pm*** – Come join us for a night of Surrealist games! Automatic Writing, Ghosts of My Friends, Exquisite Corpse, Word Spinner, and more.
- ***Spirits of Tarpon Springs – October 31, 2019, 12:30 – 1:30pm*** – Join Brandy Stark, co-founder of SPIRITS of St. Petersburg, a paranormal investigation team founded in 1997, as she talks about her research on animals and the supernatural, urban legends, folklore, and haunted activities.
 - ***Spiritualism Around the World*** – November 3, 2019, 3-5pm
 - ***Spirits and Their Stories*** – November 16, 2019, 11am

INSTITUTE FOR STRATEGIC POLICY SOLUTIONS (ISPS)

BOARD REPORT 10-15-19

What is ISPS: The Institute for Strategic Policy Solutions at St. Petersburg College Seminole Campus provides a forum to help people learn about hot topics of the day. The Institute seeks to be a major participant in public policy debate by being a center for discussion in relation to key policy issues that are difficult to resolve. The Institute addresses real-world problems and the needs of the community in a strategic and technologically savvy way. The Institute also works with local governments to improve communication and collaboration. By raising awareness, the Institute hopes to increase student and citizens' participation in government— from informed voting to attending government meetings to running for office. Designated as a center serving the entire Florida College System, the Institute addresses issues with state and national impact.

What is the mission of ISPS: The Institute for Strategic Policy Solutions at St. Petersburg College is dedicated to advancing academic excellence, community engagement, economic vitality and public understanding through high-quality, solutions-directed, non-partisan public policy programs. Its purpose is to enrich the education experience, engage with local government to promote unity and efficiency, facilitate economic activity, and involve citizens in their college and government.

History: The Institute was formed August 20, 2012.

Board Members: Bridgette Bello, Ken Burke, George Greer, Watson Haynes, Dick Jacobs, Laurie King, Kathleen Peters, Debra Prewitt, Irene Sullivan, and Tonjua Williams.

Current Highlights: ISPS is currently searching for an Executive Director. In late September, the committee (Janelle Conner, Laurie King, Eired, Kathleen Peters, Bridgette Bello, and Mark Strickland) submitted their candidates to be considered, and the interview list was narrowed down to six candidates. The first round of interviews are slated for October 4th. At the conclusion of the interviews, the committee will recommend two candidates to move forward to an open forum where all ISPS Board members will be invited to interview the two remaining candidates. After the two candidates have been interviewed, the committee will review interview notes and take input from the ISPS Board and recommend a final candidate to be moved forward to interview with Dr. Williams. Upcoming Events include Artificial Intelligence: Good or Evil, SPC Seminole Campus Conference center, October 30th from 6:00pm-8:15pm. Also, Great Debate campus-wide competitions are being held October 9-18. In addition, the finals competition being held November 14th at the Seminole Campus Digitorium from 12:30-2:00pm

PALLADIUM

BOARD REPORT 10-15-19

History and Mission: Established by a group of arts philanthropists in 1998, The Palladium's central mission has been to serve all of Tampa Bay as an affordable, professional performing arts center. In 2007, the Palladium Theater became part of St. Petersburg College. In accepting the property, the College re-committed to the Palladium's mission, while adding college functions where appropriate. With its two venues, Hough Hall, an 850-seat theater, and The Side door, an intimate 180-seat listening room, the Palladium reaches audiences throughout Tampa Bay and beyond by:

- Presenting and producing a schedule of innovative arts performances and events.
- Providing a full-service, affordable rental facility for artists, producers and community organizations in our historic building.
- Nurturing relationships through partnerships with established and emerging local performers and cultural organizations that use the Palladium as a venue for artistic growth.
- Showcasing selected programs of St. Petersburg College, offering classes, and affording SPC interns opportunities to work intimately with touring professionals as well as with local artists.

Financials: From a deficit of almost \$500,000 in 2007, the Palladium has moved steadily toward success. The theater has required no supplemental SPC funding since 2012. Revenues continue to increase at approximately 5 to 10 percent each year. The Palladium endowment and the Friends of the Palladium fund, both held at the SPC Foundation, are at record levels. The Palladium operates as a department of SPC. It does not have a board of directors.


The Future: In 2020 the Palladium will launch a major fundraising campaign to replace the existing seats and make technical improvements in Hough Hall. The campaign is projected to raise \$1 million in private donations and will work in partnership with the SPC Foundation. The theater is not seeking direct funding from SPC for these improvements.

Current highlight: The Palladium is partnering with The Carter Woodson African American Museum to present *Classic Black: A Tribute to Marian Anderson*. The concert celebrates the 70th anniversary of Anderson's legendary outdoor concert on the National Mall. Classic Black opens on the steps of the Palladium, then moves inside with an array of local performers. **Sunday, Nov. 10, 4:30 p.m.**

October 15, 2019

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: Tonjua Williams, Ph.D., President 

SUBJECT: Quarterly Informational Report of Contract Items

This informational report includes executed contracts and/or items that have been approved by either the President or designee during the preceding Quarter and are being reported to the Board pursuant to Board of Trustees' Rule 6Hx23-5.903.

Section A: Program Related Contracts

1. Affiliation Agreement with **BayCare Health System, Inc.** to provide clinical experience to students enrolled in various health-related programs. The Agreement is being renewed for a period of two years and applies to various BayCare facilities. There is no cost to the College. This item was approved by Tom Furlong on July 11, 2019. Department—College of Health Sciences
2. Affiliation Agreement with **Bayfront HMA Medical Center, LLC** to provide clinical experience to students enrolled in the Health Services Administration Program. The Agreement will commence as soon as possible and continue for the period of five years. There is no cost to the College. This item was approved by Tom Furlong on July 2, 2019. Department—College of Health Sciences, HSA Program
3. Agreement with **CareerStep, LLC** to continue the partnership with the College to develop and provide on demand career-focused education and training programs through the College's Workforce Institute. The College will assist in marketing the programs. Career Step will provide student instruction, student learning support and coordination and supervision of any applicable student externship experiences. Career Step will provide progress reports and notify SPC at the time of completion. The College will receive 30% of all course fees from CareerStep. Although the actual revenue to be received is unknown, based on an estimate of 10 registrations per year, the anticipated net revenue for this Agreement is \$10,000 annually. The Agreement will commence as soon as possible and continue for the period of one year. Thereafter, the Agreement will automatically renew for consecutive one-year periods unless terminated by the parties. This item was approved by the President on August 1, 2019. Department—Workforce Institute/Allied Health
4. Agreement with **Charlotte County School District** that will allow College of Education students to obtain internship, observation and practicum experience through the Charlotte County School District. The Agreement will commence as soon as possible and continue for

the period of three years. There is no cost to the College. This item was approved by Tom Furlong on July 29, 2019. Department—College of Education

5. Affiliation Agreement with **Children’s Hospital** to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete required Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for a period as agreed to by the parties. There is no cost to the College. This item was approved by Tom Furlong on July 31, 2019. Department—College of Nursing
6. Affiliation Agreement with **Florida Health Sciences Center, Inc. dba Tampa General Hospital** to provide clinical experience to students enrolled in the Physical Therapist Assistant, Nursing, Continuing Education Nursing, Respiratory Care, Emergency Medical Services and Health Information Technology programs. The Agreement will commence as soon as possible and continue through July 31, 2024. There is no cost to the College. This item was approved by Tom Furlong on July 2, 2019. Departments-- Physical Therapist Assistant, Nursing, Respiratory Care, Emergency Medical Services, Health Services Administration and Health Information Technology
7. Affiliation Agreement with **Greystone Healthcare Management Corp.** to provide clinical experience to students in the College’s Physical Therapist Assistant, Nursing, Health Information Technology, and Health Services Administration programs. The Agreement will commence as soon as possible and continue for the period of one year; thereafter, the Agreement will automatically continue for one-year periods unless terminated by either party. There is no cost to the College. This item was approved by Tom Furlong on July 30, 2019. Departments—Physical Therapist Assistant, Nursing, Health Information Technology and Health Services Administration
8. Agreement with **Gulfcoast North Area Health Education Center, Inc.** whereby the College agrees to incorporate tobacco prevention and cessation content throughout the Dental Hygiene, Nursing, and Respiratory Therapy curriculums and require students to participate in the AHEC Tobacco Training and Cessation program. Under this agreement, SPC Dental Hygiene, Nursing and Respiratory Therapy students will learn about tobacco and develop professional skills necessary to address its use with their patients. Students will also be prepared to serve as role models and educate youth about the dangers of tobacco. The Agreement will commence upon execution and will continue for one year. The College will receive \$25 per student. This item was approved by the Tom Furlong on August 19, 2019. Department—Dental Hygiene, Nursing, Respiratory Therapy
9. Affiliation Agreement with **HCR Healthcare, LLC** to provide clinical experience to students enrolled in the Physical Therapist Assistant, Nursing, Health Services Administration, and Health Information Management programs. The Agreement will commence as soon as possible and continue for the period of one year. There is no cost to the College. This item was approved by Tom Furlong on September 18, 2019. Departments—Physical Therapist Assistant, Nursing, Health Services Administration, and Health Information Management

10. Affiliation Agreement with **Johns Hopkins All Children's Hospital, Inc.** to provide clinical experience for students enrolled in the Nursing, Radiography, Health Information Technology, Respiratory Care, Physical Therapist Assistant, Emergency Medical Services, Health Services Administration, CE Nursing, CE Phlebotomy, CE Clinical Medical Assistant programs. The Agreement will commence as soon as possible and will continue for the period of two years. There is no cost to the College. This item was approved by Tom Furlong on September 18, 2019. Departments—Nursing, Radiography, Health Information Technology, Respiratory Care, Physical Therapist Assistant, Emergency Medical Services, Health Services Administration, CE Nursing, CE Phlebotomy, CE Clinical Medical Assistant
11. Articulation Agreement with **Kenilworth Media, Inc.** (owner of VetMed Team) to provide for the acceptance of completed veterinary assistance courses via VetMed Team, to the College's AS degree program in Veterinary Technology. The Agreement will commence as soon as possible and continue through August 31, 2021. There is no cost to the College. This item was approved by Tom Furlong on July 17, 2019. Department—Veterinary Technology
12. Agreement with **Lee County School District** that will allow College of Education students to obtain internship, observation and practicum experience through the Lee County School District. The Agreement will commence as soon as possible and continue for the period of three years. There is no cost to the College. This item was approved by Tom Furlong on July 8, 2019. Department—College of Education
13. Affiliation Agreement with **Manatee Healthcare System**, including Manatee Memorial Hospital and Lakewood Ranch Medical Center, to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete required Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for a period of three years. There is no cost to the College. This item was approved by Tom Furlong on July 31, 2019. Department—College of Nursing
14. Affiliation Agreement with **Marion Community Hospital, Inc., dba Ocala Regional Medical Center and West Marion Community Hospital** to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete required Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for a period of two years. There is no cost to the College. This item was approved by Tom Furlong on August 16, 2019. Department—College of Nursing
15. Affiliation Agreement with **Martin Memorial Health Systems, Inc. dba Martin Health System** to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete required Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for a period of two years. Thereafter, the Agreement will automatically renew for one-year periods unless terminated by the parties. There is no cost to the College. This item was approved by Tom Furlong on July 31, 2019. Department—College of Nursing

16. Affiliation Agreement with **NCH Healthcare System, Inc.** to provide clinical experience to students in the College's RN Refresher/Remediation Program. The Agreement reflects a cost of \$150 per student for an administration fee. This cost will be paid by the students. The Agreement will commence as soon as possible and continue for the period of two years. This item was approved by the President on July 24, 2019. Department—Workforce Institute/Allied Health
17. Affiliation Agreement with **New London Hospital Association, Inc.** to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete required Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for a period of three years. There is no cost to the College. This item was approved by Tom Furlong on August 28, 2019. Department—College of Nursing
18. Agreement with **Pediatric Orthotic and Prosthetic Services, LLC at Shriners International Headquarters** (POPS) whereby the College will allow POPS to use the College's robot carver and software in the O & P lab under the supervision of faculty/staff of the O & P Program. O & P students will be able to observe professionals employed at a world-class central fabrication facility as they demonstrate their knowledge and expertise in the College's laboratory. POPS will provide all supplies needed and observe all laboratory protocols. There is no cost to the College. The Agreement will commence as soon as possible and continue through June 30, 2020. This item was approved by Tom Furlong on July 11, 2019. Department—Orthotics and Prosthetics Program
19. Agreement with **Pinellas County** whereby the County will create an unpaid internship program for students to participate in an internship at the County to gain valuable hands-on educational opportunities from experienced County personnel in exchange for class credit. There is no cost to the College. The Agreement will commence upon execution and continue for the period of one year. This item was approved by Tom Furlong on August 16, 2019. Department—Career Connections
20. Agreement with the **School Board of Pinellas County** to provide opportunities for SPC Nursing students to obtain clinical and hands-on experience. The Agreement will commence as soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Tom Furlong on July 17, 2019. Department—College of Nursing
21. Agreement with the **School Board of Pinellas County** for a Career Pathways Articulation that will provide for the articulation between the College, Pinellas County High Schools and Pinellas Technical College. The Agreement will commence as soon as possible and continue for the period of one year. There is no cost to the College. This item was approved by Tom Furlong on July 2, 2019. Department—Career Connections
22. Dual Enrollment Articulation Agreement for 2019-20 between the **School Board of Pinellas County** and the College. The Agreement defines the academic programs and activities that will benefit *Dual Enrollment* students of Pinellas County. The College will offer information

on student progress and acceleration mechanisms to students in Pinellas County high schools to facilitate greater success in post-secondary education. The School Board will market and encourage high school students regarding opportunities for Dual Enrollment articulation and accelerated college credit opportunities. The Agreement will commence as soon as possible and will ongoing; however, the Agreement must be reviewed and updated annually. There is no cost to the College. This item was approved by Tom Furlong on July 2, 2019. Department—Academic Affairs

23. Affiliation Agreement with **St. Elizabeth’s Hospital of the Hospital Sisters of the Third Order of St. Francis** to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete required Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for a period of two years. There is no cost to the College. This item was approved by Tom Furlong on August 16, 2019. Department—College of Nursing
24. Affiliation Agreement with **Topeka Health System, LLC** to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete required Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for a period of three years. There is no cost to the College. This item was approved by Tom Furlong on August 21, 2019. Department—College of Nursing
25. Agreement with the **University of West Florida (UWF)** whereby the College of Nursing Program will provide clinical learning experiences for participating UWF Nursing students in a professional setting. The Agreement will commence as soon as possible and will continue for the period of five years. Thereafter, the Agreement will continue for one-year periods unless terminated by either party. There is no cost to the College. This item was approved by Tom Furlong on July 2, 2019. Department—College of Nursing
26. Affiliation Agreement with the **U.S. Department of Veterans Affairs, Bay Pines VA Healthcare System** to provide clinical experience to students in the Nursing (AS Degree) Program. The Agreement will commence as soon as possible and continue for the period of up to ten years. There is no cost to the College. This item was approved by Tom Furlong on September 18, 2019. Department—Nursing
27. Affiliation Agreement with the **U.S. Department of Veterans Affairs, James A. Haley Veterans Hospital** to provide clinical experience to students in the Physical Therapist Assistant Program. The Agreement will commence as soon as possible and continue for the period of ten years. There is no cost to the College. This item was approved by Tom Furlong on August 8, 2019. Department—Physical Therapist Assistant
28. Affiliation Agreement with the **U.S. Department of Veterans Affairs, North Florida/South Georgia Veterans Health System** to provide clinical experience to students in the Baccalaureate Dental Hygiene Program. The Agreement will commence as soon as possible and continue for the period of six years. There is no cost to the College. This item was approved by Tom Furlong on September 26, 2019. Department—College of Health Sciences, Health Services Administration

29. Affiliation Agreement with **Wellpath, LLC** to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete required Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Tom Furlong on August 7, 2019. Department—College of Nursing
30. Affiliation Agreement with the **West Coast University (WCU)** whereby the College of Nursing Program will provide clinical field work learning experiences for participating WCU Nursing students in a professional setting. The Agreement will commence as soon as possible and will continue for the period of one year. Thereafter, the Agreement will continue for one-year periods unless terminated by either party. There is no cost to the College. This item was approved by Tom Furlong on August 14, 2019. Department—College of Nursing

Section B: Contracts above \$100,000 (\$100,001-\$325,000)

31. Agreement with **Adobe, Inc.** to provide the College with the Adobe Creative Cloud/Sign Enterprise subscription. The Agreement allows the College to access Adobe Enterprise Licensing for faculty and staff and use in the College's computer labs. The Agreement is for a period of three years. Costs for Year 1 will be \$78,706.66. Costs for Years 2 and 3 are estimated at the same annual rate but may increase based on the number of faculty/staff/FTE. Based on the foregoing, the estimated amount to be paid by the College for this Agreement is approximately \$236,119.98. This item was approved by the President on August 7, 2019. Department—Information Systems

Section C: Contracts above \$50,000 (\$50,001-\$100,000)

32. Agreement with **Blackbaud, Inc.** for a three-year subscription to the online Raiser's Edge cloud-based fundraising and relationship management solution that will allow the College's Foundation to more efficiently manage its fundraising efforts. The total cost to the College for the three-year period will be \$56,144.50. The College will receive a pro-rated amount (yet to be determined) from Blackbaud for the unused portion of its current non cloud-based Raiser's Edge contract which will be applied towards this Agreement. The Agreement will commence as soon as possible and continue for the period of three years. This item was approved by Brian on August 21, 2019. Department—Foundation/Resource Development
33. Agreement with **BridgePoint Church, Inc.** to provide the use of the College's Digitorium and various classrooms for Sunday morning church activities. The Agreement will commence as soon as possible and continue for the period of one year. Although the total revenue to the College is undetermined at this time, the estimated rental fees per event/day of use may be approximately \$1,208. This item was approved by Jamelle Conner on August 7, 2019. Department—Provost, Seminole Campus
34. Agreement with **The HR Lady, LLC** to provide consulting services including employee relations support and training; supervisor training; recruitment and interviewing support; and strategic HR advisory services. The Agreement will commence as soon as possible and

continue through June 30, 2020. The cost to the College will be \$62,500. This item was approved by Brian Miles on July 15, 2019. Department—Human Resources

35. Agreement with **Mid Florida Armored & ATM Services, Inc.** to provide armored car services for all deposits transported to the bank vault. The Agreement will commence as soon as possible and continue through June 30, 2021. The cost to the College for this period is estimated to be \$64,800. This item was approved by Brian Miles on July 8, 2019. Department—DO Business Office
36. Modification to the Agreement with **Zoom Video Communications, Inc.** whereby Zoom provides access to its system to allow faculty to effectively hold online meetings and sessions with students. The four-year Agreement commenced June 1, 2019. This modification is to increase the cloud-based storage from 500GB to 3TB. The original cost for the four years was to be \$40,400 (\$10,100 per year); however, with this amendment, the total cost over four years will be \$57,593.44. Of this amount, the pro-rated increase for the remainder of the first year is \$2,793.44. Thereafter, the annual cost for years two through four will be \$14,900. This item was approved by Brian Miles on September 19, 2019. Department—Online Learning and Services

Section D: Contracts above \$10,000 (\$10,001-\$50,000)

37. Agreement with **Accessible Information Management, LLC** related to the accessibility management system used by Accessibility Services (AS) at the College. The renewal Agreement includes database and hosting services for approximately 1,900 to 2,000 AS students college-wide. The renewal Agreement will commence as soon as possible and continue for the period of three years. The total cost to the College for Year 1 (which is 13 months to include June 2019) of the Agreement will be \$15,621.76. Costs for years two and three are yet to be determined as they will vary based on student enrollment. Assuming student enrollment is within the same range as Year 1, the estimated costs over three years would be approximately \$46,865.28. This item was approved by Jamelle Conner on July 16, 2019. Department—Accessibility Services
38. Amendment to the Agreement with **Alpha UMI, LLC** to provide a license that will allow the College to be the Educational Provider for Alpha UMI's 5G Power Skills Certification in Pinellas County. Specifically, the College' Collaborative Labs and Workforce Institute may use the product and Alpha UMi Marks for the purpose of staff and advisor training for SPC, as well as onboarding, professional development and leadership training, and workforce development with outside organizations. Although the costs associated with this Agreement are yet to be determined, costs will cover areas such as: license fees based on various participant categories; facilitator certification fees based on the number of facilitators trained; and fees for workshop materials. Based on anticipated levels of facilitator and participant training, the anticipated cost per year is approximately \$45,000. These costs will be offset by participant fees which are expected to be approximately \$81,000 annually. Based on the foregoing, the net revenue to the College associated with this Agreement is expected to be approximately \$36,000 per year. This Amendment is to provide for reduced pricing for license fees through June 2020. Thereafter, the original approved pricing under the Agreement will apply. In addition, the Amendment will extend the current

Agreement from the date of execution of the Amendment for a period of five years. The anticipated revenue for this Agreement and its Amendment remains at approximately \$36,000 per year. This item was approved by the President on July 24, 2019. Department—Workforce Institute/Collaborative Labs

39. Agreement with **Augusoft, Inc.** to continue to provide the Lumens Pro Learning Management System for the day-to-day operation and management of business solutions services for the Workforce Institute. This renewal Agreement includes the annual subscription fee (\$29,129.48) for Lumens Entrepreneur and Lumens API and the annual customization fee of \$9,358.87. The renewal period will commence as soon as possible and continue for one year at a total cost to the College of \$38,488.35. This item was approved by the President on July 19, 2019. Department—Workforce Institute
40. Agreement with **Behavioral Health Management Services, Inc.** to continue to provide services associated with the College’s Student Assistance Program. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for the Agreement will be \$48,534.96. This item was approved by Jamelle Conner on July 26, 2019. Department—Student Services
41. Agreement with **BICSI** to partner with the College’s Workforce Institute in offering its Installer 1 Training to individuals desiring to obtain the background, knowledge and basic skills needed to serve as part of a cabling installation team. Participants in the program would be charged \$1,675 per person. The College will receive 10%, 15% or 20% of this amount per student depending on the number of students. Although the actual number of students is unknown, based on an estimated enrollment of 50 students per year, the estimated annual revenue to the College would be approximately \$10,887.50. The College will assist with recruitment/marketing and provide registration. BICSI will provide curriculum, instructors, facility, and certification testing for students. The Agreement will commence as soon as possible and continue from year to year unless terminated by either party. This item was approved by the President on September 10, 2019. Department—Workforce Institute
42. Amendment to the Agreement with **eAdvancement SK, LLC** to continue to provide consulting services related to the College’s Foundation from June 2019 through October 2019 at an additional cost not to exceed \$12,500. This item was approved by the President on September 21, 2019. Department—President’s Office
43. Agreement with **First Baptist Church of Indian Rocks** to provide the use of its facilities for the College’s commencement ceremonies to be held on December 14, 2019. The Agreement includes traffic control; facilities and security; sound, media, video lighting; use of the Worship Center, Fellowship Center, and Hospitality Room and catering for breakfast and lunch for 100 guests. The anticipated cost to the College for this Agreement is \$13,050. This item was approved by Jamelle Conner on September 9, 2019. Department—Enrollment Services
44. Agreement with **The Global Community for Academic Advising (NACADA)** for the College’s participation in the Excellence in Academic Advising in Urban Ecosystems Initiative Cohort for the period of August 1, 2019 through June 30, 2022. The cost to the

College for this Agreement will be \$16,950. This item was approved by Jamelle Conner on August 22, 2019. Department—Student Affairs

45. Agreement with **Gregory, Sharer & Stuart, P.A.** to provide services to conduct the required annual audits of the St. Petersburg Collegiate High School. The Agreement will commence as soon as possible and continue through June 30, 2022. The annual cost to the College will be \$13,650 for a three-year cost of \$40,950. This item was approved by Brian Miles on August 12, 2019. Department—Collegiate High School, SP/G
46. Agreement with **Joe A. Nelson dba Medical Direction Consultants, Inc.** to continue to provide medical direction for the College’s Emergency Medical Services credit and non-credit programs. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement will be \$20,000. This item was approved by Tom Furlong on July 15, 2019. Department—Emergency Medical Services
47. Agreement with **Pinellas County Board of County Commissioners** to provide inspections, repairs, and preventative maintenance for the College’s fire apparatuses performed by certified emergency vehicle technicians. The Agreement will commence as soon as possible and continue through September 30, 2020. The anticipated costs under the Agreement are yet to be determined; however, the estimated cost for this Agreement period is expected to be approximately \$12,000. This item was approved by Brian Miles on July 18, 2019. Department—Fleet Services
48. Agreement with **Stryder Corp. dba “Handshake”** to provide a subscription to the Career Center Management platform, “Handshake” and other software tools for the management and optimization of career services. The Agreement includes additional services including premium support, reporting, payment integration, and implementation. The cost to the College for this Agreement will be \$13,000. The Agreement will commence as soon as possible and continue for the period of one year. This item was approved by Brian Miles on July 8, 2019. Department—Career Connections
49. Agreement with **Talx Corporation** to use its employment verification services. The Agreement allows the College to pay on a per-transaction basis as each verification is needed and requested by the College. Although the Agreement is ongoing in nature, this item is to estimate the cost to the College for the next fiscal period. The anticipated cost to the College for this Agreement from July 1, 2019 through June 30, 2020 will be \$11,250. This item was approved by Brian Miles on August 2, 2019. Department—Human Resources
50. Agreement with the **U.S. Department of Veterans Affairs** whereby the College’s Collaborative Labs will provide space and expert consultants to facilitate a two-day Collaborative Lab engagement on August 15-16, 2019, for up to 50 participants, including pre-meeting surveys, design, facilitation, visual illustration, documentation of the event and a post event focus group. The College will be paid an amount of \$25,600 for its services. This item was approved by the President on July 26, 2019. Department—Collaborative Labs
51. Modification Agreements with the **U.S. Department of Veterans Affairs** whereby the College provides firing range and mat room services to the Tampa Veterans Affairs Police.

The training is conducted at the Allstate Center. This modification reflects a change in the total contract amount for the prior contract period of May 1, 2018 through April 30, 2019. The total contract amount for this period was \$15,458.05 rather than \$28,135.80 as anticipated. This modification also reflects the total amount at this time for the current contract period of May 1, 2019 through April 30, 2020, which is \$28,135.80. This item was approved by Brian Miles on September 16, 2019. Department—FDLE Public Safety

52. Agreement with **Waste Connections of Florida** to provide recycling services on 11 sites. The Agreement will commence as soon as possible and continue for a period of three years. The cost to the College for the three-year period will be \$32,868. This item was approved by Brian Miles on July 10, 2019. Department—Custodial Services

Section E: Contracts below \$10,000

53. Agreement with **Jeffrey B. Anderson** to deliver a Retirement Planning course for adults ages 50-70 through the College's Workforce Institute. The Agreement will commence as soon as possible and continue for the period of one year. Based on an estimate of 50 students during this period, the net revenue to the College is anticipated to be \$2,450. This item was approved by the President on July 24, 2019. Department—Workforce Institute
54. Agreement with **Assessment Technologies Institute, LLC** to provide consulting services and reports associated with the College's upcoming accreditation of the ADN Program. The Agreement will commence as soon as possible and continue through project completion. The accreditation site visit will be in February 2020. The cost to the College for this Agreement will be \$4,000. This item was approved by Brian Miles on June 27, 2019. Department—College of Nursing
55. Agreement with **Biodex Medical Systems** for continued maintenance and service on the Biodex equipment used in the Physical Therapist Assistant Program. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College will be \$2,650. This item was approved by Brian Miles on July 24, 2019. Department—Physical Therapist Assistant
56. Agreement with **Blackbaud, Inc.** to continue the annual subscription to the Financial Edge software used by the College's Foundation for financial accounting and reporting. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this period will be \$5,994.68. This item was approved by Brian Miles on July 29, 2019. Department—Resource Development
57. Agreement with **Blazerunner, LLC** for a subscription to use the BlazeMeter SaaS service which serves as a load testing tool to assist the College with its PeopleSoft and Oracle systems and the Campus Solutions 9.2 upgrade. The Agreement also includes Gold Level Support at no added cost. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this period will be \$5,988. This item was approved by Brian Miles on July 15, 2019. Department—Information Systems—Networks

58. Agreement with **Certiport, a business of NCS Pearson, Inc.**, whereby the College will continue to operate as an Authorized Test Center (ATC) to administer Certiport (Certification/Assessment) exams. Currently the College's Allstate Center operates as an ATC; however, this multi-site Agreement will provide that in addition to the Allstate Center, the College's Clearwater Campus and EpiCenter will be able to operate as a ATC as well. The Agreement will commence as soon as possible and continue for the period of one year. Thereafter, the Agreement will automatically renew for one-year terms unless terminated by the parties. The costs for the exams will be offset by student fees. This item was approved by Tom Furlong on July 24, 2019. Department—Career Connections
59. Agreement with **The Chronicle of Higher Education** for a site license to access news, analysis and insights in higher education. The Agreement will commence August 20, 2019 and continue through August 19, 2020. The cost to the College will be \$4,210. This item was approved by Brian Miles on August 12, 2019. Department—District Library
60. Agreement with **Clear Channel Outdoor, Inc.** to provide bulletin advertising at 10 locations in the Tampa Bay Area for a total of 4 weeks from July 22, 2019 through August 18, 2019. The cost to the College for this Agreement will be \$4,500. This item was approved by Jesse Turtle on July 11, 2019. Department—Marketing & Strategic Communications
61. Agreement with **Collector Systems** to provide a license and subscription for its collection management software/database that will be used by the College Foundation for managing its art collection. The cost to the College for this Agreement will be \$540. The Agreement will commence as soon as possible and will continue for one year. This item was approved by Jesse Turtle on July 3, 2019. Department—Foundation Office
62. Agreement with **CustomGuide, Inc.** to provide access to the CustomGuide Professional Library for use by the Workforce Institute. The license for the Professional Library is for one year and includes customizable courseware; quick references; practice files, instructor guides, and lesson timings; and new titles, updates and support. The Agreement also provides a one-year user license for Interactive Online Learning and includes interactive tutorials; interactive assessments; SCORM + LMS reporting up to 800 licenses; and new titles, updates, and support. The Professional Library and Interactive Online Learning licenses cover 10 Microsoft titles. The cost to the College for this Agreement for the period of one year will be \$7,490. This item was approved by the President on July 9, 2019. Department—Workforce Institute
63. Agreement with **Decision Partners, Inc.** to continue to give students in the Student Support Services Program the opportunity to take a Financial Literacy 101 course to learn about budgeting management, credit card debt, personal finances, interest rates and financial aid. The renewal period will commence on September 1, 2019 and continue through August 31, 2020 at a cost to the College of \$500. This item was approved by Jamelle Conner on September 4, 2019. Department—Student Support Services Program
64. Amendment to the Agreement with **Diverse Learners Consulting, Inc.** to provide consulting services related to the College's RFP – Universal Design and Compliance Electronic Instructional Technologist SPC #04-18-19. Consultant will continue to provide

all deliverables as stated in the original Agreement at a total cost previously approved of \$85,000. This item is to Amend the Agreement at no additional cost, to extend the Agreement by two months to continue through September 30, 2019. All other terms and conditions will remain as previously advised. This item was approved by Jamelle Conner on July 10, 2019. Department—Retention Services—Title III Grant

65. Agreement with **Dramatists Play Service, Inc.** to secure the rights to “The Liar” that will allow for six performances by the theater department in March 2020. The cost to the College for this Agreement will be \$600. This item was approved by Brian Miles on September 12, 2019. Department—Fine Arts Department
66. Agreement with **EBSCO Publishing, Inc.** for the renewal of the License Agreement for the Harvard Business Review for Course Work which allows users to download and print content for course and research use. The Agreement will commence as soon as possible and continue through July 31, 2020. The cost to the College for this Agreement will be \$4,692. This item was approved by Brian Miles on September 6, 2019. Department—District Library
67. Agreement with **eSkill** to continue the subscription service to access eSkill standard tests with access to customizable tests for use in the College’s Workforce Institute. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College will be \$3,500. This item was approved by the President on July 19, 2019. Department—Workforce Institute
68. Agreement with **Florida Department of Juvenile Justice (FDOJJ)** whereby the FDOJJ will use the College’s computer labs and common areas at the SP/G Campus on predetermined days/times to serve local participants (ages 16-24) in the DJJ’s Diversion Initiative for Vocational Employability Related to Technology (DIVERT) Program. The College will also provide SPC Computer Programming & Analysis Interns to deliver the coding curriculum 9 hours per week during the Fall semester. The College will also obtain waivers of liability from participants and supervise students and interns while on SPC’s campus. The DJJ will identify up to 20 participants, obtain signed DIVERT Agreements from participants, recruit mentors to work with students, pay for Level 2 background checks for mentors, partner with CareerSource Pinellas to secure STEM guest speakers, purchase Code Combat subscriptions and Raspberry Pi coding equipment, and provide training to interns on use of the curriculum. The Program is from August 12, 2019 through December 12, 2019. This item was approved by Tom Furlong on July 17, 2019. Department—College of Computer Information and Technology
69. Agreement with the **Florida Department of Juvenile Justice (FDOJJ)** for a competency based credit articulation agreement to document articulated credit between the College and the Florida Department of Juvenile Justice for students in the FDOJJ Diversion Initiative for Vocational Employability Related to Technology (DIVERT) program offered at the College. There is no cost to the College. The Agreement will commence as soon as possible and will continue for the period of one year. Thereafter, the Agreement will automatically renew for one-year periods unless terminated by the parties. This item was approved by Tom Furlong on September 4, 2019. Department—Career Connections

70. Partner Agreement with **Florida Ready to Work (FRW)** that allows the College to administer a FRW soft skills course and related assessment. The Agreement will commence as soon as possible and continue for the period of one year at no cost to the College. This item was approved by Tom Furlong on July 24, 2019. Department—Career Connections
71. Agreement with **Major B.F. Hickey Detachment, U.S. Marine Corps League, Inc.**, to provide the League with the use of the Seminole Campus west parking lot and portable west restrooms for the League’s Annual Benefit Car and Truck Show to be held on November 23, 2019. There is no cost to the College associated with entering into this Agreement. This item was approved by Brian Miles on July 9, 2019. Department—Provost, Seminole Campus
72. Agreement with **IBM** to confirm the collaboration between the College and IBM to work together in the areas of skills, curriculum development and research that will expand opportunities related to the College’s academic interests and IBM’s business interests. This Memorandum of Understanding (MOU) will allow the parties to engage in discussions and provide a framework for ongoing discussions and evaluations related to the collaborative relationship and the development of an acceptable definitive written agreement(s). There is no cost to the College associated with this MOU. This item was approved by Tom Furlong on September 20, 2019. Department—College of Computer and Information Technology
73. Agreement with the **International Council of EC-Commerce Consultants (EC-Council)** to establish an EC-Council Test Center (ETC) at the College’s Allstate Center. EC-Council promotes Security and e-Business certifications and training programs. As an ETC, the College agrees to administer EC-Council tests. The Agreement will commence as soon as possible and continue for the period of one year. Thereafter, the Agreement will automatically renew for successive one-year terms unless terminated by the parties. There is no cost to the College. This item was approved by Tom Furlong on July 24, 2019. Department—Career Connections (Certification Testing Center)
74. Agreement with **LDPlatt Strategies** whereby Lisa D. Krausz will provide professional consulting services related to the College’s Tampa Bay Scholarships for Education & Employment Development in STEM (SEEDS) grant funded by the National Science Foundation. The consultant will provide external evaluation services including a review and evaluation summary for Years 5 and 6 as well as a final summative evaluation report. The Agreement will commence as soon as possible and continue through June 30, 2020. The cost to the College for the Agreement will be \$4,950. This item was approved by Brian Miles on September 19, 2019. Department—Natural Sciences
75. Agreement with **Learning Sciences International, LLC** to provide the Full Package Marzano Protocol + Library Renewal; the iObservation Fidelity Module Building License; and the iObservation Fidelity Module Building Session Manager Individual License for use at the SP/G Collegiate High School. The Agreement will commence as soon as possible and continue for one year. The cost to the College will be \$1,140. This item was approved by Tom Furlong on July 12, 2019. Department—St. Petersburg Collegiate High School

76. Agreement with the **School District of Manatee County, Manatee Technical College** to provide the use of the College's driving range at the Allstate Center. The Agreement will commence as soon as possible and continue through June 30, 2020. The anticipated revenue for this Agreement will be approximately \$1,500. This item was approved by Tom Furlong on July 23, 2019. Department—Public Safety Administration
77. Agreement with **McGraw Hill Education** for the development and publication of the Ethics textbook for PHI 1600. The updated text (formerly published by Pearson) will be published by McGraw Hill and any costs for text development/publication are offset by student fees/textbook revenue. The Agreement will commence as soon as possible. This item was approved by Tom Furlong on August 6, 2019. Department—Ethics
78. Adhesion Letter associated with the Agreement between **Mergent, Inc.** and the **University of West Florida Board of Trustees**. As a member of the Florida Academic Library Services Cooperative (FALSC), SPC is required to execute this Letter agreeing to adhere to the terms of the Mergent/UWF Agreement as a participating institution (there are currently nine participating colleges), which includes paying its discounted portion for use of the Mergent Intellect online database in the College's libraries. The cost to the College for the Mergent Intellect for the current period that continues through December 31, 2019 is \$5,500. This item was approved by Tom Furlong on July 15, 2019. Department—District Library
79. Agreements with **Microsoft** and its affiliate, **PC Connection, Inc. dba Connection** whereby the College will change its Account Reseller from Bell Industries, Inc. dba Tech.logix Group to PC Connection, Inc. dba Connection. As a result of this change, the College is required to execute a Change of Reseller Agreement, a Cloud Services Agreement, and an Addendum the Azure Subscription provided through Microsoft. This documentation relates to the College's current Volume Licensing Programs Agreement(s) with Microsoft. There is no cost to the College. This item was approved by Brian Miles on July 9, 2019. Department—Information Systems
80. Agreement with the **National Alliance on Mental Illness** (NAMI New Hampshire) to provide access to its Connect Suicide Prevention On-line format training for 27 single user logins over approximately a one-month period to commence as soon as possible. The cost to the College for this Agreement will be \$2,295. This item was approved by Jamelle Conner on August 27, 2019. Department—Retention Services
81. Agreement with **The National Society of Leadership and Success** for a membership to advance the leadership skills and potential of students at SPC. The College will invite students to participate in the NSLS program and host program events. NSLS will provide leadership broadcasts and other leadership materials and training. The Agreement will commence as soon as possible and continue for the period of one year. NSLS has agreed to waive the annual membership fee of \$2,800 for the first year. Additional approval will be sought if the Agreement is continued after the first year. This item was approved by Jamelle Conner on August 23, 2019. Department—Provost Office, CL
82. Agreement with **Naviance, Inc.** to provide products/services for the St. Petersburg Collegiate High School such as AchieveWorks; Naviance Alumni; Naviance eDocs; Naviance for High

School; and web-based training. The Agreement will commence August 25, 2019 and continue for the period of one year. The cost to the College for this Agreement will be \$3,375. This item was approved by Tom Furlong on July 12, 2019. Department—St. Petersburg Collegiate High School

83. Agreement with **Patterson Dental Supply, Inc.** to provide maintenance and support for the Eaglesoft health information system used in the Dental Hygiene Clinic for the period of one year. The Agreement will commence July 1, 2019 and continue through June 30, 2020. The cost to the College will be \$2,388. This item was approved by Brian Miles on July 16, 2019. Department—Dental Hygiene
84. Renewal of Agreement with **Pinellas Police Standards Council (PPSC)** for the use of space at the Allstate Center to provide the Police Applicant Screening Service (PASS). Since all recruits entering the law enforcement and corrections academies must be cleared through PASS, the housing of PASS at the Allstate Center continues to be a major advantage to the College's academy programs. Given the foregoing benefits to the College, there is no charge to PPSC for the use of the space. The College also provides janitorial services, four desktop computers and computer support services. The Agreement will commence on October 1, 2019 and continue for the period of one year. This item was approved by Brian Miles on August 12, 2019. Department—General Administration/SEPSI
85. Agreement with **Presto Sports, LLC** to provide website management/hosting for the College's Athletics website. The Agreement will commence on December 1, 2019 and continue through November 30, 2022. The cost to the College for this Agreement over the three-year period will be \$9,919.38. This item was approved by Jamelle Conner on September 25, 2019. Department—Athletics
86. Agreement with **Schindler Elevator Corporation** to continue the operation and maintenance agreement for the Schindler elevator at the Clearwater Campus. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement will be \$7,344.24. This item was approved by Brian Miles on August 21, 2019. Department—Facilities Services
87. Agreement(s) with **City of South Pasadena, City of Treasure Island, and City of St. Pete Beach** to provide for the use of the Seminole Campus during emergency hurricane operations. The Agreement(s) will commence as soon as possible and continue for a period as agreed to by the parties. There is no cost to the College associated with entering into this Agreement. This item was approved by Brian Miles on August 12, 2019. Department—Facilities
88. Agreement with the **St. Petersburg Arts Alliance, Inc.** to partner in offering The Arts Business Academy program at the College's Downtown Campus. The program will help emerging and professional artists desiring to develop their skills to become entrepreneurs. Participants in the program would be charged \$399 per person. The College and the Arts Alliance will share the revenue 50/50 and based on an anticipated enrollment of 6 participants, the anticipated revenue to the College during the Agreement period would be \$1,197. The College will assist with recruitment/marketing; provide registration; provide

classroom space at the Downtown Center; and provide access to supplemental online non-credit business related courses. The Art Alliance will provide required course materials, secure guest speakers, and facilitate workshops. The Agreement will commence as soon as possible and continue for the period of one year. This item was approved by the President on September 10, 2019. Department—Workforce Institute – Business & Finance

89. Agreement with the **City of St. Petersburg, Parks and Recreation** to submit an application for the use of Williams Park for the 2nd annual Music Festival to be held on April 25, 2020. The application fee is \$30. This item was approved by Jamelle Conner on September 26, 2019. Department—Student Life and Leadership
90. Agreement with **Teco Partners, Inc.** to provide energy consulting and supply procurement services related to the College’s purchase and transport of gas to College facilities. The Agreement will continue on a month-to-month basis; however, it is anticipated that services will be needed through at least the next 12 months as an estimated cost of \$4,512. This item was approved by Brian Miles on August 21, 2019. Department—Facilities Services
91. Renewal of the Agreement with the **U.S. Geological Survey (USGS)** whereby USGS St. Petersburg Science Center agrees to loan the College’s Bay Pines STEM Center certain equipment for the period of one year at no cost. The Agreement can be extended annually upon the agreement of the parties. The period for this renewal is from November 13, 2019 through November 13, 2020. The College agrees to provide over-site of the equipment and general maintenance. If the College determines it no longer wants the equipment or an item becomes inoperable, the equipment will be returned to USGS. This item was approved by Tom Furlong on September 18, 2019. Department—Natural Science
92. Agreement with **WorkNet Pinellas, Inc. dba Career Source Pinellas** whereby the College will provide space at the College’s EpiCenter for a satellite location for CareerSource operations in delivering workforce services to eligible participants through the One-Stop System, including members of the public and SPC students. The College will provide (in-kind) the space, printer equipment, tables, chairs and use by students/clients of SPC/Workforce computers connected to the College’s academic networks to perform their activities. The College will also provide coordination and other workforce training services as delineated in the Agreement. This item was approved by the President on July 26, 2019. Department—Workforce Institute

Pamela S. Smith, Legal Services Coordinator, prepared this Quarterly Informational Report on contract items not exceeding \$325,000.


Suzanne Gardner, General Counsel, recommends approval.

ps0930191

October 15, 2019

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: Dr. Tonjua Williams, President 

SUBJECT: Quarterly Informational Report of Exempt and Non-Exempt Purchases

This informational report includes purchases above Category 2 (currently \$35,000.) but not exceeding Category 5 (\$325,000.) as specified in Board of Trustee's Rule 6Hx23-5.12. These transactions during the preceding quarter have been approved by the President's designee and may be exempt from the bidding procedure pursuant to the State Board of Education Procurement Requirements 6A-14.0734.

Because each transaction stands on its own and does not occur in sequence with other transactions, a cumulative dollar amount is not implied when the same vendor appears more than once on the report. A summary appears at the end of the report, grouping vendors that appear on the report more than once, showing a total for each during the period.

The acronyms "SBE", "BOT" and "ITB" stand for the State Board of Education, the St. Petersburg College Board of Trustees, and Invitation to Bid, respectively.

The listing is by Purchase Order Number:

- 1. P.O. #108360 – Seatadvisor INC** – This is in the amount of \$36,000.00 for ticketing software processing. **This is grant funded. Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: "Professional Services..." **Recommended** by Paul Wilborn, Palladium Executive Director.
- 2. P.O. #108370 – Mac Papers INC** – This is in the amount of \$35,000.00 for a blanket purchase of paper products. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption I: "Single Source..." **Recommended** by Rita Farlow, Executive Director of Marketing & Strategic Communication.
- 3. P.O. #108372 – Barnes & Noble College Booksellers LLC** – This is in the amount of \$150,000.00 for student books and supplies. **This is grant funded. Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption B: "Educational..." **Recommended** by Raquel Giles, Principal of Collegiate HS.
- 4. P.O. #108421 – Thyssenkrupp Elevator Corporation** – This is in the amount of \$53,890.44 for college wide elevator maintenance. **Authority:** SBE & BOT Rule 6Hx23-

5.12, Exemption G: “Professional Services...” **Recommended** by Diana Wright, AVP of Facilities Planning and Institutional Services.

5. **P.O. #108434 – Bachelor Degree Access Strategies LLC** – This is in the amount of \$63,750.00 for strategic consulting for professional services. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: “Professional Services...” **Recommended** by Tonjua Williams, President.
6. **P.O. #108465 – AvePoint INC** – This is in the amount of \$54,092.00 for cloud governance for Office 365 and Cloud backup. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption H: “Technology Resources...” **Recommended** by Janette Hunt, AVP Budgeting and Compliance.
7. **P.O. #108474 – Crown Castle Fiber LLC** – This is in the amount of \$52,800.00 for monthly internet service. **Authority:** BE & BOT Rule 6Hx23-5.12, Exemption H: “Technology Resources...” **Recommended** by Catherine Kennedy, AVP Academic Affairs & Partnership and Janette Hunt, AVP Budgeting and Compliance.
8. **P.O. #108498 – The HR Lady LLC** – This is in the amount of \$62,500.00 for HR consulting. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: “Professional Services...” **Recommended** by Phonedavanh Sengphranchanh, HR Manager of Employee and Compliance.
9. **P.O. #108505 – Ricoh Americas Corporation** – This is in the amount of \$53,912.80 for year 4 of 5 for full time Ricoh print shop. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption D: “Contract Prices...” **Recommended** by Rita Farlow, Executive Director of Marketing & Strategic Communication.
10. **P.O. #108562 – PC Solutions & Integration INC** – This is in the amount of \$75,510.71 for extreme networks support. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption H: “Technology Resources...” **Recommended** by Janette Hunt, AVP Budgeting and Compliance.
11. **P.O. #108637 – Augusoft INC** – This is in the amount of \$38,488.35 for Lumens entrepreneur annual subscription fee. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption H: “Technology Resources...” **Recommended** by Andrea Henning, Executive Academic Program Director.
12. **P.O. #108643 – Level 3 Communications LLC** – This is in the amount of \$65,998.08 for providing WAN services and internet access services. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption H: “Technology Resources...” **Recommended** by Janette Hunt, AVP Budgeting and Compliance.
13. **P.O. #108660 – i3 Group Services LLC** – This is in the amount of \$178,236.00 for student loan management services. **Authority:** SBE & BOT Rule 6Hx23-5.12,

Exemption G: “Professional Services...” **Recommended** by Michael Bennett, AVP of Financial Assistance Services.

14. **P.O. #108676 – Barnes & Noble College Booksellers LLC** – This is in the amount of \$45,000.00 for SPCHS students books and supplies. **This is grant funded. Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption B: “Educational...” **Recommended** by Starla Metz, AVP Collegiate High School.
15. **P.O. #108754 – Govconnection INC** – This is in the amount of \$78,706.66 for License, maintenance, support, and creative cloud subscription. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption H: “Technology Resources...” **Recommended** by Janette Hunt, AVP Budgeting and Compliance.
16. **P.O. #108787 – Pinellas Suncoast Transit Authority** – This is in the amount of \$107,116.47 for year 5 of 5 PSTA contract. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: “Professional Services...” **Recommended** by Jamelle Conner, VP Student Affairs.
17. **P.O. #108788 – Assessment Technologies Institute LLC** – This is in the amount of \$300,000.00 for a blanket purchase of textbooks, DVDs, and review program. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption B: “Educational...” **Recommended** by Louisiana Louis, Dean of College of Nursing.
18. **P.O. #108790 – Oracle America INC** – This is in the amount of \$183,539.00 for year 2 of 3 of free Cloud services. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption H: “Technology Resources...” **Recommended** by Janette Hunt, AVP Budgeting and Compliance.
19. **P.O. #108807 – State College of FL Manatee-Sarasota** – This is in the amount of \$46,616.31 for funding allocation for College Reach-Out Program. **This is grant funded. Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: “Professional Services...” **Recommended** by Misty Kemp, Executive Director of Retention Services.
20. **P.O. #108832 – Hillsborough Community College** – This is in the amount of \$46,616.31 for funding allocation for College Reach-Out Program. **This is grant funded. Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: “Professional Services...” **Recommended** by Misty Kemp, Executive Director of Retention Services.
21. **P.O. #108846 – Google LLC** – This is in the amount of \$72,500.00 for a blanket purchase of internet marketing services. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption H: “Technology Resources...” **Recommended** by Rita Farlow, Executive Director of Marketing & Strategic Communication.
22. **P.O. #108890 – University of South Florida** – This is in the amount of \$43,918.46 for funding allocation for College Reach-Out Program. **This is grant funded. Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: “Professional Services...” **Recommended**

by Misty Kemp, Executive Director of Retention Services.

23. P.O. #108952 – Ricoh Americas Corporation – This is in the amount of \$158,840.92 for year 3 of 5 of printing equipment. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption D: “Contract Prices...” **Recommended** by Janette Hunt, AVP Budgeting and Compliance.

24. P.O. #108775A – Behavioral Health Management Services INC – This is in the amount of \$48,534.96 for behavioral health services. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: “Professional Services...” **Recommended** by Jamelle Conner, VP Student Affairs.

Change Orders listed in numeric order:

N/A

Summary of Vendors Appearing More Than Once (exclusive of change orders)

NA

For Information: Excerpt from Board of Trustees Rule 6Hx23-5.12 Purchasing

All non-exempt purchases exceeding the Category Two threshold amount [\$35,000] as specified in Section 287.017, Florida Statutes, require a formal sealed competitive solicitation requested from at least three responsible vendors, when possible. In addition, competitive solicitation awards exceeding the Category Five threshold amount [\$325,000] as specified in Section 287.017, Florida Statutes, must be approved by the Board of Trustees. Whenever two or more such solicitations, which are equal with respect to price, quality, and service, are received for the procurement of commodities or services, a solicitation response received from a business that certifies it has implemented a drug-free workplace program as specified in Section 287.087, Florida Statutes, shall be given preference in the award process. In the event it is desired to competitively solicit commodities or services that are included in the exempt from competitive solicitation category, the competitive solicitation must originate through Purchasing.

The following are exceptions to competitive solicitations:

A. Purchases under Sections 946.515 (PRIDE) and 946.519 (The State Department of Corrections), Florida Statutes.

B. Educational tests, textbooks, instructional materials and equipment, films, filmstrips, video tapes, disc or tape recordings or similar audiovisual materials, and computer-based instructional software.

C. Library books, reference books, periodicals, and other library materials and supplies.

D. Purchases at the unit or contract prices established through competitive solicitations by any unit of government established by law or non-profit buying cooperatives.

E. Food.

F. Services or commodities available only from a single or sole source.

G. Professional services, including, but not limited to artistic services, instructional services, health services, environmental matters, attorneys, legal services, auditors, and management consultants, architects, engineers, and land surveyors. Services of architects, engineers, and land surveyors shall be selected and negotiated according to Section 287.055, Florida Statutes. For the purposes of this paragraph, "professional services" shall include services in connection with environmental matters, including, but not limited to the removal of asbestos, biological waste, and other hazardous material.

H. Information technology resources defined as all forms of technology used to create, process, store, transmit, exchange, and use information in various forms of voice, video and data and shall also include the personnel costs and contracts that provide direct information technology support consistent with each individual college's information technology plan.

I. Single Source procurements for purposes of economy or efficiency in standardization of materials or equipment.


J. Emergency purchases not in excess of the Category Two threshold [\$35,000] as specified in Section 287.017, Florida Statutes as provided for in P6Hx23-5.123.

(Rule Authority: State Board of Education Rule 6A-14.0734 Bidding Requirements.)

This Quarterly Informational Report was compiled by Thomas Russell, Director of Procurement, Asset Management and Auxiliary Services.

October 15, 2019

MEMORANDUM

TO: Board of Trustees, St. Petersburg College
FROM: Dr. Tonjua Williams, President 
SUBJECT: Quarterly Report of Dell Financial Agreements

Section B: Major Technology Contracts


1. Agreements with **Dell Financial Services, LLC** to lease 1 computer for Enrollment Services as well as other network related equipment for use in various academic and administrative departments college wide. The leases, **entered into between July 23, 2019 and August 31, 2019** are for a period of 48 – 60 months. The cost to the College for these leases is expected to be approximately \$200,218.20. Should the College opt to purchase the equipment, if applicable, at the end of the lease term, the purchase option price would be an additional \$78.03. Based on the foregoing, the total cost to the College for these lease agreements will not exceed \$200,296.23. Should funds not be appropriated to continue the leases for any subsequent fiscal period during the term of the Agreement, the Agreement may be terminated with 60 days written notice prior to the end of the current fiscal period. These items are being reported to the Board based on its approval of the 2019-20 Budget on June 18, 2019.

Brian Miles, Vice President, Administration, Finance & Technology; and Mike Meigs, Acting AVP, Business & Financial Services, recommend approval.

October 15, 2019

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: Dr. Tonjua Williams, President 

SUBJECT: Removal of Certain Assets from Property Inventory

This Memo is for informational purposes and fulfills the requirement of Florida Statute 274.07 for the recording of the disposition of government property into the Board Meeting minutes. The following assets have been approved by the Survey Committee for removal from the inventory and have a current Net Book value of \$0.

Tag Number	Description	Acq Date
05402	Autoclave: Sterilmatic Au	11/1/1978
08294	Desk: Double Pedestal	6/1/1993
08295	Desk: Double Pedestal	6/1/1993
08421	Camera: Sony	9/1/1993
08640	Safe: Burglar/Fire Resist	3/1/1994
09456	U Shaped Station: White/M	6/1/1995
09457	U Shaped Station: White/M	6/1/1995
09597	U Shaped Station W/Rht B	8/1/1995
09598	U Shaped Station W/Rht B	8/1/1995
09601	U Shaped Station W/Lft B	8/1/1995
09603	U Shaped Station W/Lft B	8/1/1995
09604	U Shaped Station W/Lft B	8/1/1995
09605	U Shaped Station W/Lft B	8/1/1995
09606	U Shaped Station W/Lft B	8/1/1995
09654	U Shaped Station W/Lft B	8/1/1995
09656	U Shaped Station W/Lft B	8/1/1995
09663	U Shaped Station W/Lft B	8/1/1995
09925	U-Matic Player: Sony	11/1/1995
10521	Projector: Epson 3300	7/1/1996
10659	Desk W/Left Return	2/3/1997
17094	Router: Cisco	4/18/2000
17096	Router: Cisco	4/18/2000
17900	Display Case	5/18/2000
19147	13" TV: JVC	2/8/2000
20118	Workstation: Adj 30 X 42	3/20/2001
20296	EFP Tripod Spreader	8/14/2001
20298	Camera Stand	8/6/2001

Tag Number	Description	Acq Date
20399	Camera: Pelco	5/20/2002
20789	Desk: U-Shaped	6/29/2001
22220	Tripod/ML Spreader	6/19/2002
22221	Tripod/ML Spreader	6/19/2002
23157	Six Unit Book 90"H X 24" DF	9/21/2001
23158	Six Unit Book Shelving	9/21/2001
23159	Six Unit Book Shelving	9/21/2001
23160	Six Unit Book Shelving	9/21/2001
23161	Six Unit Book Shelving	9/21/2001
23162	Six Unit Book Shelving	9/21/2001
23163	Six Unit Book Shelving	9/21/2001
23164	Six Unit Book Shelving	9/21/2001
23167	Six Unit Book Shelving	9/21/2001
23169	Six Unit Book Shelving	9/21/2001
23174	Six Unit Book Shelf	9/21/2001
23175	Six Unit Book Shelf	9/21/2001
23176	Six Unit Book Shelf	9/21/2001
23177	Five Unit Book Shelving	9/21/2001
23181	Four Unit Reference Shelf	9/21/2001
23182	Four Unit Reference Shelf	9/21/2001
23183	Four Unit Reference Shelf	9/21/2001
23184	Four Unit Reference Shelf	9/21/2001
23185	Four Unit Reference Shelf	9/21/2001
23186	Four Unit Reference Shelf	9/21/2001
23187	Four Unit Reference Shelf	9/21/2001
23188	Four Unit Reference Shelf	9/21/2001
23190	Five Unit Periodical Shelving	9/21/2001
23191	Five Unit Periodical Shelf	9/21/2001
23244	Extreme 48 Switch	8/8/2002
23374	Tripod/ML Spreader	12/2/2002
23377	Tripod/ML Spreader	12/2/2002
23449	Sterilmatic Sterilizer	3/11/2003
23733	Projector: Boxlight XD-2M	2/28/2003
24520	EMC San RackUnit	4/20/2006
25213	Computer: Dell GX260T	4/30/2003
25698	Computer: Dell GX260T	4/30/2003
25871	Video Switcher: Comprehensive	7/31/2003
25920	TattleTape Detection System	5/14/2003
25921	Tattle Tape Detection System	5/14/2003
27079	Laptop Computer: Dell M60	3/2/2004
28279	Switch: Cisco Catlyst	10/6/2004
28512	Projector: Eiki	3/8/2005
28909	Wide Angle Len: Fujinon	11/2/2004
29304	Projector: Dell 4100T	4/12/2005

Tag Number	Description	Acq Date
29767	Computer:Dell GX280	3/28/2005
29917	Switch:Extreme 16101	6/6/2005
29992	Computer:Dell GX280	5/9/2005
30562	Computer:Dell GX280	6/6/2005
30616	Projector:Eiki	6/16/2006
30667	Processor:Creston	6/16/2006
31137	Computer:Dell GX280	6/14/2005
32411	Ice Machine w/storage bin	2/21/2006
32565	Computer:Dell GX620	9/1/2005
32806	Book PC:Register Equip	9/1/2005
32807	Book PC:Register Equip	9/1/2005
33442	Training Table:Adj	12/6/2005
34531	Quad 4" LCD Monitor:Marshall	8/22/2006
34551	Remote Control Unit:Videotek	8/30/2006
34563	DNF Control Panel	9/7/2006
34598	Lab Table	9/8/2006
34600	Lab Table	9/8/2006
34685	Switch - Extreme X450-48p	4/4/2007
34686	Switch - Extreme X450-48p	4/4/2007
34687	Switch - Extreme X450-48p	4/4/2007
34689	Switch - Extreme X450-48p	4/4/2007
34690	Switch - Extreme X450-48p	4/4/2007
35110	Computer:Dell GX620	11/6/2006
35412	Rack - 36 " Middle Atlantic	1/18/2007
35467	Network Switch:Summit 400P 24P	10/23/2006
35766	Golf Cart	10/22/2007
35836	Dell latitude	3/13/2007
36015	Pizza Prep Table	4/13/2007
36051	Summit X450E	6/25/2007
36052	Summit X450E	6/25/2007
36196	Club Car ; 4 passenger	5/8/2007
36254	Switch: Summit X450A-24X	9/10/2007
36443	Parking Lot Paint Striper	4/24/2008
36588	radio communication	12/15/2006
36961	TV Flat panel 32"	6/14/2007
37119	Notebook Storage Cart	9/24/2007
37149	Touch Screen monitor	10/3/2007
37350	Switch & components (comments)	3/18/2008
37360	Presentation Board	1/30/2008
37377	Computer_Desktop_OptiPlex 755	4/3/2008
37403	Tripod	4/15/2008
37404	Tripod	4/15/2008
37550	Computer;Desktop;OptiPlex 755	2/1/2008
37728	SDI-DI-SDI option for BOT37729	10/9/2008

Tag Number	Description	Acq Date
38045	Computer - Latitude D830	6/2/2008
38104	Merchandise Cooler 45 cu ft	5/14/2008
38216	Switch - Summit 48 port	6/19/2008
38217	Switch - Summit 48 port	6/19/2008
38218	Switch - Summit 48 port	6/19/2008
38219	Switch - Summit 48 port	6/19/2008
38220	Switch - Summit 48 port	6/19/2008
38221	Switch - Summit 48 port	6/19/2008
38377	Switch - Summit X450e 48P	9/23/2008
38377A	Card XGM2-2XF in BOT38377	1/14/2009
38377B	SC Connector in BOT 38377	1/14/2009
38378	Switch - Summit X450e 48P	9/23/2008
38379	Switch - Summit X450e 48P	9/23/2008
38380	Switch - Summit X450e 48P	9/23/2008
38382	Switch - Summit X450e 48P	9/23/2008
38422	Display Case 39x96x48 Mahogany	7/17/2007
38429	Display Case 31x61x75	7/17/2007
38435	Display Case 39x96x48	7/17/2007
39396	Apple Macbook Pro	2/14/2011
39482	2008 Gas Carryall Club Car	4/29/2010
39484	Laptop Apple	5/14/2010
39487	48 Port Summit X450e Switch	6/2/2010
39781	Grandstand Lawn Mower	11/22/2010
39798	R210 Server	2/11/2011
39812	Apple MacBook	3/15/2011
39984	18HP Kawa 36" Turbo Mower	10/29/2010
40368	Optiplex 780	3/22/2011
40370	Optiplex 780	3/22/2011
40707	Apple MacBook Pro 17"	9/22/2011
41658	Dell E6520 Laptop	8/24/2012
41743	Dell E6520 Laptop	4/27/2012
41801	Freezer Reach In	1/24/2014
41909	Two Dr Upright Reach In Cooler	2/1/2013
42353	Video Magnifier	6/12/2013
42465*	Lighted Metal Wall Map	9/28/2015
42918**	2010 EZGO Recon Golf Cart	8/11/2014
44876***	Autoclave	1/29/2019

*Returned to FLNG

**Traded-in for a newer one

***Did not work properly and was exchanged for a different one

Tonjua Williams, President; Brian Miles, Vice President, Administration, Finance & Technology; Mike Meigs, Acting Associate Vice President, Business & Financial Services; and Thomas Russell, Director of Procurement & Asset Management, recommend approval.

**St. Petersburg College
Operating Budget Report
September 30, 2019**

	Prior Year Budget	Prior Year Actual	Budget	Actual	% of YTD
Revenue					
Student Tuition	\$ 50,779,769	\$ 22,200,155	\$ 50,523,216	\$ 22,007,631	43.6%
State Appropriation - FCS	\$ 51,475,043	\$ 12,868,761	\$ 60,811,965	\$ 15,202,992	25.0%
State Appropriation - Lottery	\$ 16,598,793	\$ -	\$ 9,443,975	\$ -	0.0%
State Appropriation - 2+2 Student Success	\$ -	\$ -	\$ 970,703	\$ 242,676	25.0%
State Appropriation - Work Florida	\$ -	\$ -	\$ 687,535	\$ 171,884	25.0%
Performance Funding	\$ 3,514,400	\$ 878,600	\$ -	\$ -	0.0%
Learning Support Access Fee	\$ 1,607,832	\$ 670,500	\$ 1,607,832	\$ 664,749	41.3%
Distance Learning Fee	\$ 3,995,700	\$ 1,596,454	\$ 3,995,700	\$ 1,653,802	41.4%
Technology Fee	\$ 2,476,437	\$ 1,082,819	\$ 2,476,437	\$ 1,069,681	43.2%
Lab Revenue Fees	\$ 1,575,099	\$ 806,232	\$ 2,114,157	\$ 796,106	37.7%
Industry Certifications	\$ 500,000	\$ -	\$ 700,000	\$ -	0.0%
Other Revenues	\$ 5,187,048	\$ 1,568,736	\$ 5,167,110	\$ 1,152,310	22.3%
Other Student Fees	\$ 1,065,052	\$ 177,371	\$ 864,805	\$ 169,274	19.6%
Fund Transfers In	\$ 3,103,706	\$ 332,050	\$ 2,500,000	\$ 105	0.0%
Reserve	\$ 1,000,000	\$ -	\$ 1,677,908	\$ -	0.0%
Total Revenue	\$ 142,878,878	\$ 42,181,679	\$ 143,541,343	\$ 43,131,209	30.0%
Personnel & Benefits					
Instructional/Faculty-Full time	\$ 25,749,327	\$ 7,191,558	\$ 24,375,480	\$ 6,942,248	28.5%
Administrative & Professional	\$ 23,585,641	\$ 5,778,045	\$ 24,570,371	\$ 5,752,146	23.4%
Career Service (includes OT)	\$ 19,183,840	\$ 4,304,689	\$ 18,565,584	\$ 4,164,185	22.4%
Adjunct	\$ 8,939,647	\$ 1,281,164	\$ 9,073,492	\$ 1,478,383	16.3%
Supplemental	\$ 4,202,945	\$ 874,022	\$ 4,871,945	\$ 1,060,900	21.8%
Other Personal Services (OPS)	\$ 2,019,316	\$ 433,352	\$ 1,853,669	\$ 332,541	17.9%
Student Assistants	\$ 428,000	\$ 57,740	\$ 422,851	\$ 44,697	10.6%
Health Insurance	\$ 14,423,171	\$ 4,149,587	\$ 14,490,795	\$ 3,093,181	21.3%
Other Benefits	\$ 11,827,326	\$ 3,070,150	\$ 12,026,259	\$ 3,039,118	25.3%
Other Personnel Expenses	\$ -	\$ -	\$ 1,499,298	\$ -	
Total Personnel & Benefits	\$ 110,359,214	\$ 27,140,306	\$ 111,749,744	\$ 25,907,397	23.2%
Current Expense					
Bad Debt/Unemployment	\$ 1,003,331	\$ (38,193)	\$ 1,150,000	\$ (47,399)	-4.1%
Insurance (Non Health)	\$ 1,811,245	\$ 1,237,242	\$ 1,877,472	\$ 1,233,211	65.7%
Repairs & Maint	\$ 931,034	\$ 179,918	\$ 1,152,501	\$ 239,368	20.8%
Scholarships/Fee Waivers	\$ 2,424,463	\$ 1,266,909	\$ 2,495,326	\$ 1,182,912	47.4%
Services and Fees	\$ 6,006,449	\$ 1,232,549	\$ 4,332,692	\$ 1,146,564	26.5%
Materials and Supplies	\$ 4,693,926	\$ 908,188	\$ 4,518,483	\$ 866,344	19.2%
Travel	\$ 350,000	\$ 65,325	\$ 547,120	\$ 38,981	7.1%
Utilities	\$ 5,527,258	\$ 1,373,746	\$ 5,296,453	\$ 1,534,386	29.0%
Other Current Expense	\$ 3,296,339	\$ 619,440	\$ 4,125,173	\$ 438,725	10.6%
Tech Expense/Licensing	\$ 3,695,983	\$ 680,272	\$ 3,519,760	\$ 1,049,263	29.8%
Total Current Expense	\$ 29,740,028	\$ 7,525,396	\$ 29,014,980	\$ 7,682,356	26.5%
Capital					
Computer Refresh Leases	\$ 2,390,037	\$ 445,358	\$ 2,454,075	\$ 181,194	7.4%
Capital Purchases	\$ 389,599	\$ 25,525	\$ 322,544	\$ 32,755	10.2%
Total Capital	\$ 2,779,636	\$ 470,883	\$ 2,776,619	\$ 213,949	7.7%
Total Operating	\$ 142,878,878	\$ 35,136,585	\$ 143,541,343	\$ 33,803,701	23.5%
Balance	\$ -	\$ 7,045,095	\$ -	\$ 9,327,508	



ST. PETERSBURG COLLEGIATE HIGH SCHOOLS GOVERNING BOARD MEETING AGENDA

1. St. Petersburg Collegiate High School, St. Petersburg Campus 2018-19 Audit (*approval requested*)
2. St. Petersburg Collegiate High School, St. Petersburg Campus Highlights and Safe School Assessment
3. St. Petersburg Collegiate High School North Pinellas, Tarpon Springs Campus, Highlights and Safe School Assessment



SPCHS – St. Petersburg Highlights

- Re-established the Community of Care
 - Team Building Activities
 - New Junior Orientation
- Student Activities
 - Game and Movie Night
 - Volunteered at the Rotary Interact & Bahamas Relief
 - FAFSA Night on October 3, 2019
 - Fall Dance October 25 in the SS Building Lower Level
- Developed School Improvement Goals for 2019-20
- Completed the Safe School Assessment
 - Moved Safety Officer
 - Created Single Entrance





SPCHSNP Tarpon Springs Highlights

- Establishment of the SPCHSNP – Tarpon Springs Parent Teacher Student Association (PTSA)
- Student Activities
 - First Annual Game and Karaoke Night
 - Established 10 Clubs for Students
 - Volunteered at Tarpon Spring Triathlon
 - Fall Dance Nov. 1st in the Fine Arts Building Lobby
- Developed SPCHSNP – Tarpon Springs Pinellas County Goals for the 2019-2020 School Year
- Completed the 2019-2020 Safe School Assessment





Questions

